

# COLUMBUS CONSOLIDATED GOVERNMENT ANNUAL CONTRACT ROUTING MEMORANDUM

**DATE:** September 28, 2020

**SUBJECT:** Traffic Sign Materials (Annual Contract); RFB No. 21-0008

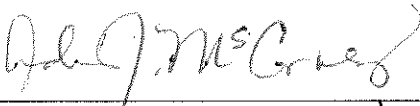
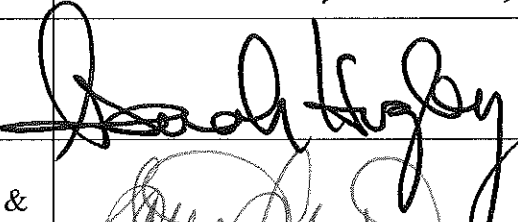
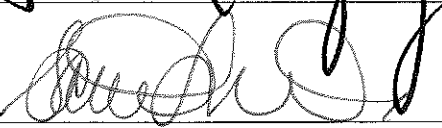

**FROM:** Patti Postorino, Purchasing Division

Please route for appropriate signatures, copies of the attached contract with Vulcan, Inc. – Vulcan Signs Division (Foley, AL). The firm will provide traffic sign materials for the City to include, but not limited to, traffic sign facings, roll goods, anodized aluminum sign metal and galvanized/painted sign posts on an “as needed” basis.

The term of this contract shall be for two (2) years with the option to renew for three (3) additional twelve-month periods. Contract renewal is contingent upon the mutual agreement of the City and the Contractor. Funds are budgeted each fiscal year for this on-going expense:

**Traffic Engineering Division:** General Fund – Engineering – Traffic Engineering – Operating Materials; 0101-250-2100-TRAF-6728.

Council authorized this contract per Resolution No. 281-20, dated September 8, 2020 (copy is attached).

Signatories	Signatures Required ( <i>No initials please</i> )	Date
<b>Purchasing Division Manager</b> Signature of Approval		9/28/20
<b>City Attorney:</b> Signature required on Contracts	Form Approved: CEF, City Attorney	9/28/20
<b>City Manager:</b> Signature required on Contracts		9/28/2020
<b>Clerk of Council:</b> Signature Required on Contracts & Attest/Seal		9-30-2020
<b>Buyer:</b> Process / Distribute		09/30/2020

*After all signatures have been applied, please contact Purchasing Division (ext - 3070) for distribution.*

# CONTRACT

THIS CONTRACT, executed this 30<sup>th</sup> day of September 2020, by and between the **Consolidated Government of Columbus, Georgia**, hereinafter called the "City", and **Vulcan, Inc. – Vulcan Signs Division (Foley, AL)**, hereinafter called the "Contractor".

## WITNESSETH:

That in consideration of the mutual covenants, obligations, and terms set-forth in the attached proposal and specifications, the parties hereby agree as follows:

1. That the Contractor met all proposal requirements and was evaluated most responsive for providing **Traffic Sign Materials (Annual Contract)**, per **RFB No. 21-0008**, and was awarded the Contract by Columbus City Council on Tuesday, September 8, 2020, Resolution No. 281-20, for the contract term of two years, beginning September 12, 2020 through September 11, 2022, for furnishing the same in accordance with the specifications prepared by the City and the proposal of the Contractor.

2. The Contractor will, at its own cost and expense, furnish all tools, materials and labor required to be furnished, provide all related services required, and meet all other requirements or conditions imposed, all strictly in accordance with the City's Business Requirements, the City's Request for Bids, dated July 21, 2020 (and all addenda thereto), the Contractor's bid dated August 19, 2020 and the awarded items which are attached hereto as exhibits "A", "B" and "C" and "D" respectively, and which are by reference made a part hereof to the same extent as if fully set out herein.

3. On the faithful performance of this Contract by the Contractor, the City will pay the Contractor in accordance with the terms and on the conditions stated in this Contract and the exhibits attached to and by reference made a part hereof.

# FORM 3

## CONTRACT SIGNATURE PAGE

### TRAFFIC SIGN MATERIALS (Annual Contract) RFB No. 21-0008

THE UNDERSIGNED HEREBY DECLARES THAT HE HAS/THEY HAVE CAREFULLY EXAMINED THE SPECIFICATIONS HEREIN REFERRED TO AND WILL PROVIDE ALL EQUIPMENT, TERMS AND SERVICES TO THE CONSOLIDATED GOVERNMENT OF COLUMBUS, GEORGIA.

Bernadette Dearborn  
Witness as to the signing of the contract

H. J. Koniar

Witness as to the signing of the contract

Corporate seal, if applicable)



Company Ordering Address

PO Box 1850

Foley, AL 36536-1850

Contact Tonya Hinton

Email thinton@vulcaninc.com

Telephone 888-846-2745

Fax 251-943-7590

J. Todd Koniar 08/13/2020  
Signature of Authorized Representative Date

J. Todd Koniar, General Manager

Print Name and Title of Signatory

VULCAN INC., dba Vulcan Signs, dba Vulcan Aluminum  
Company Name

Company Payment Address

PO Box 1850

Foley, AL 36536-1850

Contact Tonya Hinton

Email thinton@vulcaninc.com

Telephone 888-846-2745

Fax 251-943-7590

### CONSOLIDATED GOVERNMENT OF COLUMBUS, GEORGIA

Accepted this 20<sup>th</sup> day of September 2020

Isaiah Hugley  
Isaiah Hugley, City Manager

ATTEST:

Sandra T. Davis  
Sandra T. Davis, Clerk of Council

APPROVED AS TO LEGAL FORM:

Clifton C. Fay  
Clifton C. Fay, City Attorney

EXECUTION AUTHORIZED

By Resolution No. 281-20

Sandra T. Davis  
Clerk of Council

TR

## RESOLUTION

NO. 281-20

**A RESOLUTION AUTHORIZING THE PURCHASE OF TRAFFIC SIGN MATERIALS, ON AN "AS NEEDED" BASIS, FROM VULCAN, INC. – VULCAN SIGNS DIVISION (FOLEY, AL), FOR THE ESTIMATED ANNUAL CONTRACT VALUE OF \$50,000.00.**

**WHEREAS**, the Traffic Engineering division of the Engineering Department will use the materials for installation and maintaining traffic signs along City owned streets within Muscogee County; and,

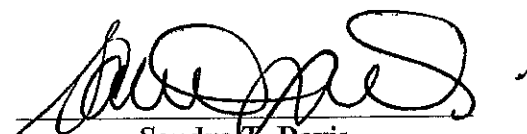
**WHEREAS**, the contract period will be for two (2) years, with the option to renew for three (3) additional twelve-month periods. Contract renewal will be contingent upon the mutual agreement of the City and the Contractor.

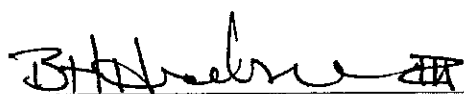
**NOW, THEREFORE, THE COUNCIL OF COLUMBUS, GEORGIA, HEREBY RESOLVES AS FOLLOWS:**

That the City Manager is hereby authorized to purchase traffic sign materials, on an "as needed" basis, from Vulcan, Inc. – Vulcan Signs Division (Foley, AL) for the estimated annual contract value of \$50,000.00. Funds are budgeted each fiscal year for this on-going expense: General Fund – Engineering – Traffic Engineering – Operating Materials, 0101-250-2100-TRAF-6728.

Introduced at a regular meeting of the Council of Columbus, Georgia, held on the 8<sup>th</sup> day of September, 2020, and adopted at said meeting by the affirmative vote of nine members of said Council.

Councilor Allen	voting	<u>YES</u>
Councilor Barnes	voting	<u>YES</u>
Councilor Crabb	voting	<u>YES</u>
Councilor Davis	voting	<u>YES</u>
Councilor Garrett	voting	<u>YES</u>
Councilor House	voting	<u>YES</u>
Councilor Huff	voting	<u>ABSENT</u>
Councilor Thomas	voting	<u>YES</u>
Councilor Tucker	voting	<u>YES</u>
Councilor Woodson	voting	<u>YES</u>

  
Sandra T. Davis  
Clerk of Council

  
B. H. "Skip" Henderson, III  
Mayor

**EXHIBIT A**

*Columbus Consolidated Government  
Traffic Sign Materials (Annual Contract)*

*RFB No. 21-0008*

*Business Requirements*

# FORM 4

<b>Form W-9</b> (Rev. October 2018) Department of the Treasury Internal Revenue Service	<b>Request for Taxpayer Identification Number and Certification</b> ▶ Go to <a href="http://www.irs.gov/FormW9">www.irs.gov/FormW9</a> for instructions and the latest information.	Give Form to the requester. Do not send to the IRS.
1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. Vulcan Inc.		
2 Business name/disregarded entity name, if different from above DBA Vulcan Signs, Vulcan Aluminum, Vulcan Metal Stampings, Vulcan Utility Signs, Vulcan Aluminum Mill		
Print or type. See Specific instructions on page 3.	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.	
	<input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input checked="" type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate	
	<input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____ <small>Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.</small>	
	<input type="checkbox"/> Other (see Instructions) ▶ _____	
4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small>		
5 Address (number, street, and apt. or suite no.) See instructions. PO Box 1850		Requester's name and address (optional)
6 City, state, and ZIP code Foley, AL 36536-1850		
7 List account number(s) here (optional)		
<b>Part I Taxpayer Identification Number (TIN)</b> Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i> , later. <small>Note: If the account is in more than one name, see the instructions for line 1. Also see <i>What Name and Number To Give the Requester</i> for guidelines on whose number to enter.</small>		
Social security number <div style="border: 1px solid black; width: 100px; height: 20px; margin-bottom: 5px;"></div> or Employer identification number <div style="border: 1px solid black; width: 100px; height: 20px;"></div>		
<b>Part II Certification</b> Under penalties of perjury, I certify that: 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and 3. I am a U.S. citizen or other U.S. person (defined below); and 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct. <b>Certification instructions.</b> You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.		
<b>Sign Here</b>	Signature of U.S. person ▶ <i>Bernadette Dearborn</i> Date ▶ 08/13/2020	
<b>General Instructions</b> Section references are to the Internal Revenue Code unless otherwise noted. <b>Future developments.</b> For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to <a href="http://www.irs.gov/FormW9">www.irs.gov/FormW9</a> . <b>Purpose of Form</b> An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following. • Form 1099-DIV (dividends, including those from stocks or mutual funds) • Form 1099-MISC (various types of income, prizes, awards, or gross proceeds) • Form 1099-B (stock or mutual fund sales and certain other transactions by brokers) • Form 1099-S (proceeds from real estate transactions) • Form 1099-K (merchant card and third party network transactions) • Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition) • Form 1099-C (canceled debt) • Form 1099-A (acquisition or abandonment of secured property) Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN. If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.		

Cat. No. 10231X

Form W-9 (Rev. 10-2018)

**Check for Imported payees with non-matching TIN data and verify new payees**

TIN Matching allows you to verify your Payee data against the IRS TIN Matching database to verify if you have the cor

**Sovos can take care of your mismatched TINs & B-Notices**

Sovos offers the ability to automatically mail the appropriate forms to your mismatched payees and request corrected information. The responses come directly to you, and the W-9/B-Notice solicitations are saved for your reference in File Manager. Depending on your subscription, additional fees may apply.

[Print & Mail W-9 Solicitations](#)[Print & Mail B-Notices](#)

The W9 Solicitation button has been disabled as you have already sent your solicitations.

**Mismatched Records**

TIN	Name
-----	------

[Download](#)**Individual TIN Lookup**

Verify individual Payee Social Security and Employer ID numbers.

Name: TIN: [Verify Payee](#)**TIN Status: PASS****OFAC Check: PASS****DMF Check: PASS**[Back to Home](#)

# STATE OF ALABAMA

CONTROL NO.  
1110052

BALDWIN COUNTY

LICENSE NO.  
2009736

ACCOUNT NO.  
10299

ISSUED TO:

VULCAN INC  
RICE, H WILLIAM - TREASURER  
PO BOX 1850  
FOLEY, AL 36536

LICENSE YEAR

2019-2020

DATE ISSUED

03	31	2020
MO.	DAY	YR.

LICENSE TYPE

STORE LICENSE

CHAIN STORE LICENSE

OCCUPATIONAL LICENSE

X

BUSINESS LOCATION:  
410 E BERRY AVE  
FOLEY, AL 36535

EXPIRES  
September 30, 2020  
RENEW IN OCTOBER

RL:

U63 - #1110052 - T2 - P276218 - M1

SECTION	BUSINESS TYPE	License Amount	FEE	PENALTY	CITATION	INTEREST	TOTAL	
0087	COTTONSEED OIL MILLS, COTTON MILLS, FACTORIES, ETC	300.00	1.00	45.00	1.50	6.24	353.74	
							TOTAL	353.74
							MAIL FEE	1.00
							TOTAL WITH MAIL FEE	354.74

TRANSFER OF LICENSE  
Evidence having been adduced before me that a bona fide sale of the business licensed by this certificate has been made by licensee, this license is transferred to said purchaser.

Kathleen D. Baxter  
State Comptroller  
Vernon Barnett  
Commissioner of Revenue  
HARRY D. OLIVE JR

Name of Purchaser  
Issuing Authority

2020 - 2009736  
3/31/2020 1:43:44 PM  
U63 - #1110052  
T2 - P276218 - M1

VULCAN INC  
RICE, H WILLIAM - TREASURER  
PO BOX 1850  
FOLEY, AL 36536

DL





P.O. BOX 1750  
FOLEY, AL 36536  
(251) 943-1545

## BUSINESS LICENSE

VULCAN INC

P. O. DRAWER 1850  
FOLEY AL 36536

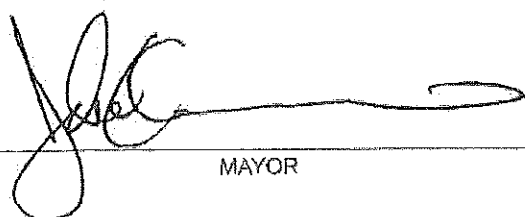
EXPIRATION: 12/31/2020  
LICENSE #: 00404

Business Name: VULCAN INC  
Physical Address: 410 BERRY AVENUE EAST

The firm, corporation, organization, business or person whose name appears above has paid the required license fees and is authorized to engage in business in Foley, Alabama as indicated below:

<u>CODE</u>	<u>DESCRIPTION</u>
339999	Misc. Manufacturing
888888	Issuance Fee

Please notify the Revenue Department at (251) 943-1545 of mailing and physical address changes or if business activity is discontinued in Foley.



MAYOR



CITY CLERK

***All Licenses Expire December 31st of the License Year. Licenses Are Not Transferable.***

**EXHIBIT B**

*Columbus Consolidated Government  
Traffic Sign Materials (Annual Contract)*

*RFB No. 21-0008*

*Request for Bids*

**COLUMBUS CONSOLIDATED GOVERNMENT**  
Georgia's First Consolidated Government



**FINANCE DEPARTMENT**  
**PURCHASING DIVISION**

100 TENTH STREET, P. O. BOX 1340  
COLUMBUS, GEORGIA 31902-1340  
706-225-4087, Fax 706-225-3033  
BidLine 706-225-4536  
[www.columbusga.org](http://www.columbusga.org)

July 27, 2020

**Addendum No. 1**

**Traffic Sign Materials**  
**RFB No. 21-0008**

**Acknowledgment of receipt of Addenda must be included with sealed Quote. Include an initialed copy of each addendum or initial the appropriate area on the Quote Form.**

**Initials:** \_\_\_\_\_ **Company:** \_\_\_\_\_

Vendors are informed that the above subject Price Quote is hereby modified, corrected, or supplemented as specified, described and set forth in this Addendum:

**A. Previous Bid Tabulation 2014**

*Question: "May we have a copy of the previous bid tabs/result?"*

*Answer:* Previous bid tabulations are posted on our website. The link is provided below.

RFB 14-0038

<https://www.columbusga.gov/finance/purchasing/docs/tabulations/rfb14-0038tab1.pdf>

**B. Pricing Pages Spreadsheet**

*Question: "Could you send me the bid spreadsheet unlocked so that I can copy and paste into my system?"*

*Answer:* We will not release the unlocked spreadsheet. All bids must be submitted in the exact format. Click "Enable Editing" on the document to gain access to the "Brand Name" and "Unit Price" columns for data entry.

**Andrea J. McCorvey**  
**Purchasing Division Manager**

**COLUMBUS CONSOLIDATED GOVERNMENT**  
Georgia's First Consolidated Government



**FINANCE DEPARTMENT**  
**PURCHASING DIVISION**

100 TENTH STREET, COLUMBUS, GEORGIA 31901  
P.O. BOX 1340, COLUMBUS, GEORGIA 31902-1340  
706-225-4087, Fax 706-225-3033  
[www.columbusga.org](http://www.columbusga.org)

Date: July 21, 2020

REQUEST FOR BIDS  <b>RFB No: 21-0008</b>	Qualified vendors are invited to submit sealed bids, subject to conditions and instructions as specified for the furnishing of:  <b>TRAFFIC SIGN MATERIALS (Annual Contract)</b>
GENERAL SCOPE	Provide traffic sign materials on an "as needed" basis to Columbus Consolidated Government (the City) to be utilized by the Traffic Engineering Division. The contract term will be for two (2) years with option to renew for three (3) additional twelve-month periods.
BID SUBMISSION REQUIREMENTS	Due to the COVID-19 pandemic, the Purchasing Division is suspending the receipt of hard copies of sealed responses and public solicitation openings until further notice. <b>Effective Immediately, responses must be submitted via DemandStar. See Appendix C for <i>Submission Requirements, Submission Requirements Checklist, and DemandStar Registration and Submission Instructions.</i></b>
DUE DATE	<b>AUGUST 19, 2020 – 2:30 PM (Eastern)</b>
ADDENDA	<b><u>IMPORTANT INFORMATION</u></b>  Any and all addenda will be posted on the Purchasing Division's web page, at <a href="https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid_Opportunities.htm">https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid_Opportunities.htm</a> . <b>It is the vendors' responsibility to periodically visit the web page for addenda before the due date and prior to submitting a quote.</b>
"NO BID" RESPONSE	Refer to the form on <b>page 3</b> if you are not interested in this invitation.

**Andrea J. McCorvey**  
**Purchasing Division Manager**



# **IMPORTANT INFORMATION**

## **e-Notification**

The City uses the Georgia Procurement Registry e-notification system. You must register with the Team Georgia Market Place/Georgia Procurement Registry to receive future procurement notifications via [http://doas.ga.gov/state-](http://doas.ga.gov/state-purchasing/suppliers/getting-started-as-a-supplier)

[purchasing/suppliers/getting-started-as-a-supplier](http://doas.ga.gov/state-purchasing/suppliers/getting-started-as-a-supplier).

If you have any questions or encounter any problems while registering, please contact the Team Georgia Marketplace Procurement Helpdesk:

**Telephone: 404-657-6000**

**Fax: 404-657-8444**

**Email: [procurementhelp@doas.ga.gov](mailto:procurementhelp@doas.ga.gov)**

# **STATEMENT OF "NO BID"**

**Notify the Purchasing Division if you do not intend to submit a bid:**

**Email:** BidOpportunities@ColumbusGA.org  
**Fax:** 706-225-3033  
**Attn:** **Patti Postorino**  
**Buyer**

We, the undersigned decline to bid on your **RFB NO. 21-0008** for **TRAFFIC SIGN MATERIALS (ANNUAL CONTRACT)** for the following reason(s):

- ☐ Specifications too "tight", i.e. geared toward one brand or manufacturer only (explain below)
- ☐ There is insufficient time to respond to the Invitation for Bids.
- ☐ We do not offer this product or service.
- ☐ We are unable to meet specifications.
- ☐ We are unable to meet bond requirements.
- ☐ Specifications are unclear (explain below).
- ☐ We are unable to meet insurance requirements.
- ☐ Other (specify below)

**Comments:** \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**COMPANY NAME:** \_\_\_\_\_

**AGENT:** \_\_\_\_\_

**DATE:** \_\_\_\_\_

**EMAIL:** \_\_\_\_\_

## **GENERAL PROVISIONS**

THESE GENERAL PROVISIONS SHALL BE DEEMED AS PART OF THE BID SPECIFICATIONS.

The provisions of the Procurement Ordinance for the Consolidated Government of Columbus, Georgia as adopted and amended by Council shall apply to all invitations for bids and award of all contracts and is specifically incorporated herein by this reference. A copy of the ordinance is on file in the Purchasing Division.

1. **TERM "CITY".** The term "City" as used throughout these documents will mean Consolidated Government of Columbus, Georgia.

2. **PREPARATION OF FORM.** Bid proposals shall be submitted on the forms provided by the City. All figures must be written in ink or typewritten. Figures written in pencil or erasures are not acceptable. However, mistakes may be crossed out, corrections inserted adjacent thereto, initialed in ink by the person signing the proposal. If there are discrepancies between unit prices quoted and extensions, the unit price will prevail. Failure to properly sign forms, in ink, will render bid incomplete.

3. **EXECUTION OF THE BID PROPOSAL.** Execution of the bid proposal will indicate the bidder is familiar and in compliance with all local laws, regulations, ordinances, site inspections, licenses, dray tags, etc.

4. **BID SUBMISSION.** Bids must be submitted in a sealed envelope or package. The exterior of the envelope or package must reference the bidder's name and address, the bid number, bid title, and must indicate the contents represent a "bid" or "no bid" submission. Failure to properly identify the bid submission may result in rejection of the bid.

5. **BID DUE DATE.** The bid submission must arrive in the Purchasing Division on or before the stated due date and time. Upon receipt, bids will be time and date stamped. Bids will remain sealed and secured until the stated due date and time for the bid opening.

6. **BID OPENING.** The Purchasing Division Manager or Purchasing staff appointee will open bids. The bid amount and other pertinent information as determined by the Purchasing Division Manager will be read and recorded. The bids as recorded at the bid opening represent a draft tabulation and may include incorrect price extensions or transcription errors, and are subject to change if conflicting information is discovered during analysis of the bid responses. A bid tabulation will be made available to bidders after extensions have been checked and all other specification compliance has been determined. **In the essence of time, bidders may not be allowed to review bids at the bid opening. However, bidders will be allowed to make appointments to review the bids at a later date.**

7. **LATE BIDS.** It is the responsibility of the bidder to ensure bids are submitted by the specified due date and time. Bids received after the stated date and time will be returned, unopened, to the bidder. The official clock to determine the date and time will be the time/date stamp located in the Finance Department. All bids received will be time and date stamped by the official clock. The City will not be held responsible for the late delivery of bids due to the U.S. Mail Service, or any other courier service.

8. **RECEIPT OF ONE SEALED BID.** In the event only one sealed bid is received, no formal bid opening shall take place. First, the Purchasing Division shall conduct a survey of vendors to inquire of "no bid" responses and non-responsive vendors. If, from the survey, it is determined by the Purchasing Division that specifications need revision, the one bid received will be returned, unopened, to the responding vendor, with a letter of explanation and a new bid solicitation prepared. If it is determined that other vendors need to be contacted, the bid due date will be extended, and the one bid received will remain sealed until the new bid opening date. The vendor submitting the single bid will receive a letter of explanation. **If it is determined the one bid received is from the only responsive, responsible bidder, then the bid shall be opened by the Purchasing Division Manager or designee, in the presence of at least one other witness. The single bid will be evaluated by the using agency for award recommendation.**

9. **RECEIPT OF TIE BIDS.** In the event multiple responsive, responsible bidders are tied for the lowest price and all other terms and requirements are met by the all tied bidders, the award recommendation shall be as follows:

- a. Award to the local bidder, if one of the bidders has its principal place of business in Columbus, Georgia.
- b. If all or none of the bidders has its principal place of business in Columbus, Georgia, then award the bid to the bidder who has received the award previously.
- c. If neither bidder received the award previously, and neither of the tied bidders has its principal place of business in Columbus, Georgia, then the bid award shall be equally divided between the tied bidders.
- d. If it is not feasible to divide the award, and if all or none of the tied bidders has its principal place of business in Columbus, Georgia, and neither was awarded the bid previously, then all bids will be rejected and the bid will be re-advertised.

10. **RECEIPT OF MULTIPLE BIDS.** Unless otherwise stated in the bid specifications, the City will accept one and only one bid per vendor. Any unsolicited multiple bid(s) will not be considered. If prior to the bid opening, more than one bid is received from the same vendor, the following will occur: (1) the bidder will be contacted and required to submit written acknowledgment of the bid to be considered; (2) the additional bid(s) will be returned to the bidder unopened. If at the bid opening more than one bid is enclosed in a single bid package, the City will consider the vendor non-responsive and bids will

be returned to the bidder.

**11. CONDITIONS AND PACKAGING.** Unless otherwise defined in the bid specifications, it is understood and agreed that any item offered or furnished shall be new, in current production and in first class condition, that all containers shall be new and suitable for storage or shipment, and that prices include standard commercial packaging.

**12. FREIGHT/SHIPPING/HANDLING CHARGES.** All freight, shipping, and handling charges shall be included in the bid price. The City will pay no additional charges.

**13. CORRECTIONS OR WITHDRAWAL OF BID/CANCELLATION OF AWARDS.** Corrections or withdrawals of inadvertently erroneous bids before or after bid opening, or cancellation of awards of contracts based on such bid mistakes may be permitted where appropriate. Mistakes discovered before bid opening may be modified or bid withdrawn by written notice received in the office of Purchasing prior to the time of the bid opening.

After bid opening, no changes in bid prices or other provisions of bids prejudicial to the interest of the City or fair competition shall be permitted. In lieu of bid correction, a low bidder alleging a material mistake of fact may be permitted to withdraw its bid if the mistake is clearly evident, or if the bidder submits evidence, which clearly and convincingly demonstrates that a mistake was made. All decisions to permit corrections or withdrawals of bids or to cancel awards or contracts based on bid mistakes will be supported by the written determination of the Purchasing Officer.

**14. ADDENDA AND INTERPRETATIONS.** If it becomes necessary to revise any part of this bid, a written addendum will be provided to all bidders. The City is not bound by any oral representations, clarifications, or changes made to the written specifications by City employees, unless such clarification or change is provided to the bidders in written addendum form from the Purchasing Officer. Bidders will be required to acknowledge receipt of the addenda (if applicable) in their sealed bid proposal. The vendor may provide an initialed copy of each addendum or initial the appropriate area on the bid form (pricing page). Failure to acknowledge receipt of the addenda (when applicable) will render bid incomplete. **It is the bidder's responsibility to ensure that they have received all addenda.**

**15. BID EVALUATION AND AWARD.** During the evaluation of bids, the City reserves the right to request clarification of bid responses and to request the submission of references, if deemed necessary for a complete evaluation of bid responses. Award will be made to the responsive and responsible bidder whose bid is most economical according to criteria designated in the solicitation. The determination of the lowest responsive and responsible bidder may involve all or some of the following factors: prices, conformity to specifications, financial ability to meet the contract, previous performance, facilities and equipment, availability of repair parts, experience, delivery promise, terms of payment, compatibility as required, other cost, and other objective and accountable factors, if any, (which are further described in the specifications). The City shall be the judge of the factors and will make the award in the best interest of the City.

