



**COLUMBUS CONSOLIDATED GOVERNMENT**  
**Security Locking System Maintenance Services for**  
**Muscogee County Prison (Annual Contract)**  
**RFB No. 21-0027**

This tabulation of bids is not indicative of an award or intent to award to a particular Bidder. Bid copies are being forwarded to the using department representative, who will provide an award recommendation for approval by Columbus Council.

May 12, 2021

Submittal Requirements	Cornerstone Detention Products, Inc. (Tanner, AL)	AdaptToSolve, Inc. (LaGrange, GA)	C. A. Owens & Associates, Inc. (Freeport, FL)	Unique Security, Inc. (Montgomery, AL)	Willo Products Company, Inc. (Decatur, AL)
I. Minimum years of warranty on parts and labor	1 year	1 year	1 year	1 year	1 year
II. Initial system check					
III. Semi-annual cost	\$ 16,550.50	\$ 6,800.00	\$ 9,090.00	\$ 6,800.00	\$ 13,856.00
<b>Annual Cost</b>	<b>\$ 33,101.00</b>	<b>\$ 13,600.00</b>	<b>\$ 18,180.00</b>	<b>\$ 13,600.00</b>	<b>\$ 27,712.00</b>
IV. Preventive Maintenance					
A. Journeyman per hour	85.00	85.00	65.00	90.00	155.25
Apprentice per hour	75.00	65.00	N/A	65.00	135.00
B. Travel					
Miles to site	275	10	185	95	258
Time to site	5.5 hours	15 minutes	4 hours	1.5 hrs	4 hours
Cost per mile	1.70	0.00	0.56	0.58	0.85
C. Purchase parts, cost plus percentage	20%	20%	50%	20%	20%
D. Emergency service calls					
Cost per hour	95.00	100.00	100.00	125.00	178.50
Cost per hour (after 5:00 PM, weekends, holidays)	125.00	100.00	150.00	150.00	214.25
E. Local Technician (Columbus, GA)	No	Yes	No	No	No
F. Response time	5.5 hours	1 hour	4 hours	1.5 hours	4 hours

NOTES:

AdaptToSolve, Inc. indicated their costs in Item III is for "Two Techs for 1 week (40 hours each) x \$85 pr hr. Two preventative maintenance visits a year mandatory. This is labor only. Parts are Cost + 20%".

Unique Security, Inc. indicated, "USI cannot be held responsible for damaged caused by neglect or abuse by others" for Item I.