BID TABULATION SHEET

RFB No: 14-0004

RFB Name: Hybrid Low Floor Electric Bus (Annual Contract)

Date: September 11, 2013

This is a draft tabulation. Entries are as recorded during bid opening, may include incorrect price extensions, or transcription errors, and are subject to change if conflicting information is discovered during analysis of the bid responses.

| Description/Vendors | Gillig LLC (Hayward, CA) | New Flyer Industries (Winnipeg Manitoba, CN) |
|----------------------------------|-----------------------------|---|
| | Yes | Yes |
| Addendum No. 1 & 2 | | |
| | Yes | Yes |
| Federal Clauses | | |
| | Yes | Yes |
| Product Literature | | |
| | Yes | Yes |
| Warranty Information | | |
| | Yes | Yes |
| Contract Signature Page | | |
| Unit Cost – 1 st Year | \$540,368.00 | \$517,733.00 |
| Unit Cost – 2 nd Year | \$554,154.00 | \$525,489.00 |
| Unit Cost – 3 rd Year | \$569,393.00 | \$533,265.00 |
| Unit Cost – 4 th Year | \$586,475.00 | \$541,031.00 |
| Unit Cost – 5 th Year | \$604,069.00 | \$548,797.00 |