**16. TIME FOR CONSIDERATION.** Bids must remain in effect for at least sixty (60) days after date of receipt to allow for evaluation.

**17. BID SECURITY AND PERFORMANCE BOND.** Bid security (Bid Bond) shall be required for all competitive sealed bids for construction contracts when the price is estimated by the Purchasing Officer to exceed \$10,000. Bid security shall be a bond provided by a surety company authorized to do business in the State, or in the form of a certified check. Such bonds may also be required on construction contracts under \$10,000 or other procurement contracts when circumstances warrant. Bid security shall be in an amount equal to at least five percent (5%) of the bid amount. The City will accept a copy of a bid bond at the bid opening. However, if a copy of a bid bond is submitted, the bidder must submit to the Purchasing Division the identical original document within five (5) days after the bid opening. **If the original document is not received within the five (5) days, the bid will not be considered.**

When a construction contract is awarded in excess of \$25,000 the successful bidder will be required to furnish a **Performance Bond** executed by a surety company authorized to do business in the State. The performance bond shall be equal to one hundred percent (100%) of the price specified in the bid.

**18. SUBCONTRACTING.** Should bidder intend to subcontract all or any part of the work specified, name(s) and address(es) of sub-contractor(s) must be provided in bid proposal (use additional sheet if necessary). The bidder shall be responsible for subcontractor(s) full compliance with the requirements of the bid specifications. **THE COLUMBUS CONSOLIDATED GOVERNMENT WILL NOT BE RESPONSIBLE FOR PAYMENTS TO SUBCONTRACTORS.**

**19. DISQUALIFICATION OF BIDDERS AND REJECTION OF BIDS.** Bidders may be disqualified and rejection of bid proposals may be recommended by the City for any (but not limited) to the following reasons:

- (A) Receipt after the time limit for receiving bid proposals as stated in the bid invitation.
- (B) Any irregularities contrary to the General Provisions or bid specifications.
- (C) Unbalanced unit price or extensions.
- (D) Unbalanced value of items.
- (E) Failure to use the proper forms furnished by the Consolidated Government.
- (F) Failure to complete the proposal properly



- (G) Omission of warranty, product literature, samples, acknowledgment of addenda or other items required to be included with bid proposal.
- (H) Failure to properly sign forms in ink.

**The City reserves the right to waive any minor informality or irregularity. The City reserves the right to reject any and all bids.**

**20. BRAND NAMES "OR EQUAL".** Whenever in this invitation any particular material, process and/or equipment are indicated or specified by patent, proprietary or brand name of manufacturer, such wording will be deemed to be used for the purpose of facilitating description of the material, process and/or equipment desired by the City. It is not meant to eliminate bidders or restrict competition in any bid process. Any manufacturers' names, drawings, trade names, brand names, specifications and/or catalog numbers used herein are for the purpose of description and establishing general quality levels. Bidders may propose equivalent equipment, services or manufacturer. Any proposal that is equivalent to or surpasses stated specifications will be considered. Determination of equivalency shall rest solely with the City. **Please Note: Due to existing equipment, specific manufacturers may be required to facilitate compatibility.**

**21. ASSIGNMENT OF CONTRACTUAL RIGHTS.** It is agreed that the successful bidder will not assign, transfer, convey or otherwise dispose of the contract or its right, title or interest in or to the same, or any part thereof, without previous consent of the City and any sureties.

**22. DISCOUNTS.** Terms of payments offered will be reflected in the space provided on the bid proposal form. Cash discounts will be considered net in the bid evaluation process. All terms of payment (cash discounts) will be taken and computed from the date of delivery of acceptable material or services, or the date of receipt of the invoice, whichever is later.

**23. TAXES.** The City is exempt from State Retail Tax and Federal Excise Tax. Tax Exemption No. GA Code Sec. 48-8-3. Federal ID No. 58-1097948.

**24. FEDERAL, STATE AND LOCAL LAWS.** All bidders will comply with all Federal, State, and Local laws and ordinances, relative to conducting business in Columbus, Georgia.

**25. BID INCLUSIONS.** When bid inclusions are required, such as warranty information, product literature/specifications, references, etc. The inclusions should reference all aspects of the specific equipment or service proposed by the bidder. Do not include general descriptive catalogs. References to literature or other required inclusions submitted previously does not satisfy this provision. Bids found to be in non-compliance with these requirements will be subject to rejection.

**26. NON-COLLUSION.** By signing and submitting this bid, bidder declares that its agents, officers or employees have not directly or indirectly entered into any agreements, participated in any collusion or otherwise taken any action in restraint of free competitive bidding in connection with this bid. In the event, said bidder is found guilty of collusion, the company and agents will be removed from the City's bid list for one full year and any current orders will be canceled.

**27. INDEMNITY.** The successful bidder agrees, by entering into this contract, to defend, indemnify and hold City harmless from any and all causes of action or claims of damages arising out of or under this contract.

**28. DISADVANTAGED BUSINESS ENTERPRISE.** Disadvantaged Business Enterprises (minority or women owned businesses) will be afforded full opportunity to submit proposals in response to this invitation and will not be discriminated against on the grounds of race, color, creed, sex, sexual orientation, gender identity or national origin in consideration for an award. It is the policy of the City that disadvantaged business enterprises and minority business enterprises have an opportunity to participate at all levels of contracting in the performance of City contracts to the extent practical and consistent with the efficient performance of the contract.

**29. AFFIRMATIVE ACTION PROGRAM - NON-DISCRIMINATION CLAUSE.** The City has an Affirmative Action Program in connection with Equal Employment Opportunities. The successful bidder will comply with all Federal and State requirements concerning fair employment and employment of the handicapped, and concerning the treatment of all employees, and will not discriminate between or among them by reason of race, color, age, religion, sex, sexual orientation, gender identity, national origin or physical handicap.

**30. AWARDS TO LOCAL BUSINESSES.** Except for construction contracts, awards will be made to responsive and responsible local businesses proposing a cost not more than two percent (2%) above the low bid or quote for contracts involving an expenditure of \$25,000.00 or less and made to responsive and responsible local businesses proposing a cost not more than one percent (1%) above the low bid or quote for contracts involving an expenditure greater than \$25,000.00. (Ordinance No. 09-0024, Section 3-117). **\*\*STATE OR FEDERALLY FUNDED PROJECTS EXCLUDED\*\***

**31. RIGHT TO PROTEST.** A protest with respect to an Invitation for bids or Request for Proposals shall be submitted in writing no less than five (5) days prior to the opening of bids or the closing date of proposals to the

Purchasing Officer. If the matter is not resolved, then an appeal may be filed with the City Manager or City Council.

**32. FAILURE TO QUOTE.** Vendors choosing not to submit a bid are requested to return a **Statement of "No Bid"**.

**33. PRODUCT/EQUIPMENT DEMONSTRATION - SITE VISIT.** During the evaluation of bids, the City reserves the right to request a demonstration or site visit of the product, equipment or service offered by a bidder. The demonstration or site visit shall be at the expense of the bidder. Bidders who fail to provide demonstration or site visit, as requested, will be considered non-responsive.

**34. CANCELLATION PROVISIONS.** When such action is in the best financial interest of the City, contracts for supplies to be purchased or services to be rendered under an annual (term) contract basis may be canceled and re-advertised at the discretion of the Purchasing Officer and in accordance with contract terms.

After the receipt of a product or piece of equipment, it is found that said item does not perform as specified and required, payment for said product or equipment will be withheld. The successful vendor will be notified of the non-performance in writing. After notification, the successful vendor will have ten (10) calendar days, from the date of notification, to deliver product or equipment which performs satisfactorily. If a satisfactory product is not delivered within 10 calendar days, from the notification date, the City will cancel the contract (purchase order) and award to the next low, responsive, responsible bidder. The vendor will be responsible for the pick-up or shipment of the unsatisfactory equipment or product.

**35. QUESTIONS:** Questions concerning specifications must be submitted, in writing, at least 5 (five) working days (Monday-Friday) prior to receipt date. Questions received less than five working days prior to receipt date will not be considered.

**36. SAMPLES:** When samples are required to be included with the proposal response, the bidder will be responsible for the following:

- 1) **Unless otherwise specified**, bidders are required to submit exact samples of item(s) bid. Do not submit sample of "like" item(s).
- 2) Affix an identification label to each individual sample to include bidder's name, bid name and number.
- 3) Make arrangements for the return of sample after the bid award. All shipping costs will be the responsibility of the bidder. If bidder does not make arrangements for return of sample, within 60 days after award, the sample will be discarded.

**37. GOVERNING LAW:** The parties agree that this Agreement shall be governed by the laws of Georgia, both as to interpretations and performance.

**38. PAYMENT DEDUCTIONS:** The City reserves the right to deduct, from payments to awarded vendor(s), any amount owed to the City for various fees, to include, but not limited to: False Alarm fees, Ambulance fees, Occupation License Fees, Landfill fees, etc.

**39. PAYMENT TERMS:** The City's standard payment term is usually net 30 days, after successful receipt of goods or services. Payment may take longer if invoice is not properly documented or not easily identifiable, goods/services are not acceptable, or invoice is in dispute.

**40. FINAL CONTRACT DOCUMENTS:** If a formal contract is required as a result of the Request for Bid; the final contract shall include the following: 1) The RFB; 2) Addenda; 3) Awarded Vendors(s) Bid response; 4) Awarded Vendor(s) Clarifications; and 6) Awarded Vendor(s) Business Requirements.

#### NOTICE TO VENDORS

Columbus Council, by Ordinance 92-60 has prohibited any business which is owned by any member of Columbus Council or the Mayor, or any business in which any member of Columbus Council or the Mayor has a substantial pecuniary interest from submitting a bid for goods or services to the Consolidated Government of Columbus, Georgia.

Likewise, by Ordinance 92-61, no business which is owned by any member of any board, authority or commission, subordinate or independent entity, or any business in which any member of any board, authority or commission, subordinate or independent entity has substantial pecuniary interest may submit a bid to the Consolidated Government if such bid pertains to the board, authority or commission.

## **DO YOU HAVE QUESTIONS, CONCERNS OR NEED CLARIFICATION ABOUT THIS SOLICITATION?**

**COMMUNICATION CONCERNING ANY SOLICITATION CURRENTLY ADVERTISED MUST TAKE PLACE IN WRITTEN FORM AND ADDRESSED TO THE PURCHASING DIVISION.**

ALL QUESTIONS OR CLARIFICATIONS CONCERNING THIS SOLICITATION SHALL BE SUBMITTED IN WRITING. THE CITY WILL NOT ORALLY OR TELEPHONICALLY ADDRESS ANY QUESTION OR CLARIFICATION REGARDING BID/PROPOSAL SPECIFICATIONS. IF A VENDOR VISITS OR CALLS THE PURCHASING DIVISION WITH SUCH QUESTIONS, HE OR SHE WILL BE INSTRUCTED TO SUBMIT THE QUESTIONS IN WRITING.

**ALL CONTACT CONCERNING THIS SOLICITATION SHALL BE MADE THROUGH THE PURCHASING DIVISION.** BIDDERS SHALL NOT CONTACT CITY EMPLOYEES, DEPARTMENT HEADS, USING AGENCIES, EVALUATION COMMITTEE MEMBERS OR ELECTED OFFICIALS WITH QUESTIONS OR ANY OTHER CONCERNS ABOUT THE SOLICITATION. QUESTIONS, CLARIFICATIONS, OR CONCERNS SHALL BE SUBMITTED TO THE PURCHASING DIVISION IN WRITING. IF IT IS NECESSARY THAT A TECHNICAL QUESTION NEEDS ADDRESSING, THE PURCHASING DIVISION WILL FORWARD SUCH TO THE USING AGENCY, WHO WILL SUBMIT A WRITTEN RESPONSE.

THE PURCHASING DIVISION WILL FORWARD WRITTEN RESPONSES TO THE RESPECTIVE BIDDER OR IF IT BECOMES NECESSARY TO REVISE ANY PART OF THIS SOLICITATION, A WRITTEN ADDENDUM WILL BE ISSUED TO ALL BIDDERS.

THE CITY IS NOT BOUND BY ANY ORAL REPRESENTATIONS, CLARIFICATIONS, OR CHANGES MADE TO THE WRITTEN SPECIFICATIONS BY CITY EMPLOYEES, UNLESS SUCH CLARIFICATION OR CHANGE IS PROVIDED TO THE BIDDERS IN A WRITTEN ADDENDUM FROM THE PURCHASING MANAGER.

BIDDERS ARE INSTRUCTED TO USE THE ENCLOSED "QUESTION/CLARIFICATION FORM" TO FAX OR EMAIL QUESTION.

ANY REQUEST, AFTER A SOLICITATION HAS CLOSED AND PENDING AWARD, MUST ALSO BE SUBMITTED IN WRITING TO THE PURCHASING DIVISION.

# **QUESTION/CLARIFICATION FORM**

**DATE:** \_\_\_\_\_

**TO:** Patti Postorino, Buyer  
Email [BidOpportunities@ColumbusGA.org](mailto:BidOpportunities@ColumbusGA.org) or  
Fax 706-225-3033

**RE:** RFB No. 21-0008; Traffic Sign Materials (Annual Contract)

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***Questions/clarification requests must be submitted at least five (5) business days before the due date:***

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**From:** \_\_\_\_\_  
Company Name Website

Representative Email Address

Complete Address City State Zip

Telephone Number Fax Number

## GENERAL SPECIFICATIONS

### TRAFFIC SIGN MATERIALS (ANNUAL CONTRACT) RFB No. 21-0008

#### I. SCOPE

These specifications describe minimum requirements for traffic sign materials to be purchased on an "as needed" basis for Columbus Consolidated Government. The items specified are based on the best information obtainable and represent an estimated usage required for a one (1) year period. The City may purchase some, all, none or more of the items listed in this contract, including those that are available but not normally stocked, or are temporarily out of stock. ***The City reserves the right to add alike items during the term of the contract. Quotes will be obtained from contracted vendor(s) for any additional items.***

#### II. TERM OF CONTRACT

A. The term of contract shall be for two (2) years, with the option to renew for three (3) additional twelve-month periods. Contract renewal will be contingent upon the mutual agreement of the City and the Contractor.

Notice of intent to renew will be given to the contractor in writing by the Purchasing Division Director, normally sixty days before the expiration date of the current contract. This notice shall not be deemed to commit the City to a Contract renewal.

It should be noted that multi-year contracts may be continued each fiscal year only after funding appropriations and programs approval has been granted by the Council of the Consolidated Government of Columbus, Georgia. In the event the necessary funding is not approved, then the affected multi-year contract becomes null and void, effective July 1st of the fiscal year for which such approval has been denied.

#### B. Termination for Convenience

For the protection of both parties, either party giving thirty (30) days prior notice in writing to the other party may cancel this contract.

#### III. ESCALATION CLAUSE

Contract pricing shall remain fixed for the initial two (2) year term of the contract. After the initial term, Contractor may request a price escalation by submitting a fully documented request (i.e. documentation from manufacturers illustrating the necessity to implement price increases).

***Request for price increases, without documentation, shall not be considered.*** Such escalation shall not exceed a five percent (5%) increase. The using department(s) and the Purchasing Manager will review the request and shall approve or disapprove the increases based on budget constraints and other price comparisons.

If for any reason the contractor has a price increase that exceeds five percent (5%), the price increase will be evaluated on a case-by-case basis. The City and the Contractor will have the option to discuss and make adjustments to the requested increase. If either party declines approval of the adjustments, the contract will be considered cancelled on the scheduled expiration date of the contract.

#### VI. QUESTIONS / ADDENDA

Questions and requests for clarification must be submitted **within five (5) business days of the due date** (see pages 8 & 9). Changes to the specifications (if any) will be provided in the form of an addendum, which will be posted on the web page of the Finance Department/Purchasing Division of Columbus Consolidated Government at

**It is the vendors' responsibility to periodically visit the web page for addenda before the due date and prior to submitting a quote.**

**V. VENDOR REQUIREMENTS**

All traffic sign materials shall meet the minimum specifications of the Georgia Department of Transportation (GDOT) for Traffic Sign Materials as enumerated by section 912. The vendor shall certify in writing that the traffic sign materials bid meets GDOT specifications or the bid shall be deemed non-compliant.

**VI. PRICING**

A pricing page form (pages 21,22,23, & 24) is attached and shall be returned with bid submittal for materials requested. The vendor is encouraged to identify any other quantity discounts available to the City other than those specified.

**VII. BRAND NAMES**

Reference to a particular trade name, brand name, manufacturer, catalog or model number are made for descriptive purposes to guide the bidder in interpreting the requirements of the City. They should not be construed as nor are they intended to exclude proposals on other materials and supplies. However, there are certain facilities owned by the City of Columbus that require a particular brand name product to be compatible with the existing equipment. Therefore, should the successful bidder not be able to supply the required product, the City of Columbus reserves the right to purchase from another vendor. Any proposal that is equivalent to or surpasses stated specifications would be considered. Determination of equivalency shall rest solely with the City. ***NOTE: Specific manufacturers may be required to accommodate compatibility with existing equipment. Therefore, it is requested that bid responses be submitted in accordance with the specifications provided. Also see FAQ's, Page 15, #8.***

**VIII. INDEMNITY CLAUSE**

The Contractor covenants to save, defend, hold harmless, and indemnify the City, and all of its officers, departments, agencies, agents, and employees (collectively the "City") from and against any and all claims, losses, damages, injuries, fines, penalties, costs (including court costs and attorney's fees), charges, liability, or exposure, however caused, resulting from, arising out of, or in any way connected with the Contractor's intentional, negligent, or grossly negligent acts or omissions in performance or nonperformance of its work called for by the Contract Documents.

**IX. BID SUBMISSION REQUIREMENTS**

Each bidder shall include the following information with bid submission. Bidder shall submit **ONE (1) ELECTRONIC BID RESPONSE VIA DEMANDSTAR**. The City reserves the right to request any omitted information, **to exclude *Communication Concerning This Solicitation (Form 1)*, WHICH DOES NOT AFFECT THE SUBMITTED BID PRICE**. Bidders shall be notified, in writing, and shall have two (2) days, after notification to submit the omitted information. If the omitted information is not received within two (2) days, the Bidder shall be deemed non-responsive and the Bid Submission will be deemed **"Incomplete"**:

- A. **Communication Concerning This Solicitation:** (Form 1)
- B. **Bid Form and Pricing Pages** (Form 2 and Pages 21-24)
- C. **Contract Signature Page:** (Form 3) Provide all required information
- D. **GDOT Requirements:** Provide documentation to prove your company meets GDOT Specifications.
- E. **Sample Invoice:** Provide an itemized Invoice sample depicting the billing format for the discount for non-listed items.
- F. **Addenda:** Vendors must include acknowledgment of receipt of addenda (if any) in their sealed bid. Provide an initialed copy of each addendum or initial the appropriate area on

bid form (pricing page). Addenda will be posted at [https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid Opportunities.htm](https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid_Opportunities.htm)

***Vendors are responsible for periodically visiting the web page, to check for addenda, prior to the bid due date and before submitting a bid.***

- G. **Business License:** Vendors located in Muscogee County shall submit a current copy of their City of Columbus Business License (Occupation License). If the business is not located in Muscogee County and has proof of being properly licensed by a municipality in Georgia, and paid applicable occupation taxes in that city, the vendor will not be required to pay occupation taxes in Columbus, Georgia.

If the business location is not in Georgia, vendor must provide a current copy of their active Articles of Incorporation from the State and/or a current business license from the City/State in which business is located.

If you have questions regarding this requirement, please contact Yvonne Ivey, Revenue Manager: 706-225-3091.

H. **W-9 Rev 2018 Request for Taxpayer Identification Number and Certification (Form 4)**

X. **AWARD/ORDERING/DELIVERY/INVOICE**

- A. **Award:** This contract will be awarded to the lowest responsive, responsible bidder(s). The City will be the judge of the factors and will make the award accordingly.
- B. **Ordering:** After award of the bid by Columbus City Council, the successful vendor(s) shall receive orders on an "as needed" basis, either by faxed or e-mailed purchase order. It is the vendor's responsibility to notify the City at the time an order is placed if delivery cannot be met in the specified time. Inability to make delivery within the specified time will give the City the right to purchase from the next lowest vendor. The City reserves the right to make **emergency purchases** from other sources, should the Contractor be unable to furnish the required item/service within the required time.
- C. **Delivery:** The successful bidder(s) shall state on the bid form the days for delivery from the time the order is placed. The days shall be stated in calendar days. Inability to make delivery within specified time will authorize the City to purchase from other sources. All shipping, delivery, and/or freight charges must be included in the Unit Price. Columbus Consolidated Government will pay no additional shipping, delivery, and/or freight charges or any other additional fees. **Deliveries shall be made to Traffic Engineering Division, Traffic Operations Shop, 601 11<sup>th</sup> Avenue, Columbus, GA 31901.** The delivery time, time from placement of order to delivery of materials to Traffic Operations Shop, shall be quoted for each category of traffic sign materials. Delivery time will be a critical part of the bid evaluation and award.
- D. **Invoices:** After receipt of goods/services and upon satisfactory delivery, the successful vendor shall forward itemized invoice(s) to the following address:

Columbus Consolidated Government  
Accounting Division  
P. O. Box 1340  
Columbus, Georgia 31902-1340

The invoice(s) shall reference the bid number (RFB No. 21-0008) and/or purchase order number.

## **XI. TERMINATION OF CONTRACT**

**Default:** If the contractor refuses or fails to perform any of the provisions of this contract with such diligence as will ensure its completion within the time specified in this contract, or any extension thereof, otherwise fails to timely satisfy the contract provisions, or commits any other substantial breach of this contract, the Purchasing Division Director may notify the contractor in writing of the delay or non-performance and if not cured within ten (10) days or any longer time specified in writing by the Purchasing Division Director, such director may terminate the contractor's right to proceed with the contract or such part of the contract as to which there has been delay or a failure to properly perform.

In the event of termination in whole or in part the Purchasing Division Director may procure similar supplies or services, from other sources, in a manner and upon terms deemed appropriate by the Purchasing Division Director. The contractor shall continue performance of the contract to the extent it is not terminated and shall be liable for excess costs incurred in procuring similar goods or services.

**Compensation:** Payment for completed supplies delivered and accepted by the city shall be at the contract price. The City may withhold from amounts due the contractor such sums as the Purchasing Director deems to be necessary to protect the City against loss because of outstanding liens or claims of former lien holders and to reimburse the City for the excess costs incurred in procuring similar goods and services.

**Excuse for Nonperformance or Delayed Performance:** Except with respect to defaults of subcontractors, the contractor shall not be in default by reason of any failure in performance of this contract in accordance with its terms, if the contractor has notified the Purchasing Division Director within 15 days after the cause of the delay and the failure arises out of causes such as: acts of God; acts of public enemy; acts of the City and any other governmental entity in its sovereign or contractual capacity; fires; floods; epidemics; quarantine restrictions; strikes or other labor disputes; freight embargoes; or unusually severe weather. If the failure to perform is caused by the failure of a subcontractor to perform or to make progress, and if such failure arises out of causes similar to those set forth above, the contractor shall not be deemed to be in default, unless the supplies or services to be furnished by the subcontractor were reasonably obtainable from other sources in sufficient time to permit the contractor to meet the contract requirements.

Upon request of the contractor, the Purchasing Division Director shall ascertain the facts and extent of such failure, and, if such director determines that any failure to perform was occasioned by any one or more of the excusable causes, and that, but for the excusable cause, the contractor's progress and performance would have met the terms of the contract, the delivery schedule shall be revised accordingly.



# **TECHNICAL SPECIFICATIONS**

## **TRAFFIC SIGN MATERIALS**

**(Annual Contract)**

**RFB NO. 21-0008**

### **1.0 INTRODUCTION**

The purpose of this bid is to select a Vendor or Vendors to provide traffic sign materials for the Columbus Consolidated Government, hereafter called the City to include, but not limited to, traffic sign facings, roll goods, anodized aluminum sign metal and galvanized/painted sign posts on an annual basis. The Traffic Engineering Division of the Engineering Department installs and maintains traffic signs along City owned streets within Muscogee County and will be the primary purchaser thru this bid. Other City departments will be allowed to purchase traffic sign materials thru this bid on an "as needed" basis.

### **2.0 TRAFFIC SIGN MATERIALS**

#### **2.1 Traffic Sign Sheeting**

The Traffic Engineering Division standardized on using only traffic sign sheeting produced by Minnesota Mining and Manufacturing Company, hereafter referred to as 3M, over thirty (30) years ago. **3M traffic sign sheeting will be the only traffic sign sheeting acceptable to this bid. No other manufacturer's traffic signs sheeting will be acceptable.**

#### **2.2 Traffic Sign Metal**

All traffic sign metal quoted by this bid shall be anodized aluminum that meets the Georgia Department of Transportation, hereafter called GDOT, specifications as defined by sections 912 – Sign Blanks and Panel. The price quotation sheet will define the metal thickness requested in this bid.

#### **2.3 Traffic Sign Posts**

All traffic sign posts quoted by this bid shall be galvanized and meet the GDOT, specifications as defined by sections 911 – Sign Posts. The City also uses Black Powder Coated (BPC) sign posts. The price quotation sheet will define the type, weight and finish of the posts requested in this bid.

### **3.0 ANNUAL PURCHASES**

This bid will provide traffic sign materials for the annual needs of the Traffic Engineering Division as well as other departments within the City. The successful Vendor shall be awarded a two (2) year contract to provide traffic sign materials with the option to renew for three (3) additional twelve (12) month periods providing upon completion of a satisfactory contract each year and a recommendation for an extension from the Traffic Engineering Division. The Vendor will find an Attachment "A" spreadsheet that identifies our purchases for the last twelve (12) months.

Street Name Sign Project – This bid will also supply materials for a continuing project to change out street name signs for approximately 5,000 intersections within Columbus/Muscogee County. The purpose of this project is to upgrade all street name signs to prismatic or higher grade Sheeting and to include address block numbers on each sign. Ground mounted signs will be upgraded from 6" to either 9" blades or 12" blades. Ground mounted signs are single sided facings requiring two street name sign blades per street name. Hence, one intersection requires two street name sign blades for each street name total four street name blades per street intersection. Street names signs for 264 signalized intersections will be overhead with minimum 18" blades. This project will also bring the City into compliance with the 2009 MUTCD manual and Federal Retro-reflectivity standards. Vendors shall note that the Price Sheet for street name signs includes both Single and Double Faced Street Name Signs.

### **4.0 PRICING**

Each Vendor shall provide unit prices based on the attached Pricing Page (*pages 21, 22, 23 and 24*).

## FAQ's

### **TRAFFIC SIGN MATERIALS (Annual Contract) RFB NO. 21-0008**

#### **FREQUENTLY ASKED QUESTIONS / CLARIFICATION**

1. **Question** – *Are the Street Name Signs (SNS) single or double faced?*  
**Answer** – Price quotes are requested on both single faced & double-faced SNS as described in section 3.0.
2. **Question** – *Are the blades metro extruded or metro flat?*  
**Answer** – All metal for SNS are flat.
3. **Question** – *Do the SNS have a border?*  
**Answer** – The only SNS that will have borders are overhead SNS typically used at signalized intersections.
4. **Question** – *What is the radius size of the corners?*  
**Answer** – We expect the Vendor to determine the typical radius for SNS borders based on their standard practices.
5. **Question** – *Can these be bid separate from the rest of the bid?*  
**Answer** – A separate pricing section was created just for Street Name Signs.
6. **Question** – *Clarify "Super Engineer" Sheeting.*  
**Answer** – This is intended as a generic term for sheeting that has a retro-reflective rating that is midpoint between 3M Engineer Grade and 3M Hi-Intensity Sheeting.
7. **Question** – *On the .125 metal, can an alternate of .100 gauges be used?*  
**Answer** – All Vendors will be allowed to price a category for .100 gauge metal in addition to those already specified; but not instead of .125 metal. The pricing sheet includes .100 metal.
8. **Question** – *Brands other than 3M are approved for procurement with the Georgia Department of Transportation. Why isn't the City allowing other materials to be submitted for consideration?*  
**Answer** – While the 3M Sheeting requirements are still considered the primary bid requested, the City will consider an alternate bid using alternative brand sheeting providing the following conditions are met. The alternate bid using alternative brand sheeting shall include a reference from a governmental agency serving a population base of 100,000 people or more for a minimum period of five (5) years. The reference shall include the responsible person in charge of purchasing and evaluating said material to include name, address, telephone, fax and/or e-mail address. The reference shall be from a southeastern state in order to be comparable to Georgia's climate.
10. **Question** – *"For RFB 21-0008, will a bid bond and/or performance bond be required?"*  
**Answer** – No.
11. **Question** – *"This is a sole source bid and it is against the standard government competitive bid principles (SGCBP). It will be against the City's objective to procure goods effectively. The City might defend itself saying this is a competitive bid since it receives more than one bid every time they go out for a bid. In such a case, it is a Brand Specific bid. It is also against SGCBP. The inefficiency of the bid has been proven by the results of such bids. We request the City to adopt SGCBP by inserting "or equal" after 3M product names. Our products are approved by GA DOT for Type I, Type IV, Type VIII,*

*Type IX and Type XI reflective sheeting."*

**Answer** – The Georgia DOT website only verifies that Type I & Type VIII sheeting has been approved thru QPL. The City will not accept the federal SGCBP principle as part of this bid process.

12. **Question** – *"For group 5, how many posts are usually ordered at a time?"*

**Answer** – 100 to 300 at a time.

13. **Question** – *"We would like to know what documentation is needed to meet GDOT specifications."*

**Answer** – The Vendor is required to provide documentation affirming that the products they bid meet Georgia DOT specifications. To be used on DOT projects, vendors must have their products approved for the DOT's Qualified Products List (QPL). The QPL tells all DOT, City & County agencies that the products listed meet DOT specifications. So, any product that is bid has to be verified by the DOT, not the City. The City can inquire with the DOT if products bid meet DOT standards.

**FORM 1**  
**COMMUNICATION CONCERNING THIS SOLICITATION**

**THIS PAGE MUST BE SIGNED AND RETURNED WITH THE VENDOR'S BID/PROPOSAL. FAILURE TO INCLUDE THIS FORM WILL AUTOMATICALLY RENDER VENDOR'S RESPONSE NON-RESPONSIVE.**

.....

ALL QUESTIONS OR CLARIFICATIONS CONCERNING THIS SOLICITATION SHALL BE SUBMITTED IN WRITING. THE CITY WILL NOT ORALLY OR TELEPHONICALLY ADDRESS ANY QUESTION OR CLARIFICATION REGARDING BID/PROPOSAL SPECIFICATIONS. IF A VENDOR VISITS OR CALLS THE PURCHASING DIVISION WITH SUCH QUESTIONS, HE OR SHE WILL BE INSTRUCTED TO SUBMIT THE QUESTIONS IN WRITING.

**ALL CONTACT CONCERNING THIS SOLICITATION SHALL BE MADE THROUGH THE PURCHASING DIVISION.** BIDDERS SHALL NOT CONTACT CITY EMPLOYEES, DEPARTMENT HEADS, USING AGENCIES, EVALUATION COMMITTEE MEMBERS, INCLUDING NON-CCG EMPLOYEES, CONTRACTED PERSONNEL ASSOCIATED WITH THIS PARTICULAR PROJECT (I.E. ARCHITECTS, ENGINEERS, CONSULTANTS), OR ELECTED OFFICIALS WITH QUESTIONS OR ANY OTHER CONCERNS ABOUT THE SOLICITATION. QUESTIONS, CLARIFICATIONS, OR CONCERNS SHALL BE SUBMITTED TO THE PURCHASING DIVISION IN WRITING. IF IT IS NECESSARY THAT A TECHNICAL QUESTION NEEDS ADDRESSING, THE PURCHASING DIVISION WILL FORWARD SUCH TO THE USING AGENCY, WHO WILL SUBMIT A WRITTEN RESPONSE.

THE PURCHASING DIVISION WILL FORWARD WRITTEN RESPONSES TO THE RESPECTIVE BIDDER. IF IT BECOMES NECESSARY TO REVISE ANY PART OF THIS SOLICITATION, A WRITTEN ADDENDUM WILL BE ISSUED TO ALL BIDDERS.

THE CITY IS NOT BOUND BY ANY ORAL REPRESENTATIONS, CLARIFICATIONS, OR CHANGES MADE TO THE WRITTEN SPECIFICATIONS BY CITY EMPLOYEES, UNLESS SUCH CLARIFICATION OR CHANGE IS PROVIDED TO THE BIDDERS IN A WRITTEN ADDENDUM FROM THE PURCHASING MANAGER.

BIDDERS ARE INSTRUCTED TO USE THE ENCLOSED "QUESTION/CLARIFICATION FORM" TO FAX OR EMAIL QUESTION. QUESTIONS AND REQUESTS FOR CLARIFICATION MUST BE SUBMITTED AT LEAST FIVE (5) BUSINESS DAYS BEFORE THE DUE DATE.

ANY REQUEST/CONCERN/PROTEST, AFTER A SOLICITATION HAS CLOSED AND PENDING AWARD, MUST ALSO BE SUBMITTED IN WRITING TO THE PURCHASING DIVISION.

-----

**I agree to forward all communication about this solicitation, in writing, to the Purchasing Division. I understand that communication with other persons, other than the Purchasing Division, will render my Bid/Proposal response non-responsive and I will no longer be considered in the solicitation process.**

**Vendor Name:** \_\_\_\_\_

**Print Name of Authorized Agent:** \_\_\_\_\_

**Signature of Authorized Agent:** \_\_\_\_\_

**Attachment "A"**  
**TRAFFIC ENGINEERING DIVISION**  
**2019 TRAFFIC SIGN MATERIALS USAGE**

Sign Code	Sign Description	Sign Size	Square	Amount Inst/Repl (EACH)	One Color	Two Color	Three Color
			Footage Material		HIP Material (SF)	HIP Material (SF)	HIP Material (SF)
Traffic Signs & Facings							
R1-1	Stop Sign	30x30	6.25	250	1563		
SNS	White One Side SNS	12x30	2.5	50	125		
SNS	White One Side SNS	12x54	4.5	50	225		
SNS	White One Side SNS	9x30	1.88	100	188		
SNS	White One Side SNS	9x36	2.25	100	225		
SNS	White One Side SNS	42x9	2.63	100	263		
SNS	.060 x 18 x 125 HIP S/F RSA	18x125	15.63	2	31.26		
SNS	.060 x 24 x 125 HIP S/F RSA	24x125	20.83	2			
Blank Metal							
Metal	.080 x 24 x 8 RECT	24x8	1.33	50	66.5		
Metal	.080 x 24 x 9 RECT	24x9	1.5	50	75		
Metal	.080 x 24 x 30 UNIVERSAL	24x30	5	100	500		
Metal	.080 x 30 SQ/DIA	30x30	6.25	100	625		
Metal	.080 x 36 x 12 RECT	36x12	3	100	300		
Metal	.080 x 48 x 18 RECT	48x18	6	25	150		
Metal	.080 x 18 x 24 RECT	18x24	3	50	150		
TOTAL				1129	4487		
				Sign Faces	Square Ft	Square Ft	Square Ft

**II. ROLL GOODS**

3M Roll#	Type				
4083 DG3 FYG Reflective	48"x50 yds	600	1	600	
3930 HIP WH Reflective	36"x50 yds	450	2	900	
TOTAL			3	1500	
			Roll Goods	Square Ft	

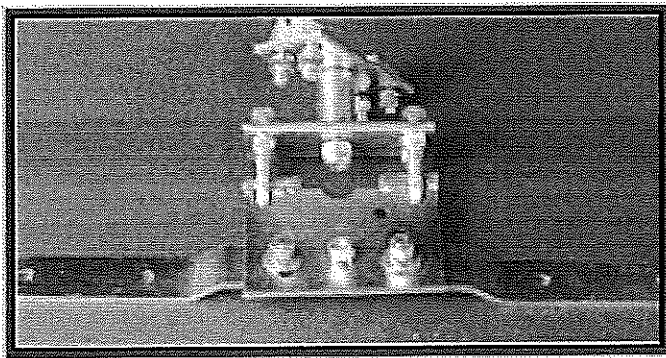
**III. GALVANIZED SIGN POSTS**

12" Square, 2"	250	EACH
30" Square Base, 2.25"	250	EACH

Attachment "B"

# Span Wire Brackets **VS-SWINGER**

- Span wire bracket for 3/8" cable
- 3-way adjustable span wire bracket
- Heavy duty, steel plated span wire bracket
- Sign will swing freely in the wind
- Assembly required for span wire bracket



# FORM 2

# BID FORM

## TRAFFIC SIGN MATERIALS (ANNUAL CONTRACT) RFB No. 21-0008

### IMPORTANT INFORMATION:

PLEASE SUBMIT ONE (1) ELECTRONIC BID RESPONSE VIA DEMANDSTAR.

By signing this Bid Form, the authorized representative understands the City reserves the right to request any omitted information, *with the exception of the "Communication Concerning This Solicitation" (Form 1), WHICH DOES NOT AFFECT THE SUBMITTED BID PRICE.* Bidders shall be notified, in writing, and shall have two (2) days, after notification to submit the omitted information. If the omitted information is not received within two (2) days, the Bidder shall be deemed non-responsive and the Bid Submission will be deemed "Incomplete". Use the following checklist to verify the items are included in sealed bid:

- ☐ Communication Concerning This Solicitation (Form 1)    ☐ Bid Form (Form 2)
- ☐ Pricing Pages (pages 21-24)    ☐ Contract Signature Page (Form 3)    ☐ GDOT Requirements
- ☐ Sample Itemized Invoice    ☐ Business License 2020    ☐ W-9 Rev 2018 (Form 4)

Initial below to acknowledge receipt of the following addenda (if any):

Addendum No. 1 \_\_\_\_\_ Addendum No. 2 \_\_\_\_\_ Addendum No. 3 \_\_\_\_\_

The undersigned hereby declares that he has/they have carefully examined the specifications herein referred to and will provide all services and terms of the Columbus Consolidated Government.

\*All shipping, delivery, and/or freight charges must be included in unit price. Columbus Consolidated Government will pay no additional shipping, delivery and/or freight charges or any other additional fees. Inability to make delivery within specified time will authorize the City to purchase from other sources.

\_\_\_\_\_  
Vendor Business Name

\_\_\_\_\_  
Email Address

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Print Name of Signatory

\_\_\_\_\_  
Date

Please circle and initial if Business is {Minority} or {Woman} Owned: \_\_\_\_\_

If certified as a DBE or WBE, list the certifying agency: \_\_\_\_\_

Not Minority, Woman or DBE owned (please initial) \_\_\_\_\_

**PRICING PAGE FORM (Pages 21-24)**  
**TRAFFIC SIGN MATERIALS (Annual Contract)**  
**RFB NO. 21-0008**

**INTRODUCTION:** Each Vendor is requested to provide unit prices based on the type material identified below. Vendors are encouraged to provide quantity discounts for the materials described here.

**I. 3M TRAFFIC SIGN SHEETING WITHOUT METAL (SIGN FACING ONLY)**

	<u>Grade</u>	<u>One Color</u>	<u>Two Colors</u>	<u>Three Colors</u>
1.	High Intensity Prismatic	_____ Sq Ft	_____ Sq Ft	_____ Sq Ft
2.	Diamond	_____ Sq Ft	_____ Sq Ft	_____ Sq Ft
3.	Diamond Grade 3 (DG3)	_____ Sq Ft	_____ Sq Ft	_____ Sq Ft
4.	Engineer Grade Prismatic (EGP)	_____ Sq Ft	_____ Sq Ft	_____ Sq Ft

*Delivery will be made within \_\_\_\_\_ days after receipt of order.*

**II. 3M TRAFFIC SIGN SHEETING WITH METAL (COMPLETED TRAFFIC SIGN)**

	<u>Grade</u>	<u>One Color</u>	<u>Two Colors</u>	<u>Three Colors</u>
1.	High Intensity Prismatic (with .040 metal backing)	_____ Sq Ft	_____ Sq Ft	_____ Sq Ft
2.	High Intensity Prismatic (with .063 metal backing)	_____ Sq Ft	_____ Sq Ft	_____ Sq Ft
3.	High Intensity Prismatic (with .080 metal backing)	_____ Sq Ft	_____ Sq Ft	_____ Sq Ft
4.	High Intensity Prismatic (with .125 metal backing)	_____ Sq Ft	_____ Sq Ft	_____ Sq Ft
5.	Diamond (with .040 metal backing)	_____ Sq Ft	_____ Sq Ft	_____ Sq Ft
6.	Diamond (with .063 metal backing)	_____ Sq Ft	_____ Sq Ft	_____ Sq Ft
7.	Diamond (with .080 metal backing)	_____ Sq Ft	_____ Sq Ft	_____ Sq Ft

**VENDOR NAME:**

**DATE:**

**\*\*COMPLETE THIS PAGE AND RETURN WITH BID\*\***



- |     |   |             |             |             |
|-----|---|-------------|-------------|-------------|
| 8.  | Diamond<br>(with .125 metal backing)                  | _____ Sq Ft | _____ Sq Ft | _____ Sq Ft |
| 9.  | DG3<br>(with .040 metal backing)                      | _____ Sq Ft | _____ Sq Ft | _____ Sq Ft |
| 10. | DG3<br>(with .063 metal backing)                      | _____ Sq Ft | _____ Sq Ft | _____ Sq Ft |
| 11. | DG3<br>(with .080 metal backing)                      | _____ Sq Ft | _____ Sq Ft | _____ Sq Ft |
| 12. | DG3<br>(with .125 metal backing)                      | _____ Sq Ft | _____ Sq Ft | _____ Sq Ft |
| 13. | EGP<br>(with .040 metal backing)                      | _____ Sq Ft | _____ Sq Ft | _____ Sq Ft |
| 14. | EGP<br>(with .063 metal backing)                      | _____ Sq Ft | _____ Sq Ft | _____ Sq Ft |
| 15. | EGP<br>(with .080 metal backing)                      | _____ Sq Ft | _____ Sq Ft | _____ Sq Ft |
| 16. | EGP<br>(with .125 metal backing)                      | _____ Sq Ft | _____ Sq Ft | _____ Sq Ft |
| 17. | High Intensity Prismatic<br>(with .100 metal backing) | _____ Sq Ft | _____ Sq Ft | _____ Sq Ft |
| 18. | Diamond<br>(with .100 metal backing)                  | _____ Sq Ft | _____ Sq Ft | _____ Sq Ft |
| 19. | DG3<br>(with .100 metal backing)                      | _____ Sq Ft | _____ Sq Ft | _____ Sq Ft |
| 20. | EGP<br>(with .100 metal backing)                      | _____ Sq Ft | _____ Sq Ft | _____ Sq Ft |

*Delivery will be made within \_\_\_\_\_ days after receipt of order.*

<b>VENDOR NAME:</b>	<b>DATE:</b>
---------------------	--------------

**\*\*COMPLETE THIS PAGE AND RETURN WITH BID\*\***

### **III. 3M ROLL GOOD SHEETING**

1.	Grade High Intensity Prismatic	9"X50yds _____ Each	12"X50yds _____ Each	24"X50yds _____ Each
		30"X50yds _____ Each	36"X50yds _____ Each	48"X50yds _____ Each
		9"X50yds _____ Each	12"X50yds _____ Each	24"X50yds _____ Each
2.	Diamond	_____ Each	_____ Each	_____ Each
		30"X50yds _____ Each	36"X50yds _____ Each	48"X50yds _____ Each
		_____ Each	_____ Each	_____ Each
3.	DG3	9"X50yds _____ Each	12"X50yds _____ Each	24"X50yds _____ Each
		30"X50yds _____ Each	36"X50yds _____ Each	48"X50yds _____ Each
		_____ Each	_____ Each	_____ Each
4.	EGP	9"X50yds _____ Each	12"X50yds _____ Each	24"X50yds _____ Each
		30"X50yds _____ Each	36"X50yds _____ Each	48"X50yds _____ Each
		_____ Each	_____ Each	_____ Each

*Delivery will be made within \_\_\_\_\_ days after receipt of order.*

### **IV. ANODIZED SIGN METAL**

1.	Metal thickness .040	_____ Sq Ft
2.	Metal thickness .063	_____ Sq Ft
3.	Metal thickness .080	_____ Sq Ft
4.	Metal thickness .125	_____ Sq Ft
5.	Metal thickness .100	_____ Sq Ft

*Delivery will be made within \_\_\_\_\_ days after receipt of order.*

### **V. GALVANIZED TRAFFIC SIGN POSTS**

1.	U-Channel, 10' length, 2#'s per foot	_____ Each
----	--------------------------------------	------------

**VENDOR NAME:**

**DATE:**

**\*\*COMPLETE THIS PAGE AND RETURN WITH BID\*\***

2. U-Channel, 12' length, 3#'s per foot \_\_\_\_\_ Each
3. U-Channel, Black Powder Coated, 10' length, 2#'s per foot \_\_\_\_\_ Each
4. U-Channel, Black Powder Coated 12' length, 3#'s per foot \_\_\_\_\_ Each
5. 2" Square Channel, 10' length, 2#'s per foot, 14 Gauge \_\_\_\_\_ Each
6. 2" Square Channel, 12' length, 3#'s per foot, 14 Gauge \_\_\_\_\_ Each
7. 2" Square Channel, Black Powder Coated, 10' length, 2#'s per foot, 14 Gauge \_\_\_\_\_ Each
8. 2" Square Channel, Black Powder Coated, 12' length, 3#'s per foot, 14 Gauge \_\_\_\_\_ Each
9. 2.25" Square Channel Stud, 30" length, 3#'s per foot, 14 Gauge \_\_\_\_\_ Each
10. 2.25" Square Channel Stud, Black Powder Coated, 30" length, 3#'s per foot, 14 Gauge \_\_\_\_\_ Each
11. 2.25" Square Channel Stud, 36" length, 3#'s per foot, 14 Gauge \_\_\_\_\_ Each
12. 2.25" Square Channel Stud, Black Powder Coated, 36" length, 3#'s per foot, 14 Gauge \_\_\_\_\_ Each

*Delivery will be made within \_\_\_\_\_ days after receipt of order.*

#### **VI. STREET NAME BRACKETS**

1. Heavy duty steel plated, sign swing bracket for 3/8" steel span mounting, \_\_\_\_\_ Each  
3-way adjustable swings freely in the wind for mounting overhead signs. (See Attachment "B")

*Delivery will be made within \_\_\_\_\_ days after receipt of order.*

#### **VII. 3M TRAFFIC SIGN SHEETING WITH METAL (COMPLETED STREET NAMES SIGN)**

	<b><u>Grade</u></b>	<b><u>Single-Faced</u></b>	<b><u>Double-Faced</u></b>
1.	High Intensity Prismatic (with .100 metal backing)	_____ Sq Ft	_____ Sq Ft
2.	High Intensity Prismatic (with .125 metal backing)	_____ Sq Ft	_____ Sq Ft

**VENDOR NAME:**

**DATE:**

**\*\*COMPLETE THIS PAGE AND RETURN WITH BID\*\***

**FORM 3**

**CONTRACT SIGNATURE PAGE**

**TRAFFIC SIGN MATERIALS  
(Annual Contract)  
RFB No. 21-0008**

**THE UNDERSIGNED HEREBY DECLARES THAT HE HAS/THEY HAVE CAREFULLY EXAMINED THE SPECIFICATIONS HEREIN REFERRED TO AND WILL PROVIDE ALL EQUIPMENT, TERMS AND SERVICES TO THE CONSOLIDATED GOVERNMENT OF COLUMBUS, GEORGIA.**

\_\_\_\_\_  
Witness as to the signing of the contract

\_\_\_\_\_  
Signature of Authorized Representative    Date

\_\_\_\_\_  
Witness as to the signing of the contract

\_\_\_\_\_  
Print Name and Title of Signatory

(Corporate seal, if applicable)

\_\_\_\_\_  
Company Name

*Company Ordering Address*

*Company Payment Address*

\_\_\_\_\_  
Contact \_\_\_\_\_

\_\_\_\_\_  
Contact \_\_\_\_\_

\_\_\_\_\_  
Email \_\_\_\_\_

\_\_\_\_\_  
Email \_\_\_\_\_

\_\_\_\_\_  
Telephone \_\_\_\_\_

\_\_\_\_\_  
Telephone \_\_\_\_\_

\_\_\_\_\_  
Fax \_\_\_\_\_

\_\_\_\_\_  
Fax \_\_\_\_\_

**CONSOLIDATED GOVERNMENT OF COLUMBUS, GEORGIA**

Accepted this \_\_\_ day of \_\_\_\_\_ 20\_\_\_

**APPROVED AS TO LEGAL FORM:**

\_\_\_\_\_  
Isaiah Hugley, City Manager

\_\_\_\_\_  
Clifton C. Fay, City Attorney

**ATTEST:**

\_\_\_\_\_  
Sandra T. Davis, Clerk of Council

# FORM 4

<b>Form W-9</b> (Rev. October 2018) Department of the Treasury Internal Revenue Service	<b>Request for Taxpayer Identification Number and Certification</b> ▶ Go to <a href="http://www.irs.gov/FormW9">www.irs.gov/FormW9</a> for instructions and the latest information.	Give Form to the requester. Do not send to the IRS.
1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.		
2 Business name/disregarded entity name, if different from above		
Print or type. See Specific Instructions on page 3.	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.	
	<input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate	
	<input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____ <small>Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.</small>	
	<input type="checkbox"/> Other (see instructions) ▶ _____	
4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>Applies to accounts maintained outside the U.S.</small>		
5 Address (number, street, and apt. or suite no.) See instructions.		Requester's name and address (optional)
6 City, state, and ZIP code		
7 List account number(s) here (optional)		

<b>Part I Taxpayer Identification Number (TIN)</b> Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i> , later. <small>Note: If the account is in more than one name, see the instructions for line 1. Also see <i>What Name and Number To Give the Requester</i> for guidelines on whose number to enter.</small>	
Social security number <div style="border: 1px solid black; height: 20px; width: 100%;"></div>	or Employer identification number <div style="border: 1px solid black; height: 20px; width: 100%;"></div>

<b>Part II Certification</b> Under penalties of perjury, I certify that:	
1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and 3. I am a U.S. citizen or other U.S. person (defined below); and 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.	
<b>Certification instructions.</b> You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.	

<b>Sign Here</b>	Signature of U.S. person ▶ _____	Date ▶ _____
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<b>General Instructions</b> Section references are to the Internal Revenue Code unless otherwise noted. <b>Future developments.</b> For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to <a href="http://www.irs.gov/FormW9">www.irs.gov/FormW9</a> . <b>Purpose of Form</b> An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following: <ul style="list-style-type: none"> <li>• Form 1099-DIV (dividends, including those from stocks or mutual funds)</li> <li>• Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)</li> <li>• Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)</li> <li>• Form 1099-S (proceeds from real estate transactions)</li> <li>• Form 1099-K (merchant card and third party network transactions)</li> <li>• Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)</li> <li>• Form 1099-C (canceled debt)</li> <li>• Form 1099-A (acquisition or abandonment of secured property)</li> </ul> Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN. <i>If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.</i>	• Form 1099-DIV (dividends, including those from stocks or mutual funds) • Form 1099-MISC (various types of income, prizes, awards, or gross proceeds) • Form 1099-B (stock or mutual fund sales and certain other transactions by brokers) • Form 1099-S (proceeds from real estate transactions) • Form 1099-K (merchant card and third party network transactions) • Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition) • Form 1099-C (canceled debt) • Form 1099-A (acquisition or abandonment of secured property) Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN. <i>If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.</i>
--	---

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting*, later, for further information.

**Note:** If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**Definition of a U.S. person.** For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien;
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States;
- An estate (other than a foreign estate); or
- A domestic trust (as defined in Regulations section 301.7701-7).

**Special rules for partnerships.** Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax under section 1446 on any foreign partners' share of effectively connected taxable income from such business. Further, in certain cases where a Form W-9 has not been received, the rules under section 1446 require a partnership to presume that a partner is a foreign person, and pay the section 1446 withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid section 1446 withholding on your share of partnership income.

In the cases below, the following person must give Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States.

- In the case of a disregarded entity with a U.S. owner, the U.S. owner of the disregarded entity and not the entity;
- In the case of a grantor trust with a U.S. grantor or other U.S. owner, generally, the U.S. grantor or other U.S. owner of the grantor trust and not the trust; and
- In the case of a U.S. trust (other than a grantor trust), the U.S. trust (other than a grantor trust) and not the beneficiaries of the trust.

**Foreign person.** If you are a foreign person or the U.S. branch of a foreign bank that has elected to be treated as a U.S. person, do not use Form W-9. Instead, use the appropriate Form W-8 or Form 8233 (see Pub. 515, Withholding of Tax on Nonresident Aliens and Foreign Entities).

**Nonresident alien who becomes a resident alien.** Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the payee has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement to Form W-9 that specifies the following five items.

1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
2. The treaty article addressing the income.
3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.
4. The type and amount of income that qualifies for the exemption from tax.
5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.

**Example.** Article 20 of the U.S.-China income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if his or her stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first protocol) and is relying on this exception to claim an exemption from tax on his or her scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity, give the requester the appropriate completed Form W-8 or Form 8233.

## Backup Withholding

**What is backup withholding?** Persons making certain payments to you must under certain conditions withhold and pay to the IRS 24% of such payments. This is called "backup withholding." Payments that may be subject to backup withholding include interest, tax-exempt interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, payments made in settlement of payment card and third party network transactions, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will not be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

**Payments you receive will be subject to backup withholding if:**

1. You do not furnish your TIN to the requester,
2. You do not certify your TIN when required (see the instructions for Part II for details),
3. The IRS tells the requester that you furnished an incorrect TIN,
4. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or
5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See *Exempt payee code*, later, and the separate instructions for the Requester of Form W-9 for more information.

Also see *Special rules for partnerships*, earlier.

## What is FATCA Reporting?

The Foreign Account Tax Compliance Act (FATCA) requires a participating foreign financial institution to report all United States account holders that are specified United States persons. Certain payees are exempt from FATCA reporting. See *Exemption from FATCA reporting code*, later, and the instructions for the Requester of Form W-9 for more information.

## Updating Your Information

You must provide updated information to any person to whom you claimed to be an exempt payee if you are no longer an exempt payee and anticipate receiving reportable payments in the future from this person. For example, you may need to provide updated information if you are a C corporation that elects to be an S corporation, or if you no longer are tax exempt. In addition, you must furnish a new Form W-9 if the name or TIN changes for the account; for example, if the grantor of a grantor trust dies.

## Penalties

**Failure to furnish TIN.** If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

**Civil penalty for false information with respect to withholding.** If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

**Criminal penalty for falsifying information.** Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

**Misuse of TINs.** If the requester discloses or uses TINs in violation of federal law, the requester may be subject to civil and criminal penalties.

## Specific Instructions

### Line 1

You must enter one of the following on this line; do not leave this line blank. The name should match the name on your tax return.

If this Form W-9 is for a joint account (other than an account maintained by a foreign financial institution (FFI)), list first, and then circle, the name of the person or entity whose number you entered in Part I of Form W-9. If you are providing Form W-9 to an FFI to document a joint account, each holder of the account that is a U.S. person must provide a Form W-9.

a. **Individual.** Generally, enter the name shown on your tax return. If you have changed your last name without informing the Social Security Administration (SSA) of the name change, enter your first name, the last name as shown on your social security card, and your new last name.

**Note: ITIN applicant:** Enter your individual name as it was entered on your Form W-7 application, line 1a. This should also be the same as the name you entered on the Form 1040/1040A/1040EZ you filed with your application.

b. **Sole proprietor or single-member LLC.** Enter your individual name as shown on your 1040/1040A/1040EZ on line 1. You may enter your business, trade, or "doing business as" (DBA) name on line 2.

c. **Partnership, LLC that is not a single-member LLC, C corporation, or S corporation.** Enter the entity's name as shown on the entity's tax return on line 1 and any business, trade, or DBA name on line 2.

d. **Other entities.** Enter your name as shown on required U.S. federal tax documents on line 1. This name should match the name shown on the charter or other legal document creating the entity. You may enter any business, trade, or DBA name on line 2.

e. **Disregarded entity.** For U.S. federal tax purposes, an entity that is disregarded as an entity separate from its owner is treated as a "disregarded entity." See Regulations section 301.7701-2(c)(2)(iii). Enter the owner's name on line 1. The name of the entity entered on line 1 should never be a disregarded entity. The name on line 1 should be the name shown on the income tax return on which the income should be reported. For example, if a foreign LLC that is treated as a disregarded entity for U.S. federal tax purposes has a single owner that is a U.S. person, the U.S. owner's name is required to be provided on line 1. If the direct owner of the entity is also a disregarded entity, enter the first owner that is not disregarded for federal tax purposes. Enter the disregarded entity's name on line 2, "Business name/disregarded entity name." If the owner of the disregarded entity is a foreign person, the owner must complete an appropriate Form W-8 instead of a Form W-9. This is the case even if the foreign person has a U.S. TIN.

### Line 2

If you have a business name, trade name, DBA name, or disregarded entity name, you may enter it on line 2.

### Line 3

Check the appropriate box on line 3 for the U.S. federal tax classification of the person whose name is entered on line 1. Check only one box on line 3.

IF the entity/person on line 1 is a(n) . . .	THEN check the box for . . .
• Corporation	Corporation
• Individual • Sole proprietorship, or • Single-member limited liability company (LLC) owned by an individual and disregarded for U.S. federal tax purposes.	Individual/sole proprietor or single-member LLC
• LLC treated as a partnership for U.S. federal tax purposes, • LLC that has filed Form 8832 or 2553 to be taxed as a corporation, or • LLC that is disregarded as an entity separate from its owner but the owner is another LLC that is not disregarded for U.S. federal tax purposes.	Limited liability company and enter the appropriate tax classification. (P= Partnership; C= C corporation; or S= S corporation)
• Partnership	Partnership
• Trust/estate	Trust/estate

### Line 4, Exemptions

If you are exempt from backup withholding and/or FATCA reporting, enter in the appropriate space on line 4 any code(s) that may apply to you.

#### Exempt payee code.

- Generally, individuals (including sole proprietors) are not exempt from backup withholding.
- Except as provided below, corporations are exempt from backup withholding for certain payments, including interest and dividends.
- Corporations are not exempt from backup withholding for payments made in settlement of payment card or third party network transactions.
- Corporations are not exempt from backup withholding with respect to attorneys' fees or gross proceeds paid to attorneys, and corporations that provide medical or health care services are not exempt with respect to payments reportable on Form 1099-MISC.

The following codes identify payees that are exempt from backup withholding. Enter the appropriate code in the space in line 4.

- 1—An organization exempt from tax under section 501(a), any IRA, or a custodial account under section 403(b)(7) if the account satisfies the requirements of section 401(f)(2)
- 2—The United States or any of its agencies or instrumentalities
- 3—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities
- 4—A foreign government or any of its political subdivisions, agencies, or instrumentalities
- 5—A corporation
- 6—A dealer in securities or commodities required to register in the United States, the District of Columbia, or a U.S. commonwealth or possession
- 7—A futures commission merchant registered with the Commodity Futures Trading Commission
- 8—A real estate investment trust
- 9—An entity registered at all times during the tax year under the Investment Company Act of 1940
- 10—A common trust fund operated by a bank under section 584(a)
- 11—A financial institution
- 12—A middleman known in the investment community as a nominee or custodian
- 13—A trust exempt from tax under section 664 or described in section 4947

The following chart shows types of payments that may be exempt from backup withholding. The chart applies to the exempt payees listed above, 1 through 13.

IF the payment is for . . .	THEN the payment is exempt for . . .
Interest and dividend payments	All exempt payees except for 7
Broker transactions	Exempt payees 1 through 4 and 6 through 11 and all C corporations. S corporations must not enter an exempt payee code because they are exempt only for sales of noncovered securities acquired prior to 2012.
Barter exchange transactions and patronage dividends	Exempt payees 1 through 4
Payments over \$600 required to be reported and direct sales over \$5,000 <sup>1</sup>	Generally, exempt payees 1 through 5 <sup>2</sup>
Payments made in settlement of payment card or third party network transactions	Exempt payees 1 through 4

<sup>1</sup> See Form 1099-MISC, Miscellaneous Income, and its instructions.

<sup>2</sup> However, the following payments made to a corporation and reportable on Form 1099-MISC are not exempt from backup withholding: medical and health care payments, attorneys' fees, gross proceeds paid to an attorney reportable under section 8045(f), and payments for services paid by a federal executive agency.

**Exemption from FATCA reporting code.** The following codes identify payees that are exempt from reporting under FATCA. These codes apply to persons submitting this form for accounts maintained outside of the United States by certain foreign financial institutions. Therefore, if you are only submitting this form for an account you hold in the United States, you may leave this field blank. Consult with the person requesting this form if you are uncertain if the financial institution is subject to these requirements. A requester may indicate that a code is not required by providing you with a Form W-9 with "Not Applicable" (or any similar indication) written or printed on the line for a FATCA exemption code.

A—An organization exempt from tax under section 501(a) or any individual retirement plan as defined in section 7701(a)(37)

B—The United States or any of its agencies or instrumentalities

C—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities

D—A corporation the stock of which is regularly traded on one or more established securities markets, as described in Regulations section 1.1472-1(c)(1)(i)

E—A corporation that is a member of the same expanded affiliated group as a corporation described in Regulations section 1.1472-1(c)(1)(i)

F—A dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any state

G—A real estate investment trust

H—A regulated investment company as defined in section 851 or an entity registered at all times during the tax year under the Investment Company Act of 1940

I—A common trust fund as defined in section 584(a)

J—A bank as defined in section 581

K—A broker

L—A trust exempt from tax under section 664 or described in section 4947(a)(1)

M—A tax exempt trust under a section 403(b) plan or section 457(g) plan

**Note:** You may wish to consult with the financial institution requesting this form to determine whether the FATCA code and/or exempt payee code should be completed.

## Line 5

Enter your address (number, street, and apartment or suite number). This is where the requester of this Form W-9 will mail your information returns. If this address differs from the one the requester already has on file, write NEW at the top. If a new address is provided, there is still a chance the old address will be used until the payor changes your address in their records.

## Line 6

Enter your city, state, and ZIP code.

## Part I. Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. If you are a resident alien and you do not have and are not eligible to get an SSN, your TIN is your IRS individual taxpayer identification number (ITIN). Enter it in the social security number box. If you do not have an ITIN, see *How to get a TIN* below.

If you are a sole proprietor and you have an EIN, you may enter either your SSN or EIN.

If you are a single-member LLC that is disregarded as an entity separate from its owner, enter the owner's SSN (or EIN, if the owner has one). Do not enter the disregarded entity's EIN. If the LLC is classified as a corporation or partnership, enter the entity's EIN.

**Note:** See *What Name and Number To Give the Requester*, later, for further clarification of name and TIN combinations.

**How to get a TIN.** If you do not have a TIN, apply for one immediately. To apply for an SSN, get Form SS-5, Application for a Social Security Card, from your local SSA office or get this form online at [www.SSA.gov](http://www.SSA.gov). You may also get this form by calling 1-800-772-1213. Use Form W-7, Application for IRS Individual Taxpayer Identification Number, to apply for an ITIN, or Form SS-4, Application for Employer Identification Number, to apply for an EIN. You can apply for an EIN online by accessing the IRS website at [www.irs.gov/Businesses](http://www.irs.gov/Businesses) and clicking on Employer Identification Number (EIN) under Starting a Business. Go to [www.irs.gov/Forms](http://www.irs.gov/Forms) to view, download, or print Form W-7 and/or Form SS-4. Or, you can go to [www.irs.gov/OrderForms](http://www.irs.gov/OrderForms) to place an order and have Form W-7 and/or SS-4 mailed to you within 10 business days.

If you are asked to complete Form W-9 but do not have a TIN, apply for a TIN and write "Applied For" in the space for the TIN, sign and date the form, and give it to the requester. For interest and dividend payments, and certain payments made with respect to readily tradable instruments, generally you will have 60 days to get a TIN and give it to the requester before you are subject to backup withholding on payments. The 60-day rule does not apply to other types of payments. You will be subject to backup withholding on all such payments until you provide your TIN to the requester.

**Note:** Entering "Applied For" means that you have already applied for a TIN or that you intend to apply for one soon.

**Caution:** A disregarded U.S. entity that has a foreign owner must use the appropriate Form W-8.

## Part II. Certification

To establish to the withholding agent that you are a U.S. person, or resident alien, sign Form W-9. You may be requested to sign by the withholding agent even if item 1, 4, or 5 below indicates otherwise.

For a joint account, only the person whose TIN is shown in Part I should sign (when required). In the case of a disregarded entity, the person identified on line 1 must sign. Exempt payees, see *Exempt payee code*, earlier.

**Signature requirements.** Complete the certification as indicated in items 1 through 5 below.



1. Interest, dividend, and barter exchange accounts opened before 1984 and broker accounts considered active during 1983. You must give your correct TIN, but you do not have to sign the certification.

2. Interest, dividend, broker, and barter exchange accounts opened after 1983 and broker accounts considered inactive during 1983. You must sign the certification or backup withholding will apply. If you are subject to backup withholding and you are merely providing your correct TIN to the requester, you must cross out item 2 in the certification before signing the form.

3. Real estate transactions. You must sign the certification. You may cross out item 2 of the certification.

4. Other payments. You must give your correct TIN, but you do not have to sign the certification unless you have been notified that you have previously given an incorrect TIN. "Other payments" include payments made in the course of the requester's trade or business for rents, royalties, goods (other than bills for merchandise), medical and health care services (including payments to corporations), payments to a nonemployee for services, payments made in settlement of payment card and third party network transactions, payments to certain fishing boat crew members and fishermen, and gross proceeds paid to attorneys (including payments to corporations).

5. Mortgage interest paid by you, acquisition or abandonment of secured property, cancellation of debt, qualified tuition program payments (under section 529), ABLE accounts (under section 529A), IRA, Coverdell ESA, Archer MSA or HSA contributions or distributions, and pension distributions. You must give your correct TIN, but you do not have to sign the certification.

### What Name and Number To Give the Requester

For this type of account:	Give name and SSN of:
1. Individual	The individual
2. Two or more individuals (joint account) other than an account maintained by an FFI	The actual owner of the account or, if combined funds, the first individual on the account <sup>1</sup>
3. Two or more U.S. persons (joint account maintained by an FFI)	Each holder of the account
4. Custodial account of a minor (Uniform Gift to Minors Act)	The minor <sup>2</sup>
5. a. The usual revocable savings trust (grantor is also trustee)	The grantor-trustee <sup>1</sup>
b. So-called trust account that is not a legal or valid trust under state law	The actual owner <sup>1</sup>
6. Sole proprietorship or disregarded entity owned by an individual	The owner <sup>3</sup>
7. Grantor trust filing under Optional Form 1099 Filing Method 1 (see Regulations section 1.671-4(b)(2)(i)(A))	The grantor <sup>4</sup>
For this type of account:	Give name and EIN of:
8. Disregarded entity not owned by an individual	The owner
9. A valid trust, estate, or pension trust	Legal entity <sup>4</sup>
10. Corporation or LLC electing corporate status on Form 8832 or Form 2553	The corporation
11. Association, club, religious, charitable, educational, or other tax-exempt organization	The organization
12. Partnership or multi-member LLC	The partnership
13. A broker or registered nominee	The broker or nominee

For this type of account:	Give name and EIN of:
14. Account with the Department of Agriculture in the name of a public entity (such as a state or local government, school district, or prison) that receives agricultural program payments	The public entity
15. Grantor trust filing under the Form 1041 Filing Method or the Optional Form 1099 Filing Method 2 (see Regulations section 1.671-4(b)(2)(i)(B))	The trust

<sup>1</sup> List first and circle the name of the person whose number you furnish. If only one person on a joint account has an SSN, that person's number must be furnished.

<sup>2</sup> Circle the minor's name and furnish the minor's SSN.

<sup>3</sup> You must show your individual name and you may also enter your business or DBA name on the "Business name/disregarded entity" name line. You may use either your SSN or EIN (if you have one), but the IRS encourages you to use your SSN.

<sup>4</sup> List first and circle the name of the trust, estate, or pension trust. (Do not furnish the TIN of the personal representative or trustee unless the legal entity itself is not designated in the account title.) Also see *Special rules for partnerships*, earlier.

\*Note: The grantor also must provide a Form W-9 to trustee of trust.

Note: If no name is circled when more than one name is listed, the number will be considered to be that of the first name listed.

### Secure Your Tax Records From Identity Theft

Identity theft occurs when someone uses your personal information such as your name, SSN, or other identifying information, without your permission, to commit fraud or other crimes. An identity thief may use your SSN to get a job or may file a tax return using your SSN to receive a refund.

To reduce your risk:

- Protect your SSN.
- Ensure your employer is protecting your SSN, and
- Be careful when choosing a tax preparer.

If your tax records are affected by identity theft and you receive a notice from the IRS, respond right away to the name and phone number printed on the IRS notice or letter.

If your tax records are not currently affected by identity theft but you think you are at risk due to a lost or stolen purse or wallet, questionable credit card activity or credit report, contact the IRS Identity Theft Hotline at 1-800-908-4490 or submit Form 14039.

For more information, see Pub. 5027, Identity Theft Information for Taxpayers.

Victims of identity theft who are experiencing economic harm or a systemic problem, or are seeking help in resolving tax problems that have not been resolved through normal channels, may be eligible for Taxpayer Advocate Service (TAS) assistance. You can reach TAS by calling the TAS toll-free case intake line at 1-877-777-4778 or TTY/TDD 1-800-829-4059.

**Protect yourself from suspicious emails or phishing schemes.** Phishing is the creation and use of email and websites designed to mimic legitimate business emails and websites. The most common act is sending an email to a user falsely claiming to be an established legitimate enterprise in an attempt to scam the user into surrendering private information that will be used for identity theft.

The IRS does not initiate contacts with taxpayers via emails. Also, the IRS does not request personal detailed information through email or ask taxpayers for the PIN numbers, passwords, or similar secret access information for their credit card, bank, or other financial accounts.

If you receive an unsolicited email claiming to be from the IRS, forward this message to [phishing@irs.gov](mailto:phishing@irs.gov). You may also report misuse of the IRS name, logo, or other IRS property to the Treasury Inspector General for Tax Administration (TIGTA) at 1-800-366-4484. You can forward suspicious emails to the Federal Trade Commission at [spam@uce.gov](mailto:spam@uce.gov) or report them at [www.ftc.gov/complaint](http://www.ftc.gov/complaint). You can contact the FTC at [www.ftc.gov/idtheft](http://www.ftc.gov/idtheft) or 877-IDTHEFT (877-438-4338). If you have been the victim of identity theft, see [www.IdentityTheft.gov](http://www.IdentityTheft.gov) and Pub. 5027.

Visit [www.irs.gov/IdentityTheft](http://www.irs.gov/IdentityTheft) to learn more about identity theft and how to reduce your risk.

## Privacy Act Notice

Section 6109 of the Internal Revenue Code requires you to provide your correct TIN to persons (including federal agencies) who are required to file information returns with the IRS to report interest, dividends, or certain other income paid to you; mortgage interest you paid; the acquisition or abandonment of secured property; the cancellation of debt; or contributions you made to an IRA, Archer MSA, or HSA. The person collecting this form uses the information on the form to file information returns with the IRS, reporting the above information. Routine uses of this information include giving it to the Department of Justice for civil and criminal litigation and to cities, states, the District of Columbia, and U.S. commonwealths and possessions for use in administering their laws. The information also may be disclosed to other countries under a treaty, to federal and state agencies to enforce civil and criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism. You must provide your TIN whether or not you are required to file a tax return. Under section 3406, payers must generally withhold a percentage of taxable interest, dividend, and certain other payments to a payee who does not give a TIN to the payer. Certain penalties may also apply for providing false or fraudulent information.

## APPENDIX C

### DEMANDSTAR SUBMISSION REQUIREMENTS

Due to the COVID-19 pandemic, the Purchasing Division is suspending the receipt of hard copies of sealed responses and public solicitation openings until further notice. Effective immediately, responses must be submitted via DemandStar.

There is no cost to submit responses electronically through DemandStar; you will only incur a fee if you opt to receive e-notifications directly from DemandStar.

You must select "Columbus Consolidated Government" as your free agency (see registration instructions). Solicitations may be accessed thru the DemandStar link that is posted at

[https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid\\_Opportunities.htm](https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid_Opportunities.htm). Per Georgia HB489, the Purchasing Division will continue to post solicitations on the Georgia Procurement Registry. To receive future procurement notifications, you must register with the Team Georgia Marketplace at <http://doas.ga.gov/state-purchasing/suppliers/getting-started-as-a-supplier>.

Excluding responses to Requests for Proposals (RFP), a tabulation of responses will be available on DemandStar shortly after the solicitation closes. The Purchasing Division will also continue to post tabulations at

[https://www.columbusga.gov/finance/purchasing/docs/tabulations/bid\\_tabulations.htm](https://www.columbusga.gov/finance/purchasing/docs/tabulations/bid_tabulations.htm).

Failure to submit electronic responses, via DemandStar, will result in the rejection of your response. Submittals received via U.S. Postal Service, FedEx, UPS, etc., will be returned unopened at the expense of the sender. The Purchasing Division will not accept hand-delivered submittals, and will immediately discard any submittal left in the reception area of the Finance Department.

See following pages for an Electronic Proposal Submission Requirements Checklist and information for DemandStar.

The Purchasing Division sincerely appreciates your cooperation during these unprecedented times.

## **ELECTRONIC PROPOSAL SUBMISSION CHECKLIST**

### **TRAFFIC SIGN MATERIALS (Annual Contract) RFB No. 21-0008**

**In DemandStar, submit your electronic response as indicated below:**

**Vendors shall submit only the required documents listed using the  
“Bidder Response ALL Documents” function.  
The City will not consider any information submitted as “Supplemental  
Documents”**

*Due to file size limitations, please do not re-send the City's full specifications document as this  
information is already on file.*

**Vendors shall submit one PDF file of proposal. Zip files with multiple folders will not be accepted.**

- ☐ 1. COMMUNICATION CONCERNING THIS SOLICITATION (Form 1)
- ☐ 2. BID FORM AND PRICING PAGES (Form 2 and Pages 21-24)
- ☐ 3. CONTRACT SIGNATURE PAGE (Form 3)
- ☐ 4. GDOT SPECIFICATION REQUIREMENTS
- ☐ 5. SAMPLE ITEMIZED INVOICE
- ☐ 6. ADDENDA ACKNOWLEDGEMENT (if any)
- ☐ 7. BUSINESS LICENSE 2020
- ☐ 8. W-9 Rev 2018 (Form 4)

***Please note: After award of contract by Columbus City Council, awarded vendor will be notified to provide two (2) identical hard copies of submitted proposal with original signatures.***

# Registering for DemandStar



We are pleased to announce our membership in the DemandStar network. DemandStar is an online marketplace that connects our suppliers directly to the bids, quotes and RFPs that matter to them.

DemandStar is open and accessible to all businesses and provides instant access to our solicitations. By registering for your complimentary DemandStar account, you will receive:

- **Instant** access to bids, quotes and RFPs
- **Automatic** notifications, right to you inbox, of bids that match the commodity codes you select
- The ability to **quickly view** the contractual terms and scope of work
- All the **forms and documents** you need in one place
- Access to **more government bids** in neighboring cities, counties and states

**It's EASY!** Get started with these 3 easy steps!

## 1 REGISTER

Go to:

<https://www.demandstar.com/registration>

### Create an Account with DemandStar

You are one step away from picking your free government agency

Email Address

Your email address here

Company Name

Your company name here

☐ I accept the DemandStar Terms of Use and Privacy Policy

Next



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206.940.0305

## 2 CHOOSE YOUR FREE AGENCY

Type in the name of the government agency you'd like to add, for example "City of Metropolis" in the Search Box

### ← Choose Your Free Agency

Receive full access to the government agency of your choice and receive advance notifications of new opportunities.

City of Metropolis 

Narrow down your search by selecting a state and county.

State County  
Select State ▼ Select County ▼

- ☐ City of Metropolis -- Board of Commissioners
- ☐ City of Metropolis Purchasing
- ☒ Metropolis Technical College

## 3 CHECK OUT

Check out with your **FREE AGENCY**  
Registration by clicking "Skip for now" on the page where it gives you options to add additional counties and States

You have chosen Metropolis Technical College as your free agency.  
Add additional government agencies below for \$25 per County,  
Statewide and National subscriptions available.

My Subscriptions  (0)

Nation (0)

States (0)

Counties (0)

	Your Current Rate
Total (0 subscriptions)	\$0/year

Proceed to Checkout

Skip for Now

**SIGN UP**

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206.940.0305

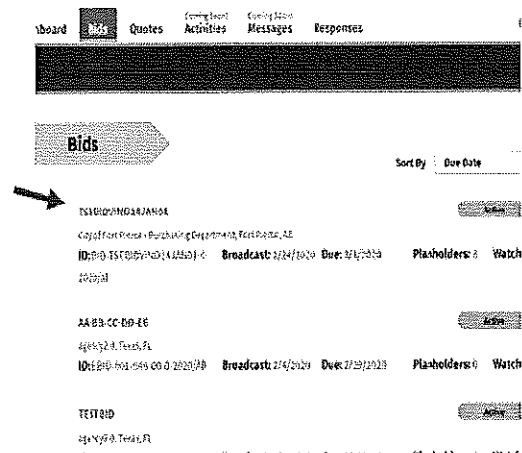
# Responding to an Electronic Bid

5 Step Instructions

## Step 1

Many governments are moving toward requiring bid responses electronically. Here are the steps to respond to a bid Electronically.

- Click on the solicitation name



## Step 2

Once you are in the solicitation, you will see the Bid Details page that is standard for all solicitations

- When you are ready to submit your bid, click on "Submit E-Bid Proposal"

**Bid Details**

Agency Name: Agency A  
 Bid Number: 12345678901234567890  
 Bid Due Date: 12/31/2024  
 Bid Opening: 12/31/2024  
 Bid Amount: \$1,000,000.00

**Scope of Work**

Project Name: Project A  
 Project Description: Project A Description

**Documents**

Document	Type	Document Number	Version
12345678901234567890	12345678901234567890	12345678901234567890	12345678901234567890

**Submittal Info**

Submittal Method: Submittal Method  
 Submittal Location: Submittal Location  
 Submittal Date: Submittal Date

**Pre-Bid Conference**

Pre-Bid Conference: Pre-Bid Conference

**Commodity Code**

Commodity Code: Commodity Code

**Submit E-Bid Proposal**

## Step 3

Enter information requested page-by-page and you can see what will come next via the menu bar on the left under "E-Bid Progress"

If there is not a total bid amount in your submission, please put "0"

Example: a request for qualifications opportunity may not require a bid amount so vendors will input "0" under "Bid Amount"

**E-Bid Response**

**Contact Information**

Company Name: Company Name  
 Address: Address  
 City: City  
 State: State  
 Zip: Zip  
 Phone: Phone  
 Email: Email

**E-Bid Progress**

Control Information  
 Bid Amount: Bid Amount  
 Bid Amount: Bid Amount

**Submit E-Bid Proposal**



## Step 4

After you click NEXT on the Contract Information page, you will be directed to enter the documents required.

Create one (1) file containing **only** the required documents listed on the "Electronic Proposal Submission Checklist" page of the specifications and upload using the "Bidder Response ALL Documents" function.

**NOTE:** Out of fairness to all vendors, the City will not consider any information submitted using the "Supplemental Documents" function.

**Due to file size limitations, please do not include the City's specification document in your uploaded response as this information is already on file. Font and page limitations may also apply.**

**BEST PRACTICE TIP:** In some instances, multiple addenda may be issued for a solicitation. To avoid having to re-upload your firm's response file multiple times, it is **recommended** that vendors upload within five (5) business days of the due date. The City posts all documents, to include addenda, on the Finance Department Bid Opportunities web page:  
[https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid\\_Opportunities.htm](https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid_Opportunities.htm).

The screenshot shows the DEMANDSTAR E-Bid Response interface. On the left, the 'Bid Details' sidebar lists bid information. The main area is titled 'E-Bid Response' and contains a 'Required Documents' section with a list of documents to upload. A large arrow points from the 'Upload Complete File' button to the 'Supplemental Documents' section, which is labeled 'DO NOT USE SUPPLEMENTAL DOCUMENTS'.

## Step 5

Review Your E-Bid Response, and if everything is correct, then press "Submit Response"

You are done! And the government to which you've submitted this will download your responses and documents and see the day and time upon which you submitted your proposal.

The screenshot shows the DEMANDSTAR E-Bid Response interface. The 'Review Your E-Bid Response' section is highlighted, showing a summary of the bid details and a list of required documents. A large arrow points from the 'Submit Response' button to this section.

**EXHIBIT C**

*Columbus Consolidated Government  
Traffic Sign Materials (Annual Contract)*

*RFB No. 21-0008*

*Vulcan, Inc. – Vulcan Sign Division*

*Bid Submission*

# COLUMBUS CONSOLIDATED GOVERNMENT

Georgia's First Consolidated Government



## FINANCE DEPARTMENT PURCHASING DIVISION

100 TENTH STREET, COLUMBUS, GEORGIA 31901  
P.O. BOX 1340, COLUMBUS, GEORGIA 31902-1340  
706-225-4087, Fax 706-225-3033  
[www.columbusga.org](http://www.columbusga.org)

Date: July 21, 2020

REQUEST FOR BIDS  <b>RFB No: 21-0008</b>	Qualified vendors are invited to submit sealed bids, subject to conditions and instructions as specified for the furnishing of:  <b>TRAFFIC SIGN MATERIALS (Annual Contract)</b>
GENERAL SCOPE	Provide traffic sign materials on an "as needed" basis to Columbus Consolidated Government (the City) to be utilized by the Traffic Engineering Division. The contract term will be for two (2) years with option to renew for three (3) additional twelve-month periods.
BID SUBMISSION REQUIREMENTS	Due to the COVID-19 pandemic, the Purchasing Division is suspending the receipt of hard copies of sealed responses and public solicitation openings until further notice. <b>Effective Immediately, responses must be submitted via DemandStar. See Appendix C for <i>Submission Requirements, Submission Requirements Checklist, and DemandStar Registration and Submission Instructions.</i></b>
DUE DATE	<b>AUGUST 19, 2020 – 2:30 PM (Eastern)</b>
ADDENDA	<b><u>IMPORTANT INFORMATION</u></b>  Any and all addenda will be posted on the Purchasing Division's web page, at <a href="https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid_Opportunities.htm">https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid_Opportunities.htm</a> . <b>It is the vendors' responsibility to periodically visit the web page for addenda before the due date and prior to submitting a quote.</b>
"NO BID" RESPONSE	Refer to the form on <b>page 3</b> if you are not interested in this invitation.

**Andrea J. McCorvey**  
Purchasing Division Manager

*DK*

# GENERAL SPECIFICATIONS

## TRAFFIC SIGN MATERIALS (ANNUAL CONTRACT) RFB No. 21-0008

### I. SCOPE

These specifications describe minimum requirements for traffic sign materials to be purchased on an "as needed" basis for Columbus Consolidated Government. The items specified are based on the best information obtainable and represent an estimated usage required for a one (1) year period. The City may purchase some, all, none or more of the items listed in this contract, including those that are available but not normally stocked, or are temporarily out of stock. ***The City reserves the right to add alike items during the term of the contract. Quotes will be obtained from contracted vendor(s) for any additional items.***

### II. TERM OF CONTRACT

A. The term of contract shall be for two (2) years, with the option to renew for three (3) additional twelve-month periods. Contract renewal will be contingent upon the mutual agreement of the City and the Contractor.

Notice of intent to renew will be given to the contractor in writing by the Purchasing Division Director, normally sixty days before the expiration date of the current contract. This notice shall not be deemed to commit the City to a Contract renewal.

It should be noted that multi-year contracts may be continued each fiscal year only after funding appropriations and programs approval has been granted by the Council of the Consolidated Government of Columbus, Georgia. In the event the necessary funding is not approved, then the affected multi-year contract becomes null and void, effective July 1st of the fiscal year for which such approval has been denied.

#### B. Termination for Convenience

For the protection of both parties, either party giving thirty (30) days prior notice in writing to the other party may cancel this contract.

### III. ESCALATION CLAUSE

Contract pricing shall remain fixed for the initial two (2) year term of the contract. After the initial term, Contractor may request a price escalation by submitting a fully documented request (i.e. documentation from manufacturers illustrating the necessity to implement price increases).

***Request for price increases, without documentation, shall not be considered.*** Such escalation shall not exceed a five percent (5%) increase. The using department(s) and the Purchasing Manager will review the request and shall approve or disapprove the increases based on budget constraints and other price comparisons.

If for any reason the contractor has a price increase that exceeds five percent (5%), the price increase will be evaluated on a case-by-case basis. The City and the Contractor will have the option to discuss and make adjustments to the requested increase. If either party declines approval of the adjustments, the contract will be considered cancelled on the scheduled expiration date of the contract.

### VI. QUESTIONS / ADDENDA

Questions and requests for clarification must be submitted **within five (5) business days of the due date** (see pages 8 & 9). Changes to the specifications (if any) will be provided in the form of an addendum, which will be posted on the web page of the Finance Department/Purchasing Division of Columbus Consolidated Government at

[https://www.columbusga.org/finance/purchasing/docs/opportunities/Bid\\_Opportunities.htm](https://www.columbusga.org/finance/purchasing/docs/opportunities/Bid_Opportunities.htm).  
It is the vendors' responsibility to periodically visit the web page for addenda before the due date and prior to submitting a quote.

V. **VENDOR REQUIREMENTS**

All traffic sign materials shall meet the minimum specifications of the Georgia Department of Transportation (GDOT) for Traffic Sign Materials as enumerated by section 912. The vendor shall certify in writing that the traffic sign materials bid meets GDOT specifications or the bid shall be deemed non-compliant.

VI. **PRICING**

A pricing page form (pages 21,22,23, & 24) is attached and shall be returned with bid submittal for materials requested. The vendor is encouraged to identify any other quantity discounts available to the City other than those specified.

VII. **BRAND NAMES**

Reference to a particular trade name, brand name, manufacturer, catalog or model number are made for descriptive purposes to guide the bidder in interpreting the requirements of the City. They should not be construed as nor are they intended to exclude proposals on other materials and supplies. However, there are certain facilities owned by the City of Columbus that require a particular brand name product to be compatible with the existing equipment. Therefore, should the successful bidder not be able to supply the required product, the City of Columbus reserves the right to purchase from another vendor. Any proposal that is equivalent to or surpasses stated specifications would be considered. Determination of equivalency shall rest solely with the City. ***NOTE: Specific manufacturers may be required to accommodate compatibility with existing equipment. Therefore, it is requested that bid responses be submitted in accordance with the specifications provided. Also see FAQ's, Page 15, #8.***

VIII. **INDEMNITY CLAUSE**

The Contractor covenants to save, defend, hold harmless, and indemnify the City, and all of its officers, departments, agencies, agents, and employees (collectively the "City") from and against any and all claims, losses, damages, injuries, fines, penalties, costs (including court costs and attorney's fees), charges, liability, or exposure, however caused, resulting from, arising out of, or in any way connected with the Contractor's intentional, negligent, or grossly negligent acts or omissions in performance or nonperformance of its work called for by the Contract Documents.

IX. **BID SUBMISSION REQUIREMENTS**

Each bidder shall include the following information with bid submission. Bidder shall submit **ONE (1) ELECTRONIC BID RESPONSE VIA DEMANDSTAR**. The City reserves the right to request any omitted information, **to exclude Communication Concerning This Solicitation (Form 1), WHICH DOES NOT AFFECT THE SUBMITTED BID PRICE**. Bidders shall be notified, in writing, and shall have two (2) days, after notification to submit the omitted information. If the omitted information is not received within two (2) days, the Bidder shall be deemed non-responsive and the Bid Submission will be deemed **"Incomplete"**:

- A. **Communication Concerning This Solicitation:** (Form 1)
- B. **Bid Form and Pricing Pages** (Form 2 and Pages 21-24)
- C. **Contract Signature Page:** (Form3) Provide all required information
- D. **GDOT Requirements:** Provide documentation to prove your company meets GDOT Specifications.
- E. **Sample Invoice:** Provide an itemized Invoice sample depicting the billing format for the discount for non-listed items.
- F. **Addenda:** Vendors must include acknowledgment of receipt of addenda (if any) in their sealed bid. Provide an initialed copy of each addendum or initial the appropriate area on bid form (pricing page). Addenda will be posted at

[https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid Opportunities.htm](https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid_Opportunities.htm)

**Vendors are responsible for periodically visiting the web page, to check for addenda, prior to the bid due date and before submitting a bid.**

- G. **Business License:** Vendors located in Muscogee County shall submit a current copy of their City of Columbus Business License (Occupation License). If the business is not located in Muscogee County and has proof of being properly licensed by a municipality in Georgia, and paid applicable occupation taxes in that city, the vendor will not be required to pay occupation taxes in Columbus, Georgia.

If the business location is not in Georgia, vendor must provide a current copy of their active Articles of Incorporation from the State and/or a current business license from the City/State in which business is located.

If you have questions regarding this requirement, please contact Yvonne Ivey, Revenue Manager: 706-225-3091.

- H. **W-9 Rev 2018 Request for Taxpayer Identification Number and Certification (Form 4)**

X. **AWARD/ORDERING/DELIVERY/INVOICE**

- A. **Award:** This contract will be awarded to the lowest responsive, responsible bidder(s). The City will be the judge of the factors and will make the award accordingly.
- B. **Ordering:** After award of the bid by Columbus City Council, the successful vendor(s) shall receive orders on an "as needed" basis, either by faxed or e-mailed purchase order. It is the vendor's responsibility to notify the City at the time an order is placed if delivery cannot be met in the specified time. Inability to make delivery within the specified time will give the City the right to purchase from the next lowest vendor. The City reserves the right to make **emergency purchases** from other sources, should the Contractor be unable to furnish the required item/service within the required time.
- C. **Delivery:** The successful bidder(s) shall state on the bid form the days for delivery from the time the order is placed. The days shall be stated in calendar days. Inability to make delivery within specified time will authorize the City to purchase from other sources. All shipping, delivery, and/or freight charges must be included in the Unit Price. Columbus Consolidated Government will pay no additional shipping, delivery, and/or freight charges or any other additional fees. **Deliveries shall be made to Traffic Engineering Division, Traffic Operations Shop, 601 11<sup>th</sup> Avenue, Columbus, GA 31901.** The delivery time, time from placement of order to delivery of materials to Traffic Operations Shop, shall be quoted for each category of traffic sign materials. Delivery time will be a critical part of the bid evaluation and award.
- D. **Invoices:** After receipt of goods/services and upon satisfactory delivery, the successful vendor shall forward itemized invoice(s) to the following address:

Columbus Consolidated Government  
Accounting Division  
P. O. Box 1340  
Columbus, Georgia 31902-1340

The invoice(s) shall reference the bid number (RFB No. 21-0008) and/or purchase order number.

## **XI. TERMINATION OF CONTRACT**

**Default:** If the contractor refuses or fails to perform any of the provisions of this contract with such diligence as will ensure its completion within the time specified in this contract, or any extension thereof, otherwise fails to timely satisfy the contract provisions, or commits any other substantial breach of this contract, the Purchasing Division Director may notify the contractor in writing of the delay or non-performance and if not cured within ten (10) days or any longer time specified in writing by the Purchasing Division Director, such director may terminate the contractor's right to proceed with the contract or such part of the contract as to which there has been delay or a failure to properly perform.

In the event of termination in whole or in part the Purchasing Division Director may procure similar supplies or services, from other sources, in a manner and upon terms deemed appropriate by the Purchasing Division Director. The contractor shall continue performance of the contract to the extent it is not terminated and shall be liable for excess costs incurred in procuring similar goods or services.

**Compensation:** Payment for completed supplies delivered and accepted by the city shall be at the contract price. The City may withhold from amounts due the contractor such sums as the Purchasing Director deems to be necessary to protect the City against loss because of outstanding liens or claims of former lien holders and to reimburse the City for the excess costs incurred in procuring similar goods and services.

**Excuse for Nonperformance or Delayed Performance:** Except with respect to defaults of subcontractors, the contractor shall not be in default by reason of any failure in performance of this contract in accordance with its terms, if the contractor has notified the Purchasing Division Director within 15 days after the cause of the delay and the failure arises out of causes such as: acts of God; acts of public enemy; acts of the City and any other governmental entity in its sovereign or contractual capacity; fires; floods; epidemics; quarantine restrictions; strikes or other labor disputes; freight embargoes; or unusually severe weather. If the failure to perform is caused by the failure of a subcontractor to perform or to make progress, and if such failure arises out of causes similar to those set forth above, the contractor shall not be deemed to be in default, unless the supplies or services to be furnished by the subcontractor were reasonably obtainable from other sources in sufficient time to permit the contractor to meet the contract requirements.

Upon request of the contractor, the Purchasing Division Director shall ascertain the facts and extent of such failure, and, if such director determines that any failure to perform was occasioned by any one or more of the excusable causes, and that, but for the excusable cause, the contractor's progress and performance would have met the terms of the contract, the delivery schedule shall be revised accordingly.



# **TECHNICAL SPECIFICATIONS**

## **TRAFFIC SIGN MATERIALS (Annual Contract) RFB NO. 21-0008**

### **1.0 INTRODUCTION**

The purpose of this bid is to select a Vendor or Vendors to provide traffic sign materials for the Columbus Consolidated Government, hereafter called the City to include, but not limited to, traffic sign facings, roll goods, anodized aluminum sign metal and galvanized/painted sign posts on an annual basis. The Traffic Engineering Division of the Engineering Department installs and maintains traffic signs along City owned streets within Muscogee County and will be the primary purchaser thru this bid. Other City departments will be allowed to purchase traffic sign materials thru this bid on an "as needed" basis.

### **2.0 TRAFFIC SIGN MATERIALS**

#### **2.1 Traffic Sign Sheeting**

The Traffic Engineering Division standardized on using only traffic sign sheeting produced by Minnesota Mining and Manufacturing Company, hereafter referred to as 3M, over thirty (30) years ago. 3M traffic sign sheeting will be the only traffic sign sheeting acceptable to this bid. No other manufacturer's traffic signs sheeting will be acceptable.

#### **2.2 Traffic Sign Metal**

All traffic sign metal quoted by this bid shall be anodized aluminum that meets the Georgia Department of Transportation, hereafter called GDOT, specifications as defined by sections 912 – Sign Blanks and Panel. The price quotation sheet will define the metal thickness requested in this bid.

#### **2.3 Traffic Sign Posts**

All traffic sign posts quoted by this bid shall be galvanized and meet the GDOT, specifications as defined by sections 911 – Sign Posts. The City also uses Black Powder Coated (BPC) sign posts. The price quotation sheet will define the type, weight and finish of the posts requested in this bid.

### **3.0 ANNUAL PURCHASES**

This bid will provide traffic sign materials for the annual needs of the Traffic Engineering Division as well as other departments within the City. The successful Vendor shall be awarded a two (2) year contract to provide traffic sign materials with the option to renew for three (3) additional twelve (12) month periods providing upon completion of a satisfactory contract each year and a recommendation for an extension from the Traffic Engineering Division. The Vendor will find an Attachment "A" spreadsheet that identifies our purchases for the last twelve (12) months.

Street Name Sign Project – This bid will also supply materials for a continuing project to change out street name signs for approximately 5,000 intersections within Columbus/Muscogee County. The purpose of this project is to upgrade all street name signs to prismatic or higher grade Sheeting and to include address block numbers on each sign. Ground mounted signs will be upgraded from 6" to either 9" blades or 12" blades. Ground mounted signs are single sided facing requiring two street name sign blades per street name. Hence, one intersection requires two street name sign blades for each street name total four street name blades per street intersection. Street names signs for 264 signalized intersections will be overhead with minimum 18" blades. This project will also bring the City into compliance with the 2009 MUTCD manual and Federal Retro-reflectivity standards. Vendors shall note that the Price Sheet for street name signs includes both Single and Double Faced Street Name Signs.

### **4.0 PRICING**

Each Vendor shall provide unit prices based on the attached Pricing Page (*pages 21, 22, 23 and 24*).





## FAQ's

### **TRAFFIC SIGN MATERIALS (Annual Contract) RFB NO. 21-0008**

#### FREQUENTLY ASKED QUESTIONS / CLARIFICATION

1. **Question** – *Are the Street Name Signs (SNS) single or double faced?*  
**Answer** – Price quotes are requested on both single faced & double-faced SNS as described in section 3.0.
2. **Question** – *Are the blades metro extruded or metro flat?*  
**Answer** – All metal for SNS are flat.
3. **Question** – *Do the SNS have a border?*  
**Answer** – The only SNS that will have borders are overhead SNS typically used at signalized intersections.
4. **Question** – *What is the radius size of the corners?*  
**Answer** – We expect the Vendor to determine the typical radius for SNS borders based on their standard practices.
5. **Question** – *Can these be bid separate from the rest of the bid?*  
**Answer** – A separate pricing section was created just for Street Name Signs.
6. **Question** – *Clarify "Super Engineer" Sheeting.*  
**Answer** – This is intended as a generic term for sheeting that has a retro-reflective rating that is midpoint between 3M Engineer Grade and 3M Hi-Intensity Sheeting.
7. **Question** – *On the .125 metal, can an alternate of .100 gauges be used?*  
**Answer** – All Vendors will be allowed to price a category for .100 gauge metal in addition to those already specified; but not instead of .125 metal. The pricing sheet includes .100 metal.
8. **Question** – *Brands other than 3M are approved for procurement with the Georgia Department of Transportation. Why isn't the City allowing other materials to be submitted for consideration?*  
**Answer** – While the 3M Sheeting requirements are still considered the primary bid requested, the City will consider an alternate bid using alternative brand sheeting providing the following conditions are met. The alternate bid using alternative brand sheeting shall include a reference from a governmental agency serving a population base of 100,000 people or more for a minimum period of five (5) years. The reference shall include the responsible person in charge of purchasing and evaluating said material to include name, address, telephone, fax and/or e-mail address. The reference shall be from a southeastern state in order to be comparable to Georgia's climate.
10. **Question** – *"For RFB 21-0008, will a bid bond and/or performance bond be required?"*  
**Answer** – No.
11. **Question** – *"This is a sole source bid and it is against the standard government competitive bid principles (SGCBP). It will be against the City's objective to procure goods effectively. The City might defend itself saying this is a competitive bid since it receives more than one bid every time they go out for a bid. In such a case, it is a Brand Specific bid. It is also against SGCBP. The inefficiency of the bid has been proven by the results of such bids. We request the City to adopt SGCBP by inserting "or equal" after 3M product names. Our products are approved by GA DOT for Type I, Type IV, Type VIII,*



*Type IX and Type XI reflective sheeting."*

**Answer** – The Georgia DOT website only verifies that Type I & Type VIII sheeting has been approved thru QPL. The City will not accept the federal SGCBP principle as part of this bid process.

12. **Question** – *"For group 5, how many posts are usually ordered at a time?"*

**Answer** – 100 to 300 at a time.

13. **Question** – *"We would like to know what documentation is needed to meet GDOT specifications."*

**Answer** – The Vendor is required to provide documentation affirming that the products they bid meet Georgia DOT specifications. To be used on DOT projects, vendors must have their products approved for the DOT's Qualified Products List (QPL). The QPL tells all DOT, City & County agencies that the products listed meet DOT specifications. So, any product that is bid has to be verified by the DOT, not the City. The City can inquire with the DOT if products bid meet DOT standards.

**FORM 1**  
**COMMUNICATION CONCERNING THIS SOLICITATION**

**THIS PAGE MUST BE SIGNED AND RETURNED WITH THE VENDOR'S BID/PROPOSAL. FAILURE TO INCLUDE THIS FORM WILL AUTOMATICALLY RENDER VENDOR'S RESPONSE NON-RESPONSIVE.**

.....

ALL QUESTIONS OR CLARIFICATIONS CONCERNING THIS SOLICITATION SHALL BE SUBMITTED IN WRITING. THE CITY WILL NOT ORALLY OR TELEPHONICALLY ADDRESS ANY QUESTION OR CLARIFICATION REGARDING BID/PROPOSAL SPECIFICATIONS. IF A VENDOR VISITS OR CALLS THE PURCHASING DIVISION WITH SUCH QUESTIONS, HE OR SHE WILL BE INSTRUCTED TO SUBMIT THE QUESTIONS IN WRITING.

**ALL CONTACT CONCERNING THIS SOLICITATION SHALL BE MADE THROUGH THE PURCHASING DIVISION.** BIDDERS SHALL NOT CONTACT CITY EMPLOYEES, DEPARTMENT HEADS, USING AGENCIES, EVALUATION COMMITTEE MEMBERS, INCLUDING NON-CCG EMPLOYEES, CONTRACTED PERSONNEL ASSOCIATED WITH THIS PARTICULAR PROJECT (I.E. ARCHITECTS, ENGINEERS, CONSULTANTS), OR ELECTED OFFICIALS WITH QUESTIONS OR ANY OTHER CONCERNS ABOUT THE SOLICITATION. QUESTIONS, CLARIFICATIONS, OR CONCERNS SHALL BE SUBMITTED TO THE PURCHASING DIVISION IN WRITING. IF IT IS NECESSARY THAT A TECHNICAL QUESTION NEEDS ADDRESSING, THE PURCHASING DIVISION WILL FORWARD SUCH TO THE USING AGENCY, WHO WILL SUBMIT A WRITTEN RESPONSE.

THE PURCHASING DIVISION WILL FORWARD WRITTEN RESPONSES TO THE RESPECTIVE BIDDER. IF IT BECOMES NECESSARY TO REVISE ANY PART OF THIS SOLICITATION, A WRITTEN ADDENDUM WILL BE ISSUED TO ALL BIDDERS.

THE CITY IS NOT BOUND BY ANY ORAL REPRESENTATIONS, CLARIFICATIONS, OR CHANGES MADE TO THE WRITTEN SPECIFICATIONS BY CITY EMPLOYEES, UNLESS SUCH CLARIFICATION OR CHANGE IS PROVIDED TO THE BIDDERS IN A WRITTEN ADDENDUM FROM THE PURCHASING MANAGER.

BIDDERS ARE INSTRUCTED TO USE THE ENCLOSED "QUESTION/CLARIFICATION FORM" TO FAX OR EMAIL QUESTION. QUESTIONS AND REQUESTS FOR CLARIFICATION MUST BE SUBMITTED AT LEAST FIVE (5) *BUSINESS* DAYS BEFORE THE DUE DATE.

ANY REQUEST/CONCERN/PROTEST, AFTER A SOLICITATION HAS CLOSED AND PENDING AWARD, MUST ALSO BE SUBMITTED IN WRITING TO THE PURCHASING DIVISION.

-----

**I agree to forward all communication about this solicitation, in writing, to the Purchasing Division. I understand that communication with other persons, other than the Purchasing Division, will render my Bid/Proposal response non-responsive and I will no longer be considered in the solicitation process.**

**Vendor Name:** VULCAN INC., dba Vulcan Signs, dba Vulcan Aluminum

**Print Name of Authorized Agent:** J. Todd Koniar

**Signature of Authorized Agent:** 

**Attachment "A"**  
**TRAFFIC ENGINEERING DIVISION**  
**2019 TRAFFIC SIGN MATERIALS USAGE**

Sign Code	Sign Description	Sign Size	Square	Amount Inst/Repl (EACH)	One Color	Two Color	Three Color
			Footage Material		HIP Material (SF)	HIP Material (SF)	HIP Material (SF)
Traffic Signs & Facings							
R1-1	Stop Sign	30x30	6.25	250	1563		
SNS	White One Side SNS	12x30	2.5	50	125		
SNS	White One Side SNS	12x54	4.5	50	225		
SNS	White One Side SNS	9x30	1.88	100	188		
SNS	White One Side SNS	9x36	2.25	100	225		
SNS	White One Side SNS	42x9	2.63	100	263		
SNS	.060 x 18 x 125 HIP S/F RSA	18x125	15.63	2	31.26		
SNS	.060 x 24 x 125 HIP S/F RSA	24x125	20.83	2			
Blank Metal							
Metal	.080 x 24 x 8 RECT	24x8	1.33	50	66.5		
Metal	.080 x 24 x 9 RECT	24x9	1.5	50	75		
Metal	.080 x 24 x 30 UNIVERSAL	24x30	5	100	500		
Metal	.080 x 30 SQ/DIA	30x30	6.25	100	625		
Metal	.080 x 36 x 12 RECT	36x12	3	100	300		
Metal	.080 x 48 x 18 RECT	48x18	6	25	150		
Metal	.080 x 18 x 24 RECT	18x24	3	50	150		
TOTAL				1129	4487		
				Sign Faces	Square Ft	Square Ft	Square Ft

**II. ROLL GOODS**

3M Roll#	Type				
4083 DG3 FYG Reflective	48"x50 yds	600	1	600	
3930 HIP WH Reflective	36"x50 yds	450	2	900	
TOTAL				3	1500
				Roll Goods	Square Ft

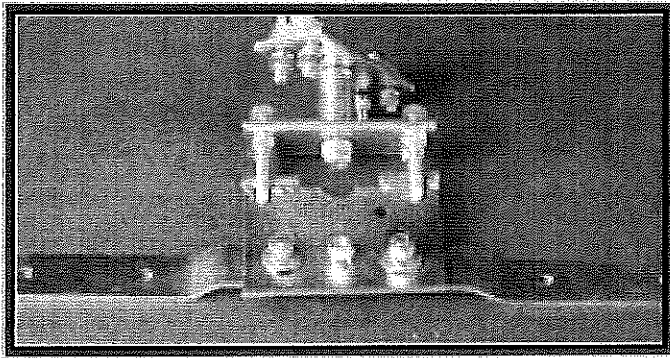
**III. GALVANIZED SIGN POSTS**

12' Square, 2"	250	EACH
30" Square Base, 2.25"	250	EACH

Attachment "B"

# Span Wire Brackets **VS-SWINGER**

- Span wire bracket for 3/8" cable
- 3-way adjustable span wire bracket
- Heavy duty, steel plated span wire bracket
- Sign will swing freely in the wind
- Assembly required for span wire bracket



# FORM 2

# BID FORM

## TRAFFIC SIGN MATERIALS (ANNUAL CONTRACT) RFB No. 21-0008

### IMPORTANT INFORMATION:

PLEASE SUBMIT ONE (1) ELECTRONIC BID RESPONSE VIA DEMANDSTAR.

By signing this Bid Form, the authorized representative understands the City reserves the right to request any omitted information, with the exception of the "Communication Concerning This Solicitation" (Form 1), WHICH DOES NOT AFFECT THE SUBMITTED BID PRICE. Bidders shall be notified, in writing, and shall have two (2) days, after notification to submit the omitted information. If the omitted information is not received within two (2) days, the Bidder shall be deemed non-responsive and the Bid Submission will be deemed "Incomplete". Use the following checklist to verify the items are included in sealed bid:

- ☐ Communication Concerning This Solicitation (Form 1)    ☐ Bid Form (Form 2)  
☐ Pricing Pages (pages 21-24)    ☐ Contract Signature Page (Form 3)    ☐ GDOT Requirements  
☐ Sample Itemized Invoice    ☐ Business License 2020    ☐ W-9 Rev 2018 (Form 4)

Initial below to acknowledge receipt of the following addenda (if any):

Addendum No. 1   *JK*   Addendum No. 2        Addendum No. 3       

The undersigned hereby declares that he has/they have carefully examined the specifications herein referred to and will provide all services and terms of the Columbus Consolidated Government.

\*All shipping, delivery, and/or freight charges must be included in unit price. Columbus Consolidated Government will pay no additional shipping, delivery and/or freight charges or any other additional fees. Inability to make delivery within specified time will authorize the City to purchase from other sources.

VULCAN INC., dba Vulcan Signs, dba Vulcan Aluminum      vulcan1@vulcaninc.com  
Vendor Business Name      Email Address

  *JK*        J. Todd Koniar      08/13/2020  
Authorized Signature      Print Name of Signatory      Date

Please circle and initial if Business is {Minority} or {Woman} Owned:       

If certified as a DBE or WBE, list the certifying agency:       

Not Minority, Woman or DBE owned (please initial)   *JK*

**COLUMBUS CONSOLIDATED GOVERNMENT**  
Georgia's First Consolidated Government



**FINANCE DEPARTMENT**  
**PURCHASING DIVISION**

100 TENTH STREET, P. O. Box 1340  
COLUMBUS, GEORGIA 31902-1340  
706-225-4087, Fax 706-225-3033  
BidLine 706-225-4536  
[www.columbusga.org](http://www.columbusga.org)

July 27, 2020

**Addendum No. 1**

**Traffic Sign Materials**  
**RFB No. 21-0008**

Acknowledgment of receipt of Addenda must be included with sealed Quote. Include an initialed copy of each addendum or initial the appropriate area on the Quote Form.

Initials: JK

Company: Vulcan Inc., dba Vulcan Signs; dba

Vulcan Aluminum.

Vendors are informed that the above subject Price Quote is hereby modified, corrected, or supplemented as specified, described and set forth in this Addendum:

**A. Previous Bid Tabulation 2014**

Question: "May we have a copy of the previous bid tabs/result?"

Answer: Previous bid tabulations are posted on our website. The link is provided below.

RFB 14-0038

<https://www.columbusga.gov/finance/purchasing/docs/tabulations/rfb14-0038tab1.pdf>

**B. Pricing Pages Spreadsheet**

Question: "Could you send me the bid spreadsheet unlocked so that I can copy and paste into my system?"

Answer: We will not release the unlocked spreadsheet. All bids must be submitted in the exact format. Click "Enable Editing" on the document to gain access to the "Brand Name" and "Unit Price" columns for data entry.

**Andrea J. McCorvey**  
**Purchasing Division Manager**

JK

**PRICING PAGE FORM (Pages 21-24)**  
**TRAFFIC SIGN MATERIALS (Annual Contract)**  
**RFB NO. 21-0008**

**INTRODUCTION:** Each Vendor is requested to provide unit prices based on the type material identified below. Vendors are encouraged to provide quantity discounts for the materials described here.

**I. 3M TRAFFIC SIGN SHEETING WITHOUT METAL (SIGN FACING ONLY)**

	<b><u>Grade</u></b>	<b><u>One Color</u></b>	<b><u>Two Colors</u></b>	<b><u>Three Colors</u></b>
1.	High Intensity Prismatic	<u>1.26</u> Sq Ft	<u>1.29</u> Sq Ft	<u>1.38</u> Sq Ft
2.	Diamond	<u>2.28</u> Sq Ft	<u>2.34</u> Sq Ft	<u>2.39</u> Sq Ft
3.	Diamond Grade 3 (DG3)	<u>2.47</u> Sq Ft	<u>2.52</u> Sq Ft	<u>2.58</u> Sq Ft
4.	Engineer Grade Prismatic (EGP)	<u>.88</u> Sq Ft	<u>.93</u> Sq Ft	<u>.99</u> Sq Ft

*Delivery will be made within 30 days after receipt of order.*

**II. 3M TRAFFIC SIGN SHEETING WITH METAL (COMPLETED TRAFFIC SIGN)**

	<b><u>Grade</u></b>	<b><u>One Color</u></b>	<b><u>Two Colors</u></b>	<b><u>Three Colors</u></b>
1.	High Intensity Prismatic (with .040 metal backing)	<u>2.49</u> Sq Ft	<u>2.55</u> Sq Ft	<u>2.59</u> Sq Ft
2.	High Intensity Prismatic (with .063 metal backing)	<u>3.11</u> Sq Ft	<u>3.17</u> Sq Ft	<u>3.21</u> Sq Ft
3.	High Intensity Prismatic (with .080 metal backing)	<u>3.69</u> Sq Ft	<u>3.68</u> Sq Ft	<u>3.72</u> Sq Ft
4.	High Intensity Prismatic (with .125 metal backing)	<u>4.94</u> Sq Ft	<u>5.01</u> Sq Ft	<u>5.06</u> Sq Ft
5.	Diamond (with .040 metal backing)	<u>3.31</u> Sq Ft	<u>3.38</u> Sq Ft	<u>3.42</u> Sq Ft
6.	Diamond (with .063 metal backing)	<u>4.10</u> Sq Ft	<u>4.17</u> Sq Ft	<u>4.21</u> Sq Ft
7.	Diamond (with .080 metal backing)	<u>4.61</u> Sq Ft	<u>4.67</u> Sq Ft	<u>4.71</u> Sq Ft

**VENDOR NAME:**

VULCAN INC., dba Vulcan Signs, dba Vulcan Aluminum

**DATE:**

08/13/2020

**\*\*COMPLETE THIS PAGE AND RETURN WITH BID\*\***



8.	Diamond (with .125 metal backing)	<u>5.94</u> Sq Ft	<u>6.00</u> Sq Ft	<u>6.04</u> Sq Ft
9.	DG3 (with .040 metal backing)	<u>3.48</u> Sq Ft	<u>3.54</u> Sq Ft	<u>3.59</u> Sq Ft
10.	DG3 (with .063 metal backing)	<u>4.28</u> Sq Ft	<u>4.34</u> Sq Ft	<u>4.39</u> Sq Ft
11.	DG3 (with .080 metal backing)	<u>4.79</u> Sq Ft	<u>4.84</u> Sq Ft	<u>4.89</u> Sq Ft
12.	DG3 (with .125 metal backing)	<u>6.12</u> Sq Ft	<u>6.18</u> Sq Ft	<u>6.22</u> Sq Ft
13.	EGP (with .040 metal backing)	<u>2.02</u> Sq Ft	<u>2.09</u> Sq Ft	<u>2.13</u> Sq Ft
14.	EGP (with .063 metal backing)	<u>2.77</u> Sq Ft	<u>2.83</u> Sq Ft	<u>2.88</u> Sq Ft
15.	EGP (with .080 metal backing)	<u>3.28</u> Sq Ft	<u>3.33</u> Sq Ft	<u>3.38</u> Sq Ft
16.	EGP (with .125 metal backing)	<u>4.61</u> Sq Ft	<u>4.67</u> Sq Ft	<u>4.71</u> Sq Ft
17.	High Intensity Prismatic (with .100 metal backing)	<u>4.21</u> Sq Ft	<u>4.27</u> Sq Ft	<u>4.31</u> Sq Ft
18.	Diamond (with .100 metal backing)	<u>5.20</u> Sq Ft	<u>5.27</u> Sq Ft	<u>5.31</u> Sq Ft
19.	DG3 (with .100 metal backing)	<u>5.38</u> Sq Ft	<u>5.43</u> Sq Ft	<u>5.49</u> Sq Ft
20.	EGP (with .100 metal backing)	<u>3.87</u> Sq Ft	<u>3.93</u> Sq Ft	<u>3.98</u> Sq Ft

*Delivery will be made within 30 days after receipt of order.*

<b>VENDOR NAME:</b> VULCAN INC., dba Vulcan Signs, dba Vulcan Aluminum	<b>DATE:</b> 08/13/2020
---	----------------------------

**\*\*COMPLETE THIS PAGE AND RETURN WITH BID\*\***

### III. 3M ROLL GOOD SHEETING

	Grade	9"X50yds	12"X50yds	24"X50yds
1.	High Intensity Prismatic	<u>131.63</u> Each	<u>175.50</u> Each	<u>351.00</u> Each
		30"X50yds <u>438.75</u> Each	36"X50yds <u>526.50</u> Each	48"X50yds <u>702.00</u> Each
2.	Diamond	<u>250.88</u> Each	<u>334.50</u> Each	<u>669.00</u> Each
		30"X50yds <u>836.25</u> Each	36"X50yds <u>1,003.50</u> Each	48"X50yds <u>1,338.00</u> Each
3.	DG3	<u>322.88</u> Each	<u>430.50</u> Each	<u>861.00</u> Each
		30"X50yds <u>1,087.25</u> Each	36"X50yds <u>1,291.50</u> Each	48"X50yds <u>1,722.00</u> Each
4.	EGP	<u>84.38</u> Each	<u>112.50</u> Each	<u>225.00</u> Each
		30"X50yds <u>281.25</u> Each	36"X50yds <u>337.50</u> Each	48"X50yds <u>450.00</u> Each

*Delivery will be made within 30 days after receipt of order.*

### IV. ANODIZED SIGN METAL

1.	Metal thickness .040	<u>1.09</u> Sq Ft
2.	Metal thickness .063	<u>1.72</u> Sq Ft
3.	Metal thickness .080	<u>2.18</u> Sq Ft
4.	Metal thickness .125	<u>3.41</u> Sq Ft
5.	Metal thickness .100	<u>2.73</u> Sq Ft

*Delivery will be made within 30 days after receipt of order.*

### V. GALVANIZED TRAFFIC SIGN POSTS

1.	U-Channel, 10' length, 2#'s per foot	<u>17.70</u> Each
----	--------------------------------------	-------------------

**VENDOR NAME:**

VULCAN INC., dba Vulcan Signs, dba Vulcan Aluminum

**DATE:**

08/13/2020

**\*\*COMPLETE THIS PAGE AND RETURN WITH BID\*\***

- |     |   |              |      |
|-----|---|--------------|------|
| 2.  | U-Channel, 12' length, 3#'s per foot  | <u>31.86</u> | Each |
| 3.  | U-Channel, Black Powder Coated, 10' length, 2#'s per foot                           | <u>32.70</u> | Each |
| 4.  | U-Channel, Black Powder Coated 12' length, 3#'s per foot                            | <u>50.88</u> | Each |
| 5.  | 2" Square Channel, 10' length, 2#'s per foot, 14 Gauge                              | <u>22.80</u> | Each |
| 6.  | 2" Square Channel, 12' length, 3#'s per foot, 14 Gauge                              | <u>27.38</u> | Each |
| 7.  | 2" Square Channel, Black Powder Coated, 10' length, 2#'s per foot, 14 Gauge         | <u>34.20</u> | Each |
| 8.  | 2" Square Channel, Black Powder Coated, 12' length, 3#'s per foot, 14 Gauge         | <u>41.04</u> | Each |
| 9.  | 2.25" Square Channel Stud, 30" length, 3#'s per foot, 14 Gauge                      | <u>9.36</u>  | Each |
| 10. | 2.25" Square Channel Stud, Black Powder Coated, 30" length, 3#'s per foot, 14 Gauge | <u>12.22</u> | Each |
| 11. | 2.25" Square Channel Stud, 36" length, 3#'s per foot, 14 Gauge                      | <u>10.77</u> | Each |
| 12. | 2.25" Square Channel Stud, Black Powder Coated, 36" length, 3#'s per foot, 14 Gauge | <u>14.20</u> | Each |

*Delivery will be made within 30-45 days after receipt of order.*

#### **VI. STREET NAME BRACKETS**

- |    |   |              |      |
|----|---|--------------|------|
| 1. | Heavy duty steel plated, sign swing bracket for 3/8" steel span mounting,<br>3-way adjustable swings freely in the wind for mounting overhead signs. (See Attachment "B") | <u>24.10</u> | Each |
|----|---|--------------|------|

*Delivery will be made within 30 days after receipt of order.*

#### **VII. 3M TRAFFIC SIGN SHEETING WITH METAL (COMPLETED STREET NAMES SIGN)**

	<u>Grade</u>	<u>Single-Faced</u>	<u>Double-Faced</u>
1.	High Intensity Prismatic (with .100 metal backing)	<u>6.22</u> Sq Ft	<u>9.81</u> Sq Ft
2.	High Intensity Prismatic (with .125 metal backing)	<u>6.93</u> Sq Ft	<u>10.01</u> Sq Ft

**VENDOR NAME:**

VULCAN INC., dba Vulcan Signs, dba Vulcan Aluminum

**DATE:**

08/13/2020

**\*\*COMPLETE THIS PAGE AND RETURN WITH BID\*\***

# ELECTRONIC PROPOSAL SUBMISSION CHECKLIST

## **TRAFFIC SIGN MATERIALS (Annual Contract) RFB No. 21-0008**

**In DemandStar, submit your electronic response as indicated below:**

**Vendors shall submit only the required documents listed using the  
"Bidder Response ALL Documents" function.**

**The City will not consider any information submitted as "Supplemental Documents"**

*Due to file size limitations, please do not re-send the City's full specifications document as this information is already on file.*

**Vendors shall submit one PDF file of proposal. Zip files with multiple folders will not be accepted.**

- ☐ 1. COMMUNICATION CONCERNING THIS SOLICITATION (Form 1)
- ☐ 2. BID FORM AND PRICING PAGES (Form 2 and Pages 21-24)
- ☐ 3. CONTRACT SIGNATURE PAGE (Form 3)
- ☐ 4. GDOT SPECIFICATION REQUIREMENTS
- ☐ 5. SAMPLE ITEMIZED INVOICE
- ☐ 6. ADDENDA ACKNOWLEDGEMENT (if any)
- ☐ 7. BUSINESS LICENSE 2020
- ☐ 8. W-9 Rev 2018 (Form 4)

***Please note: After award of contract by Columbus City Council, awarded vendor will be notified to provide two (2) identical hard copies of submitted proposal with original signatures.***



**EXHIBIT D**

*Columbus Consolidated Government*

*Traffic Sign Materials (Annual Contract)*

*RFB No. 21-0008*

*Vulcan, Inc. – Vulcan Signs Division*

*Clarification Documents*

**COLUMBUS CONSOLIDATED GOVERNMENT**  
Georgia's First Consolidated Government



**FINANCE DEPARTMENT**  
**PURCHASING DIVISION**

100 TENTH STREET, P. O. Box 1340  
COLUMBUS, GEORGIA 31902-1340  
706-225-4087, Fax 706-653-3033  
BidLine 706-225-4536

August 19, 2020

Mr. J. Todd Konair, General Manager  
Vulcan, Inc., dba Vulcan Signs  
P.O. Box 1850  
Foley, AL 36536-1850

Email: [vulcan1@vulcaninc.com](mailto:vulcan1@vulcaninc.com)  
[thinton@vulcaninc.com](mailto:thinton@vulcaninc.com)

Re: Traffic Sign Materials (Annual Contract) RFB No. 21-0008

Dear Mr. Konair,

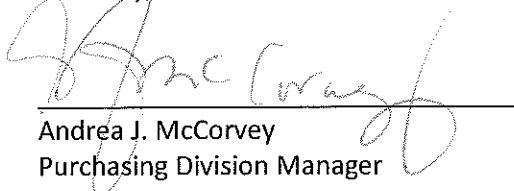
Thank you for submitting a bid for the above referenced RFB. A preliminary review indicates your submission did not include the following required information listed in the Bid Submission Requirements (Page 11, Section IX, Item D):

- GDOT Requirements: Provide documentation to prove your company meets GDOT Specifications.

*"Each bidder shall include the following information with bid submission. Bidder shall submit **ONE (1) ELECTRONIC BID RESPONSE VIA DEMANDSTAR** (see Appendix A). The City reserves the right to request any omitted information, to exclude **Communication Concerning This Solicitation (Form 1)**, **WHICH DOES NOT AFFECT THE SUBMITTED BID PRICE.** Bidders shall be notified, in writing, and shall have two (2) days, after notification to submit the omitted information. If the omitted information is not received within two (2) days, the Bidder shall be deemed non-responsive and the Bid Submission will be deemed **"Incomplete"**."*

Please email your response to Patti Postorino, Buyer, at [Postorino.patti@columbusga.org](mailto:Postorino.patti@columbusga.org) or fax to 706-225-3033 by Friday, August 21, 2020 at 5:00 pm.

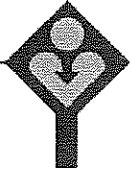
Sincerely,

  
Andrea J. McCorvey  
Purchasing Division Manager



A PART OF Vulcan, Inc.

400 EAST BERRY AVE P. O. BOX 1850 FOLEY, ALABAMA 36536-1850 • (251) 943-COIL FAX (251) 943-7590



## CERTIFICATE OF COMPLIANCE

**Description: Traffic Sign Materials, for the city of Columbus Consolidated Government  
RFB No. 21-0008**

This is to certify that the material quoted by Vulcan Inc., dba Vulcan Signs, dba Vulcan Aluminum shall meet the specifications and performance requirements of Georgia Department of Transportation, as set forth in RFB No. 21-0008.

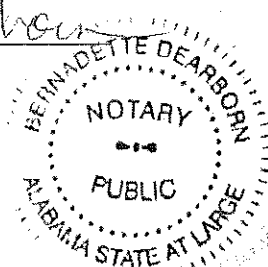
Sincerely,

**VULCAN ALUMINUM**

J. Todd Koniar  
General Manager

Sworn to and subscribed by me on this  
20<sup>th</sup> day of August, 2020

Bernadette Dearborn  
NOTARY PUBLIC - State of Alabama



"AN EMPLOYEE OWNED COMPANY"

# Vulcan Signs

A PART OF Vulcan, Inc.



P.O. Box 1850 • 408 East Berry Avenue • Foley, Alabama 36536-1850  
251.943.1541 • FAX 251.943.1544 • E-mail: vulcan3@vulcaninc.com • Web Site: www.vulcaninc.com

## CERTIFICATE OF COMPLIANCE

**Description: Traffic Sign Materials, for the city of Columbus Consolidated Government  
RFB No. 21-0008**

This is to certify that the material quoted by Vulcan Inc., dba Vulcan Signs, dba Vulcan Aluminum shall meet the specifications and performance requirements of Georgia Department of Transportation, as set forth in RFB No. 21-0008.

Sincerely,

**VULCAN SIGNS**

  
David B. Beviacqua  
General Manager

Sworn to and subscribed by me on this  
20<sup>th</sup> day of August, 2020

  
Wendy M. Janiz  
NOTARY PUBLIC - State of Alabama

My Commission Expires 2/25/2023

"An Employee Owned Company!"



## **Patti A Postorino**

---

**From:** Bernadette Dearborn <BDearborn@vulcaninc.com>  
**Sent:** Thursday, August 20, 2020 11:01 AM  
**To:** Patti A Postorino  
**Subject:** [EXTERNAL] RE: Bid docs required "Traffic Sign Materials"  
**Attachments:** SKM\_C224e20082011030.pdf

Ms. Postorino,

Please see attached letter of certification. Please accept my apologies for the oversight.

Thank you,

---

**Bernadette Dearborn | Vulcan Aluminum**  
*Customer Sales and Service Team Leader*  
Toll Free | 888.846.2745  
Direct | 251.972.1308  
Fax | 251.943.7590  
[www.vulcaninc.com](http://www.vulcaninc.com)

---

**From:** Patti A Postorino <[Postorino.Patti@columbusga.org](mailto:Postorino.Patti@columbusga.org)>  
**Sent:** Wednesday, August 19, 2020 4:02 PM  
**To:** Vulcan Aluminum <[vulcan1@vulcaninc.com](mailto:vulcan1@vulcaninc.com)>; Tonya Hinton <[THinton@vulcaninc.com](mailto:THinton@vulcaninc.com)>  
**Subject:** Bid docs required "Traffic Sign Materials"

Vulcan, Inc., dba Vulcan Signs

Hello Todd,

Regarding your bid submittal opened on August 19, 2020 for "Traffic Sign Materials" RFB 21-0008, please see the attached letter from the Purchasing Division Manager. This letter will require your response.

We thank you for your participation in this bid.

Respectfully,  
Patti

Patti Postorino, Buyer  
Columbus Consolidated Government  
Dept of Finance, Purchasing Division  
Phone: (706) 225-3070  
Fax: (706) 225-3033  
Email [postorino.patti@columbusga.org](mailto:postorino.patti@columbusga.org)

# Vulcan Signs

A PART OF Vulcan, Inc.



P.O. Box 1850 • 408 East Berry Avenue • Foley, Alabama 36536-1850  
251.943.1541 • FAX 251.943.1544 • E-mail: vulcan3@vulcaninc.com • Web Site: www.vulcaninc.com

## CERTIFICATE OF COMPLIANCE

**Description: Traffic Sign Materials, for the city of Columbus Consolidated Government  
RFB No. 21-0008**

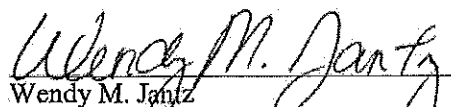
This is to certify that the material quoted by Vulcan Inc., dba Vulcan Signs, dba Vulcan Aluminum shall meet the specifications and performance requirements of Georgia Department of Transportation, as set forth in RFB No. 21-0008.

Sincerely,

**VULCAN SIGNS**

  
David B. Beviacqua  
General Manager

Sworn to and subscribed by me on this  
20<sup>th</sup> day of August, 2020

  
Wendy M. Jantz  
NOTARY PUBLIC - State of Alabama

My Commission Expires 2/25/2023

"An Employee Owned Company!"



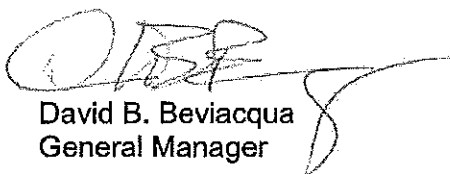
## CERTIFICATE OF COMPLIANCE

**Description: Bus Route Signs & Poles, for the city of Columbus Consolidated Government  
RFB No. 21-0001**

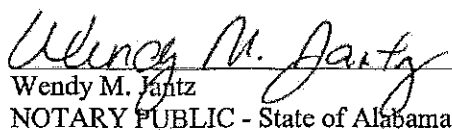
This is to certify that the material quoted by Vulcan Inc., dba Vulcan Signs, dba Vulcan Aluminum shall meet the specifications and performance requirements of Georgia Department of Transportation, as set forth in RFB No. 21-0001.

Sincerely,

**VULCAN SIGNS**

  
David B. Beviacqua  
General Manager

Sworn to and subscribed by me on this  
20<sup>th</sup> day of August, 2020

  
Wendy M. Jantz  
NOTARY PUBLIC - State of Alabama

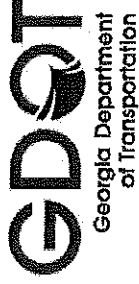
My Commission Expires 2/25/2023



Office of Materials and Testing  
Qualified Products List

This is a listing of approved Highway Sign Manufacturers prepared in accordance with the Office of Materials and Testing Standard Operating Policy 35 (SOP-35) entitled, "Inspection of Highway Signs". Please refer to section 636 of the GDOT Standard Specifications for material requirements.		QPL-80 Highway Sign Manufacturers		Inspection Services Branch 15 Kennedy Dr. Forest Park, GA 30297 Office Phone: 404-608-4885 Office Fax: 404-608-4888	
Highway signs must be pre-inspected and have a manufacturer's approval decal from one of the producers listed below affixed to the back of the sign or either be stamped with a G.D.T. (Georgia Department of Transportation) number. Signs without approval decal stamps or from suppliers not contained within this list must not be incorporated into any GDOT work without prior approval from the engineer and should be reported to the Inspection Services Branch of the Office of Materials and Testing.					
Source	Source #/ Location	Address	Contact	Web Address	
AAA Signs & Safety Products, Inc.	07/ Jonesboro, GA	7810 N. Main Street Jonesboro, GA 30236	770-603-0360		
Atlanta Creative Graphics, Inc.	24/ Alpharetta, GA	4105 Nine McFarland Drive Alpharetta, GA 30004	770-751-7226	www.atlantacreativegraphics.com	
Baldwin Paving Co., Inc.	28/ Douglasville, GA	119 Villa Rosa Road Temple, GA 30179	678-563-7508	www.baldwin-paving.com	
Bo Phillips Co., Inc.	16/ Tucker, GA	3440 Lawrenceville Hwy. Tucker, GA 30084	770-939-6115	www.bophillips.com	
Columbus Barricades, Inc.	26/ Columbus, GA	6228 Macon Road Columbus, GA 31907	706-569-1867	www.columbusbarricade.com	
Eastern Metal Signs & Safety	29/ Hiawassee, GA	320 Big Sky Drive Hiawassee, GA 30546	706-896-9665	www.easternmetalsignsandafety.com	
Garden State Highway Products, Inc.	21/ Vineland, NJ	301 Riverside Drive Building D Millville, NJ 08332	856-692-7572	www.gshpinc.com	

Source	Source #/ Location	Address	Contact	Web Address
Interstate Highway Sign Corp.	01/ Little Rock, AR	7415 Lindsey Road Little Rock, AR 72206	501-490-3800	www.interstatesigns.com
Middle Georgia Signs - Designflex, Inc.	10/ Cochran, GA	P. O. Box 496 246 North Second Street Cochran, GA 31014	478-934-1094	www.middlegeorgiasigns.com
Osburn Associates, Inc.	23/ Logan, OH	P O Box 912 Logan, OH 43138	800-523-8917	www.osburns.com
Osburn Associates, Inc.	25/ St. Petersburg, FL	1630 22 <sup>nd</sup> Street N. St. Petersburg, FL 33713	800-523-8917	www.osburns.com
RoadSafe Traffic Systems, Inc.	27/ Avon, MA	55 Bodwell Street Avon, MA 02322	508-580-6700	www.roadsafetraffic.com
Rocal Inc.	05/ Frankfort, OH	3186 County Road 550 Frankfort, OH 45628	800-992-8633	www.rocal.com
Safety Signal Co., Inc.	09/ Union City, GA	5077 Sunset Strip Union City, GA 30291	770-964-3181	www.safetysignal.net
The Big Green Sign Company, LLC	22/ Dublin, GA	1801 Academy Avenue Dublin, GA 31021	478-275-1100	
Transafe, Inc.	17/ Lawrenceville, GA	1625 Spectrum Drive #100 Lawrenceville, GA 30043	770-962-2222	www.transafeproducts.com
Vulcan Signs	20/ Foley, AL	408 East Berry Avenue Foley, AL 36535	800-633-6845	www.vulcaninc.com/vs



Office of Materials and Testing  
Qualified Products List

This is a listing of approved Highway Sign Manufacturers prepared in accordance with the Office of Materials and Testing Standard Operating Policy 35 (SOP-35) entitled, "Inspection of Highway Signs". Please refer to section 636 of the GDOT Standard Specifications for material requirements.			QPL-80 Highway Sign Manufacturers		Inspection Services Branch 15 Kennedy Dr. Forest Park, GA 30297 Office Phone: 404-608-4885 Office Fax: 404-608-4888	
Highway signs must be pre-inspected and have a manufacturer's approval decal from one of the producers listed below affixed to the back of the sign or either be stamped with a G.D.T. (Georgia Department of Transportation) number. Signs without approval decals stamps or from suppliers not contained within this list must not be incorporated into any GDOT work without prior approval from the engineer and should be reported to the Inspection Services Branch of the Office of Materials and Testing.						
Source	Source #/ Location	Address	Contact	Web Address		
AAA Signs & Safety Products, Inc.	07/ Jonesboro, GA	7810 N. Main Street Jonesboro, GA 30236	770-603-0360			
Atlanta Creative Graphics, Inc.	24/ Alpharetta, GA	4105 Nine McFarland Drive Alpharetta, GA 30004	770-751-7226	www.atlantacreativegraphics.com		
Baldwin Paving Co., Inc.	28/ Douglasville, GA	119 Villa Rosa Road Temple, GA 30179	678-563-7508	www.baldwin-paving.com		
Bo Phillips Co., Inc.	16/ Tucker, GA	3440 Lawrenceville Hwy. Tucker, GA 30084	770-939-6115	www.bophillips.com		
Columbus Barricades, Inc.	26/ Columbus, GA	6228 Macon Road Columbus, GA 31907	706-569-1867	www.columbusbarricade.com		
Eastern Metal Signs & Safety	29/ Hiwassee, GA	320 Big Sky Drive Hiwassee, GA 30546	706-896-9665	www.easternmetalsignsandsafety.com		
Garden State Highway Products, Inc.	21/ Vineland, NJ	301 Riverside Drive Building D Millville, NJ 08332	856-692-7572	www.gshpinc.com		

Source	Source #/ Location	Address	Contact	Web Address
Interstate Highway Sign Corp.	01/ Little Rock, AR	7415 Lindsey Road Little Rock, AR 72206	501-490-3800	www.interstatesigns.com
Middle Georgia Signs - Designeffex, Inc.	10/ Cochran, GA	P. O. Box 496 246 North Second Street Cochran, GA 31014	478-934-1094	www.middlegeorgiasigns.com
Osburn Associates, Inc.	23/ Logan, OH	P O Box 912 Logan, OH 43138	800-523-8917	www.osburns.com
Osburn Associates, Inc.	25/ St. Petersburg, FL	1630 22 <sup>nd</sup> Street N. St. Petersburg, FL 33713	800-523-8917	www.osburns.com
RoadSafe Traffic Systems, Inc.	27/ Avon, MA	55 Bodwell Street Avon, MA 02322	508-580-6700	www.roadsafetraffic.com
Rocal Inc.	05/ Frankfort, OH	3186 County Road 550 Frankfort, OH 45628	800-992-8633	www.rocal.com
Safety Signal Co., Inc.	09/ Union City, GA	5077 Sunset Strip Union City, GA 30291	770-964-3181	www.safetysignal.net
The Big Green Sign Company, LLC	22/ Dublin, GA	1801 Academy Avenue Dublin, GA 31021	478-275-1100	
Transafe, Inc.	17/ Lawrenceville, GA	1625 Spectrum Drive #100 Lawrenceville, GA 30043	770-962-2222	www.transafeproducts.com
Vulcan Signs	20/ Foley, AL	408 East Berry Avenue Foley, AL 36535	800-633-6845	www.vulcaninc.com/vs

**COLUMBUS CONSOLIDATED GOVERNMENT**  
Georgia's First Consolidated Government



**FINANCE DEPARTMENT**  
**PURCHASING DIVISION**

100 TENTH STREET, P. O. Box 1340  
COLUMBUS, GEORGIA 31902-1340  
706-225-4087, Fax 706-225-3033  
Columbusga.gov

September 11, 2020

Mr. J. Todd Konair, General Manager  
Vulcan, Inc. – Vulcan Signs Division  
P.O. Box 1850  
Foley, AL 36536-1850

Email: [vulcan1@vulcaninc.com](mailto:vulcan1@vulcaninc.com)  
[thinton@vulcaninc.com](mailto:thinton@vulcaninc.com)

**Re: Traffic Sign Materials (Annual Contract) RFB 21-0008**

Dear Mr. Konair,


Congratulations! On September 8, 2020, Columbus Council approved and authorized the execution of an annual contract with Vulcan, Inc. – Vulcan Signs Division, per Resolution No. 281-20 (attached).

Per page 33 of the RFB, Electronic Bid – Submission Requirements Checklist: “***NOTE: After award of contract by Columbus City Council, awarded vendor will be notified to provide two (2) identical hard copies of submitted bid proposal with original signatures.***”

Once the documents have been received the full contract will be routed for appropriate signatures.

The City looks forward to continue working with Vulcan, Inc.

Sincerely,

  
\_\_\_\_\_  
Andrea J. McCorvey  
Purchasing Division Manager

Attachment



# COLUMBUS CONSOLIDATED GOVERNMENT

Georgia's First Consolidated Government



## FINANCE DEPARTMENT PURCHASING DIVISION

100 TENTH STREET, COLUMBUS, GEORGIA 31901  
P.O. Box 1340, COLUMBUS, GEORGIA 31902-1340  
706-225-4087, Fax 706-225-3033  
[www.columbusga.org](http://www.columbusga.org)

Date: July 21, 2020

REQUEST FOR BIDS  RFB No: 21-0008	Qualified vendors are invited to submit sealed bids, subject to conditions and instructions as specified for the furnishing of:  <b>TRAFFIC SIGN MATERIALS (Annual Contract)</b>
GENERAL SCOPE	Provide traffic sign materials on an "as needed" basis to Columbus Consolidated Government (the City) to be utilized by the Traffic Engineering Division. The contract term will be for two (2) years with option to renew for three (3) additional twelve-month periods.
BID SUBMISSION REQUIREMENTS	Due to the COVID-19 pandemic, the Purchasing Division is suspending the receipt of hard copies of sealed responses and public solicitation openings until further notice. <b>Effective Immediately, responses must be submitted via DemandStar. See Appendix C for <i>Submission Requirements, Submission Requirements Checklist, and DemandStar Registration and Submission Instructions.</i></b>
DUE DATE	<b>AUGUST 19, 2020 – 2:30 PM (Eastern)</b>
ADDENDA	<b><u>IMPORTANT INFORMATION</u></b>  Any and all addenda will be posted on the Purchasing Division's web page, at <a href="https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid_Opportunities.htm">https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid_Opportunities.htm</a> . <b>It is the vendors' responsibility to periodically visit the web page for addenda before the due date and prior to submitting a quote.</b>
"NO BID" RESPONSE	Refer to the form on <b>page 3</b> if you are not interested in this invitation.

**Andrea J. McCorvey**  
Purchasing Division Manager

*Handwritten initials*

# GENERAL SPECIFICATIONS

## TRAFFIC SIGN MATERIALS (ANNUAL CONTRACT) RFB No. 21-0008

### I. SCOPE

These specifications describe minimum requirements for traffic sign materials to be purchased on an "as needed" basis for Columbus Consolidated Government. The items specified are based on the best information obtainable and represent an estimated usage required for a one (1) year period. The City may purchase some, all, none or more of the items listed in this contract, including those that are available but not normally stocked, or are temporarily out of stock. ***The City reserves the right to add alike items during the term of the contract. Quotes will be obtained from contracted vendor(s) for any additional items.***

### II. TERM OF CONTRACT

A. The term of contract shall be for two (2) years, with the option to renew for three (3) additional twelve-month periods. Contract renewal will be contingent upon the mutual agreement of the City and the Contractor.

Notice of intent to renew will be given to the contractor in writing by the Purchasing Division Director, normally sixty days before the expiration date of the current contract. This notice shall not be deemed to commit the City to a Contract renewal.

It should be noted that multi-year contracts may be continued each fiscal year only after funding appropriations and programs approval has been granted by the Council of the Consolidated Government of Columbus, Georgia. In the event the necessary funding is not approved, then the affected multi-year contract becomes null and void, effective July 1st of the fiscal year for which such approval has been denied.

#### B. **Termination for Convenience**

For the protection of both parties, either party giving thirty (30) days prior notice in writing to the other party may cancel this contract.

### III. ESCALATION CLAUSE

Contract pricing shall remain fixed for the initial two (2) year term of the contract. After the initial term, Contractor may request a price escalation by submitting a fully documented request (i.e. documentation from manufacturers illustrating the necessity to implement price increases). ***Request for price increases, without documentation, shall not be considered.*** Such escalation shall not exceed a five percent (5%) increase. The using department(s) and the Purchasing Manager will review the request and shall approve or disapprove the increases based on budget constraints and other price comparisons.

If for any reason the contractor has a price increase that exceeds five percent (5%), the price increase will be evaluated on a case-by-case basis. The City and the Contractor will have the option to discuss and make adjustments to the requested increase. If either party declines approval of the adjustments, the contract will be considered cancelled on the scheduled expiration date of the contract.

### VI. QUESTIONS / ADDENDA

Questions and requests for clarification must be submitted **within five (5) business days of the due date** (see pages 8 & 9). Changes to the specifications (if any) will be provided in the form of an addendum, which will be posted on the web page of the Finance Department/Purchasing Division of Columbus Consolidated Government at

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It is the vendors' responsibility to periodically visit the web page for addenda before the due date and prior to submitting a quote.

**V. VENDOR REQUIREMENTS**

All traffic sign materials shall meet the minimum specifications of the Georgia Department of Transportation (GDOT) for Traffic Sign Materials as enumerated by section 912. The vendor shall certify in writing that the traffic sign materials bid meets GDOT specifications or the bid shall be deemed non-compliant.

**VI. PRICING**

A pricing page form (pages 21,22,23, & 24) is attached and shall be returned with bid submittal for materials requested. The vendor is encouraged to identify any other quantity discounts available to the City other than those specified.

**VII. BRAND NAMES**

Reference to a particular trade name, brand name, manufacturer, catalog or model number are made for descriptive purposes to guide the bidder in interpreting the requirements of the City. They should not be construed as nor are they intended to exclude proposals on other materials and supplies. However, there are certain facilities owned by the City of Columbus that require a particular brand name product to be compatible with the existing equipment. Therefore, should the successful bidder not be able to supply the required product, the City of Columbus reserves the right to purchase from another vendor. Any proposal that is equivalent to or surpasses stated specifications would be considered. Determination of equivalency shall rest solely with the City. ***NOTE: Specific manufacturers may be required to accommodate compatibility with existing equipment. Therefore, it is requested that bid responses be submitted in accordance with the specifications provided. Also see FAQ's, Page 15, #8.***

**VIII. INDEMNITY CLAUSE**

The Contractor covenants to save, defend, hold harmless, and indemnify the City, and all of its officers, departments, agencies, agents, and employees (collectively the "City") from and against any and all claims, losses, damages, injuries, fines, penalties, costs (including court costs and attorney's fees), charges, liability, or exposure, however caused, resulting from, arising out of, or in any way connected with the Contractor's intentional, negligent, or grossly negligent acts or omissions in performance or nonperformance of its work called for by the Contract Documents.

**IX. BID SUBMISSION REQUIREMENTS**

Each bidder shall include the following information with bid submission. Bidder shall submit **ONE (1) ELECTRONIC BID RESPONSE VIA DEMANDSTAR**. The City reserves the right to request any omitted information, **to exclude Communication Concerning This Solicitation (Form 1), WHICH DOES NOT AFFECT THE SUBMITTED BID PRICE**. Bidders shall be notified, in writing, and shall have two (2) days, after notification to submit the omitted information. If the omitted information is not received within two (2) days, the Bidder shall be deemed non-responsive and the Bid Submission will be deemed "Incomplete":

- A. **Communication Concerning This Solicitation:** (Form 1)
- B. **Bid Form and Pricing Pages** (Form 2 and Pages 21-24)
- C. **Contract Signature Page:** (Form 3) Provide all required information
- D. **GDOT Requirements:** Provide documentation to prove your company meets GDOT Specifications.
- E. **Sample Invoice:** Provide an itemized Invoice sample depicting the billing format for the discount for non-listed items.
- F. **Addenda:** Vendors must include acknowledgment of receipt of addenda (if any) in their sealed bid. Provide an initialed copy of each addendum or initial the appropriate area on bid form (pricing page). Addenda will be posted at

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[https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid Opportunities.htm](https://www.columbusga.gov/finance/purchasing/docs/opportunities/Bid_Opportunities.htm)

*Vendors are responsible for periodically visiting the web page, to check for addenda, prior to the bid due date and before submitting a bid.*

- G. **Business License:** Vendors located in Muscogee County shall submit a current copy of their City of Columbus Business License (Occupation License). If the business is not located in Muscogee County and has proof of being properly licensed by a municipality in Georgia, and paid applicable occupation taxes in that city, the vendor will not be required to pay occupation taxes in Columbus, Georgia.

If the business location is not in Georgia, vendor must provide a current copy of their active Articles of Incorporation from the State and/or a current business license from the City/State in which business is located.

If you have questions regarding this requirement, please contact Yvonne Ivey, Revenue Manager: 706-225-3091.

H. **W-9 Rev 2018 Request for Taxpayer Identification Number and Certification (Form 4)**

X. **AWARD/ORDERING/DELIVERY/INVOICE**

- A. **Award:** This contract will be awarded to the lowest responsive, responsible bidder(s). The City will be the judge of the factors and will make the award accordingly.
- B. **Ordering:** After award of the bid by Columbus City Council, the successful vendor(s) shall receive orders on an "as needed" basis, either by faxed or e-mailed purchase order. It is the vendor's responsibility to notify the City at the time an order is placed if delivery cannot be met in the specified time. Inability to make delivery within the specified time will give the City the right to purchase from the next lowest vendor. The City reserves the right to make **emergency purchases** from other sources, should the Contractor be unable to furnish the required item/service within the required time.
- C. **Delivery:** The successful bidder(s) shall state on the bid form the days for delivery from the time the order is placed. The days shall be stated in calendar days. Inability to make delivery within specified time will authorize the City to purchase from other sources. All shipping, delivery, and/or freight charges must be included in the Unit Price. Columbus Consolidated Government will pay no additional shipping, delivery, and/or freight charges or any other additional fees. **Deliveries shall be made to Traffic Engineering Division, Traffic Operations Shop, 601 11<sup>th</sup> Avenue, Columbus, GA 31901.** The delivery time, time from placement of order to delivery of materials to Traffic Operations Shop, shall be quoted for each category of traffic sign materials. Delivery time will be a critical part of the bid evaluation and award.
- D. **Invoices:** After receipt of goods/services and upon satisfactory delivery, the successful vendor shall forward itemized invoice(s) to the following address:

Columbus Consolidated Government  
Accounting Division  
P. O. Box 1340  
Columbus, Georgia 31902-1340

The invoice(s) shall reference the bid number (RFB No. 21-0008) and/or purchase order number.

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## **XI. TERMINATION OF CONTRACT**

**Default:** If the contractor refuses or fails to perform any of the provisions of this contract with such diligence as will ensure its completion within the time specified in this contract, or any extension thereof, otherwise fails to timely satisfy the contract provisions, or commits any other substantial breach of this contract, the Purchasing Division Director may notify the contractor in writing of the delay or non-performance and if not cured within ten (10) days or any longer time specified in writing by the Purchasing Division Director, such director may terminate the contractor's right to proceed with the contract or such part of the contract as to which there has been delay or a failure to properly perform.

In the event of termination in whole or in part the Purchasing Division Director may procure similar supplies or services, from other sources, in a manner and upon terms deemed appropriate by the Purchasing Division Director. The contractor shall continue performance of the contract to the extent it is not terminated and shall be liable for excess costs incurred in procuring similar goods or services.

**Compensation:** Payment for completed supplies delivered and accepted by the city shall be at the contract price. The City may withhold from amounts due the contractor such sums as the Purchasing Director deems to be necessary to protect the City against loss because of outstanding liens or claims of former lien holders and to reimburse the City for the excess costs incurred in procuring similar goods and services.

**Excuse for Nonperformance or Delayed Performance:** Except with respect to defaults of subcontractors, the contractor shall not be in default by reason of any failure in performance of this contract in accordance with its terms, if the contractor has notified the Purchasing Division Director within 15 days after the cause of the delay and the failure arises out of causes such as: acts of God; acts of public enemy; acts of the City and any other governmental entity in its sovereign or contractual capacity; fires; floods; epidemics; quarantine restrictions; strikes or other labor disputes; freight embargoes; or unusually severe weather. If the failure to perform is caused by the failure of a subcontractor to perform or to make progress, and if such failure arises out of causes similar to those set forth above, the contractor shall not be deemed to be in default, unless the supplies or services to be furnished by the subcontractor were reasonably obtainable from other sources in sufficient time to permit the contractor to meet the contract requirements.

Upon request of the contractor, the Purchasing Division Director shall ascertain the facts and extent of such failure, and, if such director determines that any failure to perform was occasioned by any one or more of the excusable causes, and that, but for the excusable cause, the contractor's progress and performance would have met the terms of the contract, the delivery schedule shall be revised accordingly.

# **TECHNICAL SPECIFICATIONS**

## **TRAFFIC SIGN MATERIALS (Annual Contract) RFB NO. 21-0008**

### **1.0 INTRODUCTION**

The purpose of this bid is to select a Vendor or Vendors to provide traffic sign materials for the Columbus Consolidated Government, hereafter called the City to include, but not limited to, traffic sign facings, roll goods, anodized aluminum sign metal and galvanized/painted sign posts on an annual basis. The Traffic Engineering Division of the Engineering Department installs and maintains traffic signs along City owned streets within Muscogee County and will be the primary purchaser thru this bid. Other City departments will be allowed to purchase traffic sign materials thru this bid on an "as needed" basis.

### **2.0 TRAFFIC SIGN MATERIALS**

#### **2.1 Traffic Sign Sheeting**

The Traffic Engineering Division standardized on using only traffic sign sheeting produced by Minnesota Mining and Manufacturing Company, hereafter referred to as 3M, over thirty (30) years ago. **3M traffic sign sheeting will be the only traffic sign sheeting acceptable to this bid. No other manufacturer's traffic signs sheeting will be acceptable.**

#### **2.2 Traffic Sign Metal**

All traffic sign metal quoted by this bid shall be anodized aluminum that meets the Georgia Department of Transportation, hereafter called GDOT, specifications as defined by sections 912 – Sign Blanks and Panel. The price quotation sheet will define the metal thickness requested in this bid.

#### **2.3 Traffic Sign Posts**

All traffic sign posts quoted by this bid shall be galvanized and meet the GDOT, specifications as defined by sections 911 – Sign Posts. The City also uses Black Powder Coated (BPC) sign posts. The price quotation sheet will define the type, weight and finish of the posts requested in this bid.

### **3.0 ANNUAL PURCHASES**

This bid will provide traffic sign materials for the annual needs of the Traffic Engineering Division as well as other departments within the City. The successful Vendor shall be awarded a two (2) year contract to provide traffic sign materials with the option to renew for three (3) additional twelve (12) month periods providing upon completion of a satisfactory contract each year and a recommendation for an extension from the Traffic Engineering Division. The Vendor will find an Attachment "A" spreadsheet that identifies our purchases for the last twelve (12) months.

Street Name Sign Project – This bid will also supply materials for a continuing project to change out street name signs for approximately 5,000 intersections within Columbus/Muscogee County. The purpose of this project is to upgrade all street name signs to prismatic or higher grade Sheeting and to include address block numbers on each sign. Ground mounted signs will be upgraded from 6" to either 9" blades or 12" blades. Ground mounted signs are single sided facing requiring two street name sign blades per street name. Hence, one intersection requires two street name sign blades for each street name total four street name blades per street intersection. Street names signs for 264 signalized intersections will be overhead with minimum 18" blades. This project will also bring the City into compliance with the 2009 MUTCD manual and Federal Retro-reflectivity standards. **Vendors shall note that the Price Sheet for street name signs includes both Single and Double Faced Street Name Signs.**

### **4.0 PRICING**

Each Vendor shall provide unit prices based on the attached Pricing Page (*pages 21, 22, 23 and 24*).

## FAQ's

### **TRAFFIC SIGN MATERIALS (Annual Contract) RFB NO. 21-0008**

#### **FREQUENTLY ASKED QUESTIONS / CLARIFICATION**

1. **Question** – *Are the Street Name Signs (SNS) single or double faced?*  
**Answer** – Price quotes are requested on both single faced & double-faced SNS as described in section 3.0.
2. **Question** – *Are the blades metro extruded or metro flat?*  
**Answer** – All metal for SNS are flat.
3. **Question** – *Do the SNS have a border?*  
**Answer** – The only SNS that will have borders are overhead SNS typically used at signalized intersections.
4. **Question** – *What is the radius size of the corners?*  
**Answer** – We expect the Vendor to determine the typical radius for SNS borders based on their standard practices.
5. **Question** – *Can these be bid separate from the rest of the bid?*  
**Answer** – A separate pricing section was created just for Street Name Signs.
6. **Question** – *Clarify "Super Engineer" Sheeting.*  
**Answer** – This is intended as a generic term for sheeting that has a retro-reflective rating that is midpoint between 3M Engineer Grade and 3M Hi-Intensity Sheeting.
7. **Question** – *On the .125 metal, can an alternate of .100 gauges be used?*  
**Answer** – All Vendors will be allowed to price a category for .100 gauge metal in addition to those already specified; but not instead of .125 metal. The pricing sheet includes .100 metal.
8. **Question** – *Brands other than 3M are approved for procurement with the Georgia Department of Transportation. Why isn't the City allowing other materials to be submitted for consideration?*  
**Answer** – While the 3M Sheeting requirements are still considered the primary bid requested, the City will consider an alternate bid using alternative brand sheeting providing the following conditions are met. The alternate bid using alternative brand sheeting shall include a reference from a governmental agency serving a population base of 100,000 people or more for a minimum period of five (5) years. The reference shall include the responsible person in charge of purchasing and evaluating said material to include name, address, telephone, fax and/or e-mail address. The reference shall be from a southeastern state in order to be comparable to Georgia's climate.
10. **Question** – *"For RFB 21-0008, will a bid bond and/or performance bond be required?"*  
**Answer** – No.
11. **Question** – *"This is a sole source bid and it is against the standard government competitive bid principles (SGCBP). It will be against the City's objective to procure goods effectively. The City might defend itself saying this is a competitive bid since it receives more than one bid every time they go out for a bid. In such a case, it is a Brand Specific bid. It is also against SGCBP. The inefficiency of the bid has been proven by the results of such bids. We request the City to adopt SGCBP by inserting "or equal" after 3M product names. Our products are approved by GA DOT for Type I, Type IV, Type VIII,*



*Type IX and Type XI reflective sheeting."*

**Answer** – The Georgia DOT website only verifies that Type I & Type VIII sheeting has been approved thru QPL. The City will not accept the federal SGCBP principle as part of this bid process.

12. **Question** – *"For group 5, how many posts are usually ordered at a time?"*

**Answer** – 100 to 300 at a time.

13. **Question** – *"We would like to know what documentation is needed to meet GDOT specifications."*

**Answer** – The Vendor is required to provide documentation affirming that the products they bid meet Georgia DOT specifications. To be used on DOT projects, vendors must have their products approved for the DOT's Qualified Products List (QPL). The QPL tells all DOT, City & County agencies that the products listed meet DOT specifications. So, any product that is bid has to be verified by the DOT, not the City. The City can inquire with the DOT if products bid meet DOT standards.

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# FORM 1

## COMMUNICATION CONCERNING THIS SOLICITATION

**THIS PAGE MUST BE SIGNED AND RETURNED WITH THE VENDOR'S BID/PROPOSAL. FAILURE TO INCLUDE THIS FORM WILL AUTOMATICALLY RENDER VENDOR'S RESPONSE NON-RESPONSIVE.**

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ALL QUESTIONS OR CLARIFICATIONS CONCERNING THIS SOLICITATION SHALL BE SUBMITTED IN WRITING. THE CITY WILL NOT ORALLY OR TELEPHONICALLY ADDRESS ANY QUESTION OR CLARIFICATION REGARDING BID/PROPOSAL SPECIFICATIONS. IF A VENDOR VISITS OR CALLS THE PURCHASING DIVISION WITH SUCH QUESTIONS, HE OR SHE WILL BE INSTRUCTED TO SUBMIT THE QUESTIONS IN WRITING.

**ALL CONTACT CONCERNING THIS SOLICITATION SHALL BE MADE THROUGH THE PURCHASING DIVISION.** BIDDERS SHALL NOT CONTACT CITY EMPLOYEES, DEPARTMENT HEADS, USING AGENCIES, EVALUATION COMMITTEE MEMBERS, INCLUDING NON-CCG EMPLOYEES, CONTRACTED PERSONNEL ASSOCIATED WITH THIS PARTICULAR PROJECT (I.E. ARCHITECTS, ENGINEERS, CONSULTANTS), OR ELECTED OFFICIALS WITH QUESTIONS OR ANY OTHER CONCERNS ABOUT THE SOLICITATION. QUESTIONS, CLARIFICATIONS, OR CONCERNS SHALL BE SUBMITTED TO THE PURCHASING DIVISION IN WRITING. IF IT IS NECESSARY THAT A TECHNICAL QUESTION NEEDS ADDRESSING, THE PURCHASING DIVISION WILL FORWARD SUCH TO THE USING AGENCY, WHO WILL SUBMIT A WRITTEN RESPONSE.

THE PURCHASING DIVISION WILL FORWARD WRITTEN RESPONSES TO THE RESPECTIVE BIDDER. IF IT BECOMES NECESSARY TO REVISE ANY PART OF THIS SOLICITATION, A WRITTEN ADDENDUM WILL BE ISSUED TO ALL BIDDERS.

THE CITY IS NOT BOUND BY ANY ORAL REPRESENTATIONS, CLARIFICATIONS, OR CHANGES MADE TO THE WRITTEN SPECIFICATIONS BY CITY EMPLOYEES, UNLESS SUCH CLARIFICATION OR CHANGE IS PROVIDED TO THE BIDDERS IN A WRITTEN ADDENDUM FROM THE PURCHASING MANAGER.

BIDDERS ARE INSTRUCTED TO USE THE ENCLOSED "QUESTION/CLARIFICATION FORM" TO FAX OR EMAIL QUESTION. QUESTIONS AND REQUESTS FOR CLARIFICATION MUST BE SUBMITTED AT LEAST FIVE (5) *BUSINESS* DAYS BEFORE THE DUE DATE.

ANY REQUEST/CONCERN/PROTEST, AFTER A SOLICITATION HAS CLOSED AND PENDING AWARD, MUST ALSO BE SUBMITTED IN WRITING TO THE PURCHASING DIVISION.

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**I agree to forward all communication about this solicitation, in writing, to the Purchasing Division. I understand that communication with other persons, other than the Purchasing Division, will render my Bid/Proposal response non-responsive and I will no longer be considered in the solicitation process.**

**Vendor Name:** VULCAN INC., dba Vulcan Signs, dba Vulcan Aluminum

**Print Name of Authorized Agent:** J. Todd Koniar

**Signature of Authorized Agent:** 

**Attachment "A"**  
**TRAFFIC ENGINEERING DIVISION**  
**2019 TRAFFIC SIGN MATERIALS USAGE**

Sign Code	Sign Description	Sign Size	Square	Amount Inst/Repl (EACH)	One Color	Two Color	Three Color
			Footage Material		HIP Material (SF)	HIP Material (SF)	HIP Material (SF)
Traffic Signs & Facings							
R1-1	Stop Sign	30x30	6.25	250	1563		
SNS	White One Side SNS	12x30	2.5	50	125		
SNS	White One Side SNS	12x54	4.5	50	225		
SNS	White One Side SNS	9x30	1.88	100	188		
SNS	White One Side SNS	9x36	2.25	100	225		
SNS	White One Side SNS	42x9	2.63	100	263		
SNS	.060 x 18 x 125 HIP S/F RSA	18x125	15.63	2	31.26		
SNS	.060 x 24 x 125 HIP S/F RSA	24x125	20.83	2			
Blank Metal							
Metal	.080 x 24 x 8 RECT	24x8	1.33	50	66.5		
Metal	.080 x 24 x 9 RECT	24x9	1.5	50	75		
Metal	.080 x 24 x 30 UNIVERSAL	24x30	5	100	500		
Metal	.080 x 30 SQ/DIA	30x30	6.25	100	625		
Metal	.080 x 36 x 12 RECT	36x12	3	100	300		
Metal	.080 x 48 x 18 RECT	48x18	6	25	150		
Metal	.080 x 18 x 24 RECT	18x24	3	50	150		
TOTAL				1129	4487		
				Sign Faces	Square Ft	Square Ft	Square Ft

**II. ROLL GOODS**

3M Roll#	Type				
4083 DG3 FYG Reflective	48"x50 yds	600	1	600	
3930 HIP WH Reflective	36"x50 yds	450	2	900	
TOTAL			3	1500	
			Roll Goods	Square Ft	

**III. GALVANIZED SIGN POSTS**

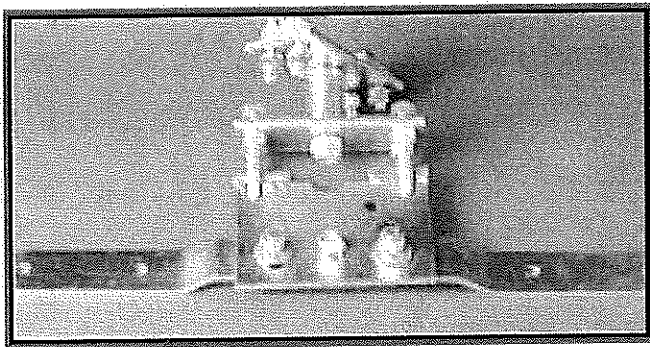
12' Square, 2"	250	EACH
30" Square Base, 2.25"	250	EACH

Attachment "B"

# Span Wire Brackets

## VS-SWINGER

- Span wire bracket for 3/8" cable
- 3-way adjustable span wire bracket
- Heavy duty, steel plated span wire bracket
- Sign will swing freely in the wind
- Assembly required for span wire bracket



# FORM 2

# BID FORM

## TRAFFIC SIGN MATERIALS (ANNUAL CONTRACT) RFB No. 21-0008

### IMPORTANT INFORMATION:

PLEASE SUBMIT ONE (1) ELECTRONIC BID RESPONSE VIA DEMANDSTAR.

By signing this Bid Form, the authorized representative understands the City reserves the right to request any omitted information, *with the exception of the "Communication Concerning This Solicitation" (Form 1), WHICH DOES NOT AFFECT THE SUBMITTED BID PRICE.* Bidders shall be notified, in writing, and shall have two (2) days, after notification to submit the omitted information. If the omitted information is not received within two (2) days, the Bidder shall be deemed non-responsive and the Bid Submission will be deemed "Incomplete". Use the following checklist to verify the items are included in sealed bid:

- ☐ Communication Concerning This Solicitation (Form 1)    ☐ Bid Form (Form 2)
- ☐ Pricing Pages (pages 21-24)    ☐ Contract Signature Page (Form 3)    ☐ GDOT Requirements
- ☐ Sample Itemized Invoice    ☐ Business License 2020    ☐ W-9 Rev 2018 (Form 4)

Initial below to acknowledge receipt of the following addenda (if any):

Addendum No. 1   R   Addendum No. 2        Addendum No. 3       

The undersigned hereby declares that he has/they have carefully examined the specifications herein referred to and will provide all services and terms of the Columbus Consolidated Government.


\*All shipping, delivery, and/or freight charges must be included in unit price. Columbus Consolidated Government will pay no additional shipping, delivery and/or freight charges or any other additional fees. Inability to make delivery within specified time will authorize the City to purchase from other sources.

VULCAN INC., dba Vulcan Signs, dba Vulcan Aluminum

vulcan1@vulcaninc.com

Vendor Business Name

Email Address

  
Authorized Signature

J. Todd Koniar  
Print Name of Signatory

08/13/2020  
Date

Please circle and initial if Business is {Minority} or {Woman} Owned:       

If certified as a DBE or WBE, list the certifying agency:       

Not Minority, Woman or DBE owned (please initial)   R  




FORM 3

CONTRACT SIGNATURE PAGE

TRAFFIC SIGN MATERIALS  
(Annual Contract)  
RFB No. 21-0008

THE UNDERSIGNED HEREBY DECLARES THAT HE HAS/THEY HAVE CAREFULLY EXAMINED THE SPECIFICATIONS HEREIN REFERRED TO AND WILL PROVIDE ALL EQUIPMENT, TERMS AND SERVICES TO THE CONSOLIDATED GOVERNMENT OF COLUMBUS, GEORGIA.

\_\_\_\_\_  
Witness as to the signing of the contract

  
\_\_\_\_\_  
Witness as to the signing of the contract




\_\_\_\_\_  
Foley, AL 36536-1850

Contact Tonya Hinton

Email thinton@vulcaninc.com

Telephone 888-846-2745

Fax 251-943-7590

  
08/13/2020

\_\_\_\_\_  
Signature of Authorized Representative Date

J. Todd Koniar, General Manager

\_\_\_\_\_  
Print Name and Title of Signatory

VULCAN INC., dba Vulcan Signs, dba Vulcan Aluminum

\_\_\_\_\_  
Company Name

*Company Payment Address*

PO Box 1850

Foley, AL 36536-1850

Contact Tonya Hinton

Email thinton@vulcaninc.com

Telephone 888-846-2745

Fax 251-943-7590

CONSOLIDATED GOVERNMENT OF COLUMBUS, GEORGIA

Accepted this      day of                      20    

APPROVED AS TO LEGAL FORM:

\_\_\_\_\_  
Isaiah Hugley, City Manager

\_\_\_\_\_  
Clifton C. Fay, City Attorney

ATTEST:

\_\_\_\_\_  
Sandra T. Davis, Clerk of Council

# FORM 4

<b>Form W-9</b> (Rev. October 2018) Department of the Treasury Internal Revenue Service	<b>Request for Taxpayer Identification Number and Certification</b> ▶ Go to <a href="http://www.irs.gov/FormW9">www.irs.gov/FormW9</a> for instructions and the latest information.	Give Form to the requester. Do not send to the IRS.
1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <b>Vulcan Inc.</b>		
2 Business name/disregarded entity name. If different from above <b>DBA Vulcan Signs, Vulcan Aluminum, Vulcan Metal Stampings, Vulcan Utility Signs, Vulcan Aluminum Mill</b>		
3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.		
<div style="display: flex; justify-content: space-between;"> <div style="width: 60%;"> <input type="checkbox"/> Individual/sole proprietor or single-member LLC  <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____  <b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.  <input type="checkbox"/> Other (see instructions) ▶ _____         </div> <div style="width: 35%;"> <input type="checkbox"/> C Corporation    <input checked="" type="checkbox"/> S Corporation    <input type="checkbox"/> Partnership    <input type="checkbox"/> Trust/estate         </div> </div>		
4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <small>(Applies to accounts maintained outside the U.S.)</small>		
5 Address (number, street, and apt. or suite no.) See instructions. <b>PO Box 1850</b>		Requester's name and address (optional)
6 City, state, and ZIP code <b>Foley, AL 36536-1850</b>		
7 List account number(s) here (optional)		
<b>Part I Taxpayer Identification Number (TIN)</b> Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i> , later. <b>Note:</b> If the account is in more than one name, see the instructions for line 1. Also see <i>What Name and Number To Give the Requester</i> for guidelines on whose number to enter.		
<div style="display: flex; justify-content: space-between;"> <div style="width: 60%;"> <b>Social security number</b>  <div style="border: 1px solid black; width: 100px; height: 20px; margin-bottom: 5px;"></div> <div style="border: 1px solid black; width: 100px; height: 20px; margin-bottom: 5px;"></div> <div style="border: 1px solid black; width: 100px; height: 20px; margin-bottom: 5px;"></div> </div> <div style="width: 35%;"> <b>or</b>  <b>Employer identification number</b>  <div style="border: 1px solid black; width: 150px; height: 20px; margin-bottom: 5px;"></div> <div style="border: 1px solid black; width: 150px; height: 20px; margin-bottom: 5px;"></div> <div style="border: 1px solid black; width: 150px; height: 20px; margin-bottom: 5px;"></div> </div> </div>		
<b>Part II Certification</b> Under penalties of perjury, I certify that: 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and 3. I am a U.S. citizen or other U.S. person (defined below); and 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct. <b>Certification instructions.</b> You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.		
<b>Sign Here</b>	Signature of U.S. person ▶ <i>Bernadette Dearborn</i>	Date ▶ 08/13/2020
<b>General Instructions</b> Section references are to the Internal Revenue Code unless otherwise noted. <b>Future developments.</b> For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to <a href="http://www.irs.gov/FormW9">www.irs.gov/FormW9</a> . <b>Purpose of Form</b> An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following. • Form 1099-DIV (dividends, including those from stocks or mutual funds) • Form 1099-MISC (various types of income, prizes, awards, or gross proceeds) • Form 1099-B (stock or mutual fund sales and certain other transactions by brokers) • Form 1099-S (proceeds from real estate transactions) • Form 1099-K (merchant card and third party network transactions) • Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition) • Form 1099-C (canceled debt) • Form 1099-A (acquisition or abandonment of secured property) Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN. If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See <i>What is backup withholding</i> , later.		

Cat. No. 10231X

Form W-9 (Rev. 10-2018)

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# ELECTRONIC PROPOSAL SUBMISSION CHECKLIST

## **TRAFFIC SIGN MATERIALS (Annual Contract) RFB No. 21-0008**

**In DemandStar, submit your electronic response as indicated below:**

**Vendors shall submit only the required documents listed using the  
“Bidder Response ALL Documents” function.**

**The City will not consider any information submitted as “Supplemental Documents”**

*Due to file size limitations, please do not re-send the City's full specifications document as this information is already on file.*

**Vendors shall submit one PDF file of proposal. Zip files with multiple folders will not be accepted.**

- ☐ 1. COMMUNICATION CONCERNING THIS SOLICITATION (Form 1)
- ☐ 2. BID FORM AND PRICING PAGES (Form 2 and Pages 21-24)
- ☐ 3. CONTRACT SIGNATURE PAGE (Form 3)
- ☐ 4. GDOT SPECIFICATION REQUIREMENTS
- ☐ 5. SAMPLE ITEMIZED INVOICE
- ☐ 6. ADDENDA ACKNOWLEDGEMENT (if any)
- ☐ 7. BUSINESS LICENSE 2020
- ☐ 8. W-9 Rev 2018 (Form 4)

***Please note: After award of contract by Columbus City Council, awarded vendor will be notified to provide two (2) identical hard copies of submitted proposal with original signatures.***

*Th*

# COLUMBUS CONSOLIDATED GOVERNMENT

Georgia's First Consolidated Government



## FINANCE DEPARTMENT PURCHASING DIVISION

100 TENTH STREET, P. O. Box 1340  
COLUMBUS, GEORGIA 31902-1340  
706-225-4087, Fax 706-225-3033  
BidLine 706-225-4536  
[www.columbusga.org](http://www.columbusga.org)

July 27, 2020

### Addendum No. 1

#### Traffic Sign Materials RFB No. 21-0008

Acknowledgment of receipt of Addenda must be included with sealed Quote. Include an initialed copy of each addendum or initial the appropriate area on the Quote Form.

Initials: AK

Company: Vulcan Inc., dba Vulcan Signs; dba

Vulcan Aluminum.

Vendors are informed that the above subject Price Quote is hereby modified, corrected, or supplemented as specified, described and set forth in this Addendum:

#### A. Previous Bid Tabulation 2014

*Question: "May we have a copy of the previous bid tabs/result?"*

Answer: Previous bid tabulations are posted on our website. The link is provided below.

RFB 14-0038

<https://www.columbusga.gov/finance/purchasing/docs/tabulations/rfb14-0038tab1.pdf>

#### B. Pricing Pages Spreadsheet

*Question: "Could you send me the bid spreadsheet unlocked so that I can copy and paste into my system?"*

Answer: We will not release the unlocked spreadsheet. All bids must be submitted in the exact format. Click "Enable Editing" on the document to gain access to the "Brand Name" and "Unit Price" columns for data entry.

Andrea J. McCorvey  
Purchasing Division Manager



We do amazing.

AK



**PRICING PAGE FORM (Pages 21-24)**  
**TRAFFIC SIGN MATERIALS (Annual Contract)**  
**RFB NO. 21-0008**

**INTRODUCTION:** Each Vendor is requested to provide unit prices based on the type material identified below. Vendors are encouraged to provide quantity discounts for the materials described here.

**I. 3M TRAFFIC SIGN SHEETING WITHOUT METAL (SIGN FACING ONLY)**

	<u>Grade</u>	<u>One Color</u>	<u>Two Colors</u>	<u>Three Colors</u>
1.	High Intensity Prismatic	<u>1.26</u> Sq Ft	<u>1.29</u> Sq Ft	<u>1.38</u> Sq Ft
2.	Diamond	<u>2.28</u> Sq Ft	<u>2.34</u> Sq Ft	<u>2.39</u> Sq Ft
3.	Diamond Grade 3 (DG3)	<u>2.47</u> Sq Ft	<u>2.52</u> Sq Ft	<u>2.58</u> Sq Ft
4.	Engineer Grade Prismatic (EGP)	<u>.88</u> Sq Ft	<u>.93</u> Sq Ft	<u>.99</u> Sq Ft

*Delivery will be made within 30 days after receipt of order.*

**II. 3M TRAFFIC SIGN SHEETING WITH METAL (COMPLETED TRAFFIC SIGN)**

	<u>Grade</u>	<u>One Color</u>	<u>Two Colors</u>	<u>Three Colors</u>
1.	High Intensity Prismatic (with .040 metal backing)	<u>2.49</u> Sq Ft	<u>2.55</u> Sq Ft	<u>2.59</u> Sq Ft
2.	High Intensity Prismatic (with .063 metal backing)	<u>3.11</u> Sq Ft	<u>3.17</u> Sq Ft	<u>3.21</u> Sq Ft
3.	High Intensity Prismatic (with .080 metal backing)	<u>3.69</u> Sq Ft	<u>3.68</u> Sq Ft	<u>3.72</u> Sq Ft
4.	High Intensity Prismatic (with .125 metal backing)	<u>4.94</u> Sq Ft	<u>5.01</u> Sq Ft	<u>5.06</u> Sq Ft
5.	Diamond (with .040 metal backing)	<u>3.31</u> Sq Ft	<u>3.38</u> Sq Ft	<u>3.42</u> Sq Ft
6.	Diamond (with .063 metal backing)	<u>4.10</u> Sq Ft	<u>4.17</u> Sq Ft	<u>4.21</u> Sq Ft
7.	Diamond (with .080 metal backing)	<u>4.61</u> Sq Ft	<u>4.67</u> Sq Ft	<u>4.71</u> Sq Ft

**VENDOR NAME:**

VULCAN INC., dba Vulcan Signs, dba Vulcan Aluminum

**DATE:**

08/13/2020

**\*\*COMPLETE THIS PAGE AND RETURN WITH BID\*\***

*2*

8.	Diamond (with .125 metal backing)	<u>5.94</u> Sq Ft	<u>6.00</u> Sq Ft	<u>6.04</u> Sq Ft
9.	DG3 (with .040 metal backing)	<u>3.48</u> Sq Ft	<u>3.54</u> Sq Ft	<u>3.59</u> Sq Ft
10.	DG3 (with .063 metal backing)	<u>4.28</u> Sq Ft	<u>4.34</u> Sq Ft	<u>4.39</u> Sq Ft
11.	DG3 (with .080 metal backing)	<u>4.79</u> Sq Ft	<u>4.84</u> Sq Ft	<u>4.89</u> Sq Ft
12.	DG3 (with .125 metal backing)	<u>6.12</u> Sq Ft	<u>6.18</u> Sq Ft	<u>6.22</u> Sq Ft
13.	EGP (with .040 metal backing)	<u>2.02</u> Sq Ft	<u>2.09</u> Sq Ft	<u>2.13</u> Sq Ft
14.	EGP (with .063 metal backing)	<u>2.77</u> Sq Ft	<u>2.83</u> Sq Ft	<u>2.88</u> Sq Ft
15.	EGP (with .080 metal backing)	<u>3.28</u> Sq Ft	<u>3.33</u> Sq Ft	<u>3.38</u> Sq Ft
16.	EGP (with .125 metal backing)	<u>4.61</u> Sq Ft	<u>4.67</u> Sq Ft	<u>4.71</u> Sq Ft
17.	High Intensity Prismatic (with .100 metal backing)	<u>4.21</u> Sq Ft	<u>4.27</u> Sq Ft	<u>4.31</u> Sq Ft
18.	Diamond (with .100 metal backing)	<u>5.20</u> Sq Ft	<u>5.27</u> Sq Ft	<u>5.31</u> Sq Ft
19.	DG3 (with .100 metal backing)	<u>5.38</u> Sq Ft	<u>5.43</u> Sq Ft	<u>5.49</u> Sq Ft
20.	EGP (with .100 metal backing)	<u>3.87</u> Sq Ft	<u>3.93</u> Sq Ft	<u>3.98</u> Sq Ft

Delivery will be made within 30 days after receipt of order.

**VENDOR NAME:**

VULCAN INC., dba Vulcan Signs, dba Vulcan Aluminum

**DATE:**

08/13/2020

**\*\*COMPLETE THIS PAGE AND RETURN WITH BID\*\***

*12*

### III. 3M ROLL GOOD SHEETING

1.	Grade High Intensity Prismatic	9"X50yds <u>131.63</u> Each	12"X50yds <u>175.50</u> Each	24"X50yds <u>351.00</u> Each
		30"X50yds <u>438.75</u> Each	36"X50yds <u>526.50</u> Each	48"X50yds <u>702.00</u> Each
2.	Diamond	9"X50yds <u>250.88</u> Each	12"X50yds <u>334.50</u> Each	24"X50yds <u>669.00</u> Each
		30"X50yds <u>836.25</u> Each	36"X50yds <u>1,003.50</u> Each	48"X50yds <u>1,338.00</u> Each
3.	DG3	9"X50yds <u>322.88</u> Each	12"X50yds <u>430.50</u> Each	24"X50yds <u>861.00</u> Each
		30"X50yds <u>1,087.25</u> Each	36"X50yds <u>1,291.50</u> Each	48"X50yds <u>1,722.00</u> Each
4.	EGP	9"X50yds <u>84.38</u> Each	12"X50yds <u>112.50</u> Each	24"X50yds <u>225.00</u> Each
		30"X50yds <u>281.25</u> Each	36"X50yds <u>337.50</u> Each	48"X50yds <u>450.00</u> Each

Delivery will be made within 30 days after receipt of order.

### IV. ANODIZED SIGN METAL

1.	Metal thickness .040	<u>1.09</u> Sq Ft
2.	Metal thickness .063	<u>1.72</u> Sq Ft
3.	Metal thickness .080	<u>2.18</u> Sq Ft
4.	Metal thickness .125	<u>3.41</u> Sq Ft
5.	Metal thickness .100	<u>2.73</u> Sq Ft

Delivery will be made within 30 days after receipt of order.

### V. GALVANIZED TRAFFIC SIGN POSTS

1.	U-Channel, 10' length, 2#'s per foot	<u>17.70</u> Each
----	--------------------------------------	-------------------

VENDOR NAME:

VULCAN INC., dba Vulcan Signs, dba Vulcan Aluminum

DATE:

08/13/2020

**\*\*COMPLETE THIS PAGE AND RETURN WITH BID\*\***

12

- |     |   |              |      |
|-----|---|--------------|------|
| 2.  | U-Channel, 12' length, 3#'s per foot  | <u>31.86</u> | Each |
| 3.  | U-Channel, Black Powder Coated, 10' length, 2#'s per foot                           | <u>32.70</u> | Each |
| 4.  | U-Channel, Black Powder Coated 12' length, 3#'s per foot                            | <u>50.88</u> | Each |
| 5.  | 2" Square Channel, 10' length, 2#'s per foot, 14 Gauge                              | <u>22.80</u> | Each |
| 6.  | 2" Square Channel, 12' length, 3#'s per foot, 14 Gauge                              | <u>27.38</u> | Each |
| 7.  | 2" Square Channel, Black Powder Coated, 10' length, 2#'s per foot, 14 Gauge         | <u>34.20</u> | Each |
| 8.  | 2" Square Channel, Black Powder Coated, 12' length, 3#'s per foot, 14 Gauge         | <u>41.04</u> | Each |
| 9.  | 2.25" Square Channel Stud, 30" length, 3#'s per foot, 14 Gauge                      | <u>9.36</u>  | Each |
| 10. | 2.25" Square Channel Stud, Black Powder Coated, 30" length, 3#'s per foot, 14 Gauge | <u>12.22</u> | Each |
| 11. | 2.25" Square Channel Stud, 36" length, 3#'s per foot, 14 Gauge                      | <u>10.77</u> | Each |
| 12. | 2.25" Square Channel Stud, Black Powder Coated, 36" length, 3#'s per foot, 14 Gauge | <u>14.20</u> | Each |

Delivery will be made within 30-45 days after receipt of order.

#### **VI. STREET NAME BRACKETS**

- |    |   |              |      |
|----|---|--------------|------|
| 1. | Heavy duty steel plated, sign swing bracket for 3/8" steel span mounting,<br>3-way adjustable swings freely in the wind for mounting overhead signs. (See Attachment "B") | <u>24.10</u> | Each |
|----|---|--------------|------|

Delivery will be made within 30 days after receipt of order.

#### **VII. 3M TRAFFIC SIGN SHEETING WITH METAL (COMPLETED STREET NAMES SIGN)**

	<u>Grade</u>	<u>Single-Faced</u>	<u>Double-Faced</u>
1.	High Intensity Prismatic (with .100 metal backing)	<u>6.22</u> Sq Ft	<u>9.81</u> Sq Ft
2.	High Intensity Prismatic (with .125 metal backing)	<u>6.93</u> Sq Ft	<u>10.01</u> Sq Ft

**VENDOR NAME:**

VULCAN INC., dba Vulcan Signs, dba Vulcan Aluminum

**DATE:**

08/13/2020

**\*\*COMPLETE THIS PAGE AND RETURN WITH BID\*\***

*Handwritten mark*

# STATE OF ALABAMA

CONTROL NO.  
1110052

BALDWIN COUNTY

LICENSE NO.  
2009736

ACCOUNT NO.  
10299

ISSUED TO:

VULCAN INC  
RICE, H WILLIAM - TREASURER  
PO BOX 1850  
FOLEY, AL 36536

LICENSE YEAR
2019-2020

DATE ISSUED		
03	31	2020
MO.	DAY	YR.

LICENSE TYPE	
STORE LICENSE	
CHAIN STORE LICENSE	
OCCUPATIONAL LICENSE	X

BUSINESS LOCATION:  
410 E BERRY AVE  
FOLEY, AL 36535

EXPIRES  
September 30, 2020  
RENEW IN OCTOBER

RL:

U63 - #1110052 - T2 - P276218 - M1

SECTION	BUSINESS TYPE	License Amount	FEE	PENALTY	CITATION	INTEREST	TOTAL
0087	COTTONSEED OIL MILLS, COTTON MILLS, FACTORIES, ETC	300.00	1.00	45.00	1.50	6.24	353.74
						TOTAL	353.74
						MAIL FEE	1.00
						TOTAL WITH MAIL FEE	354.74
<p>TRANSFER OF LICENSE Evidence having been adduced before me that a bona fide sale of the business licensed by this certificate has been made by licensee, this license is transferred to said purchaser.</p>							
				Kathleen D. Baxter State Comptroller Vernon Barnett			
Name of Purchaser				Commissioner of Revenue HARRY D'OLIVE JR			
Issuing Authority				Issuing Authority			

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U63 - #1110052  
T2 - P276218 - M1

VULCAN INC  
RICE, H WILLIAM - TREASURER  
PO BOX 1850  
FOLEY, AL 36536

*Handwritten signature*